

# **SECURITIES & EXCHANGE COMMISSION EDGAR FILING**

# **DOLPHIN DIGITAL MEDIA INC**

**Form: 10-Q** 

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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

## Form 10-Q

☑ QUARTERLY REPORT PURSUANT TO SECTION 13	OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly per	riod ended June 30, 2013
	OR
☐ TRANSITION REPORT PURSUANT TO SECTION 13	OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period fr	om to
Commission file	e number 000-50621
	ITAL MEDIA INC. nt as specified in its charter)
Nevada	86-0787790
(State of incorporation)	(I.R.S. employer identification no.)
	lezzanine, Coral Gables, Florida 33134 utive offices, including zip code)
	774-0407 elephone number)
(Former Name, Former Address and Form	ner Fiscal Year, if Changed Since Last Report)
· · · · · · · · · · · · · · · · · · ·	reports required to be filed by Section 13 or 15(d) of the Securities ch shorter period that the registrant was required to file such reports), 90 days. Yes o No $\square$
Interactive Data File required to be submitted and posted pursu	electronically and posted on its corporate Web site, if any, every ant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) the registrant was required to submit and post such files). Yes 🗵 No
	rated filer, an accelerated filer, a non-accelerated filer, or a smaller," "accelerated filer," and "smaller reporting company" in Rule 12b-2
Large accelerated  Accelerated filer  N filer	on-accelerated
Indicate by a check mark whether the registrant is a shell compa	ny (as defined in Rule 12b-2 of the Exchange Act. Yes□ No ☑
The number of shares of Common Stock outstanding was 81,892	2,352 as of August 14, 2014.

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### **PART I – FINANCIAL INFORMATION**

## ITEM I – FINANCIAL STATEMENTS

## DOLPHIN DIGITAL MEDIA, INC. AND SUBSIDIARIES Condensed Consolidated Balance Sheets

<u>ASSETS</u>		s of June 30, 2013 Jnaudited)	D:	As of ecember 31 2012
Current	-	-		
Cash and cash equivalents	\$	777,648	\$	282,675
Inventory		-		7,968
Prepaid expenses		-		5,589
Receivables and other current assets		1,013,776		239,259
Total Current Assets		1,791,424		535,491
Capitalized production costs		700,072		1,003,658
Property and equipment		24,081		17,732
Deposits		19,953		8,955
Total Assets	\$	2,535,530	\$	1,565,836
<u>LIABILITIES</u>				
Current				
Accounts payable	\$	423,161	\$	476,967
Other current liabilities		799,214		675,433
Accrued compensation		1,375,000		1,250,000
Debt		1,100,000		1,100,000
Loan from related party		4,470,623		2,120,623
Notes payable		360,000		390,000
Total Current Liabilities		8,527,998		6,013,023
STOCKHOLDERS' DEFICIT				
Common stock, \$0.015 par value, 200,000,000 shares authorized,		1,243,270		1,243,270
81,892,352 issued and outstanding at June 30, 2013 and December 31, 2012				
Preferred stock \$0.001 par value, 10,000,000 shares authorized				
1,042,753 shares issued and outstanding, liquidation preference of \$1,042,753		1,043		1,043
at June 30, 2013 and December 31, 2012		05 500 000		05 500 000
Additional paid in capital		25,529,289		25,529,289
Accumulated deficit	(	35,766,070)	_ <u> </u>	34,220,789)
Total Dolphin Digital Media, Inc. Deficit		(8,992,468)		(7,447,187)
Noncontrolling interest	_	3,000,000		3,000,000
Total Stockholders' Deficit	_	(5,992,468)	_	(4,447,187)
Total Liabilities and Stockholders' Deficit	\$	2,535,530	\$	1,565,836

# DOLPHIN DIGITAL MEDIA, INC. AND SUBSIDIARIES Condensed Consolidated Statements of Operations and Comprehensive Loss (Unaudited)

	١	For the three months ended June 30,			For the six m		
		2013 2012		2013		2012	
Revenues:							
Production	\$	17,560	\$	998,582	\$	787,180	\$ 998,582
Service		500,000		<u>-</u>		500,000	 -
Total revenues		517,560		998,582		1,287,180	998,582
Expenses:							
Direct costs		23,995		960,983		658,515	960,983
General and administrative		769,907		373,123		1,458,789	801,990
Payroll		255,174		478,528		513,996	959,050
Total Expenses		1,049,076		1,812,634		2,631,300	2,722,023
Loss from Operations		(531,516)		(814,052)		(1,344,120)	(1,723,441)
Other Income/(Expense)							
Gain on deconsolidation of subsidiary		-		-		-	293,730
Other income		47,841		48,918		47,929	48,918
Interest income		22		138		101	286
Write off of Other Accumulated Comprehensive Income due to							
deconsolidation of subsidiary		-		-		-	(65,235)
Interest expense		(153,864)		(75,842)		(249,191)	(143,083)
Gain (loss) on change in the fair value of derivative liability				385,432		<u>-</u>	176,844
Total Other Income/Expense		(106,001)		358,646		(201,161)	311,460
Net Loss	\$	(637,517)	\$	(455,406)	\$	(1,545,281)	\$ (1,411,981)
Movement in accumulated other comprehensive income due to deconsolidation of subsidiary		-		-		-	65,235
Comprehensive Loss	\$	(637,517)	\$	(455,406)	\$	(1,545,281)	\$ (1,346,746)
Basic and Diluted Loss per Share	\$	(0.01)	\$	(0.01)	\$	(0.02)	\$ (0.02)
		` ,		, ,		, ,	` ,
Weighted average number of shares used in share calculation	•	31,892,352	8	1,892,352	8	31,892,352	81,892,352
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## DOLPHIN DIGITAL MEDIA INC. AND SUBSIDIARIES Condensed Consolidated Statements of Cash Flows (Unaudited)

CASH FLOWS FROM OPERATING ACTIVITIES:  Net loss  Adjustments to reconcile net loss to net cash used in operating activities:  Depreciation  Amortization of capitalized production costs  Net Gain upon Deconsolidation of subsidiaries  Decrease in Accumulated Other Comprehensive Loss due to deconsolidation	\$	3,931 505,322	_	
Net loss  Adjustments to reconcile net loss to net cash used in operating activities:  Depreciation  Amortization of capitalized production costs  Net Gain upon Deconsolidation of subsidiaries	\$	3,931	\$	
Adjustments to reconcile net loss to net cash used in operating activities:  Depreciation Amortization of capitalized production costs Net Gain upon Deconsolidation of subsidiaries	\$	3,931	\$	
operating activities: Depreciation Amortization of capitalized production costs Net Gain upon Deconsolidation of subsidiaries				0.050
Depreciation Amortization of capitalized production costs Net Gain upon Deconsolidation of subsidiaries				0.050
Amortization of capitalized production costs  Net Gain upon Deconsolidation of subsidiaries				0.050
Net Gain upon Deconsolidation of subsidiaries		505,322 -		2,256
·		-		960,983
Decrease in Accumulated Other Comprehensive Loss due to deconsolidation				(293,730
		-		65,235
Change in fair value of derivative instrument		-		(176,844
Inventory writedown		7,968		-
Changes in operating assets and liabilities:				
Increase in receivables and other current assets		(774,517)		(200,482
Decrease in prepaid expenses		5,589		(3,619
Decrease in inventory		-		15
Increase in capitalized production costs		(201,736)		(1,604,539
(Increase)/ Decrease in deposits		(11,000)		2,225
Increase in deferred revenue		-		1,080,000
Increase in accrued compensation		125,000		625,000
Decrease in accounts payable		(53,806)		(187,932
Increase/ (Decrease) in other current liabilities		123,783		(807,597
Net Cash Used In Operating Activities		(1,814,747)		(1,951,010
CASH FLOWS FROM INVESTING ACTIVITIES:		(1,014,747)	_	(1,951,010
		(10.000)		(12.025
Purchase of property and equipment	_	(10,280)		(13,835
Net Cash Used In Investing Activities	_	(10,280)		(13,835
CASH FLOWS FROM FINANCING ACTIVITIES:				
Proceeds from notes payable		<del>-</del>		1,050,000
Repayment of note payable		(30,000)		-
Advances from related party		2,500,000		-
Repayment to related party		(150,000)		
Proceeds from capital contributions		-		750,000
Proceeds from the sale of stock				250,000
Net Cash Provided By Financing Activities		2,320,000		2,050,000
NET INCREASE IN CASH AND CASH EQUIVALENTS		494,973		85,155
CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD		282,675		18,755
CASH AND CASH EQUIVALENTS, END OF PERIOD	\$	777,648	\$	103,910
SUPPLEMENTAL DISCLOSURES OF CASH FLOWS INFORMATION:				
	Φ	0.500	Φ	
Interest paid	\$	9,526	\$	
SUPPLEMENTAL DISCLOSURES OF CASH FLOWS INFORMATION:				
Conversion of promissory notes payable to equity in subsidiary	<u>\$</u>			1,500,000
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# DOLPHIN DIGITAL MEDIA, INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2013

#### NOTE 1 - BASIS OF PRESENTATION AND ORGANIZATION:

The accompanying unaudited condensed consolidated financial statements are presented in accordance with generally accepted accounting principles for interim financial information and the instructions to Form 10-Q and Article 8 of Regulation S-X of the Securities and Exchange Commission. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, they include all adjustments (consisting only of normal occurring adjustments) considered necessary for a fair presentation of the financial position and results of operations for the interim periods presented. The unaudited condensed consolidated financial statements included herein should be read in conjunction with the audited consolidated financial statements and the notes thereto that are included in the Company's Annual Report on Form 10-K for the year ended December 31, 2012, that was filed with the SEC on April 23, 2014. Operating results for the six months ended June 30, 2013 are not necessarily indicative of results that may be expected for the year ending December 31, 2013. The unaudited condensed consolidated financial statements are presented on the accrual basis.

Dolphin Digital Media, Inc. (the "Company"), initially known as Rising Fortune Incorporated, was incorporated in the State of Nevada on March 7, 1995. The Company was inactive between the years 1995 and 2003. On November 19, 2003, the Company amended its Articles of Incorporation to change its name to Maximum Awards Inc. On July 3, 2007, the Company amended its Articles of Incorporation again to change its name to Logica Holdings Inc. On July 29, 2008, the Company amended its Articles of Incorporation again to change its name to Dolphin Digital Media, Inc.

The accompanying unaudited condensed consolidated financial statements represent the consolidated financial position and results of operations of the Company and include the accounts and results of operations of the Company and its wholly owned or controlled subsidiaries. The accompanying unaudited condensed consolidated financial statements include the accounts of Dolphin Digital Media, Inc. and its subsidiaries, Hiding Digital Productions, LLC, Dolphin Kids Clubs LLC and Cybergeddon Productions, LLC. Dolphin Digital Media (Canada), Ltd., a wholly owned subsidiary, was deconsolidated on March 23, 2012 as a result of bankruptcy proceedings (Refer to Note 2). Anne's World Limited was dissolved and deconsolidated on June 14, 2012 and Curtain Rising, Inc. was dissolved and deconsolidated on June 22, 2012. (Refer to Note 2). Intercompany accounts and transactions have been eliminated in consolidation.

In September 2010, the Company announced the launch of Dolphin Digital Studios as a new division of the Company. Dolphin Digital Studios creates original programming that premieres online, with an initial focus on content geared toward the tween and teen markets.

On August 4, 2011 the Company formed Hiding Digital Productions, LLC a wholly-owned subsidiary of Dolphin Digital Media, Inc. as a holding company.

On March 7, 2012, the Company formed Cybergeddon Productions LLC, a wholly owned subsidiary of Dolphin Digital Media, Inc. for the production of a web series.

On May 21, 2012, the Company formed Dolphin Kids Clubs, LLC, and owns 75% interest in the entity, for the purpose of creating online kids clubs. In accordance with Accounting Standards Codification (ASC) 810-20, Dolphin Kids Clubs LLC is consolidated in the Company's financial statements. Amounts attributable to the noncontrolling interest will follow the provisions in the contractual arrangement. Noncontrolling interest is presented as a separate component of shareholders' equity.

# NOTE 2 — DECONSOLIDATION OF DOLPHIN DIGITAL MEDIA (CANADA), INC., ANNE'S WORLD, LTD. AND CURTAIN RISING, INC.

On March 23, 2012, Dolphin Digital Media (Canada), Ltd. ("DDM Canada") filed for bankruptcy under the laws of the District of Ontario, Canada. The bankruptcy is intended to discharge liabilities and the ultimate goal of the Company is to liquidate, and not reorganize, the subsidiary as it has been inactive since 2009. When a subsidiary becomes subject to the control of a government, court, administrator, or regulator, deconsolidation of that subsidiary is generally required. We have, therefore, deconsolidated DDM Canada from our balance sheet as of March 23, 2012 and have eliminated the results of DDM Canada's operations from our results of operations beginning on that date. We believe we have no responsibility for the liabilities of DDM Canada.

Per guidance in ASC 810-10-40-5 when a parent deconsolidates a subsidiary, that parent shall account for the deconsolidation by recognizing a gain or loss measured by the following:

- a) the aggregate of (1) the fair value of consideration received, (2) the fair value of any retained noncontrolling investment in the former subsidiary at the date the subsidiary is deconsolidated and (3) the carrying amount of any noncontrolling interest in the former subsidiary; less
- b) the carrying amount of the former subsidiary's assets and liabilities.

The Company did not receive any consideration for its interest. It has assessed and determined that it does not have any continued liabilities related to the Canadian subsidiary being deconsolidated. As such, it has recorded a gain on deconsolidation. In calculating the gain, the Company took into account the carrying value of the former subsidiary's liabilities of \$295,629 and its only asset cash of \$1,899 that resulted in a gain from deconsolidation of \$293,730 that was recorded on March 23, 2012. The Company also recorded a loss on the write off of Accumulated Other Comprehensive Income related to foreign exchange translations in the amount of \$65,235.

On June 14 and June 22, 2012 respectively, the Company dissolved its wholly owned subsidiaries Anne's World Ltd and Curtain Rising Inc. Both subsidiaries had been inactive for several years and did not have any assets or liabilities and as such no gain or loss was recorded from deconsolidation.

#### NOTE 3 — GOING CONCERN

The accompanying unaudited condensed consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America which contemplate the continuation of the Company as a going concern. The Company has incurred a net loss for the six months ended June 30, 2013 of \$ 1,545,281. As of June 30, 2013, the Company recorded an accumulated deficit of \$35,766,070. Further, the Company has inadequate working capital to maintain or develop its operations, and it is dependent upon funds from private investors and the support of certain stockholders.

These factors raise substantial doubt about the ability of the Company to continue as a going concern. The consolidated financial statements do not include any adjustments that might result from the outcome of these uncertainties. In this regard, management is planning to raise any necessary additional funds through loans and additional issuance of its common stock. There is no assurance that the Company will be successful in raising additional capital. The Company is currently working on a deal for a variety of digital projects. As a result, it expects to derive income from its digital productions in the first quarter of 2015. In 2014, the Company began deriving some insignificant revenues from its kids club business and it expects to see an increase in these revenues towards the fourth quarter of 2014. There can be no assurances that such income will be realized in future periods.

#### NOTE 4 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies followed by the Company for interim reporting are consistent with those included in the Company's Annual Report on Form 10-K for the year ended December 31, 2012 except as follows:

#### Reclassification

Certain amounts in the prior period have been reclassified to conform with the current period presentation.

#### Recent Accounting Pronouncements

Recent accounting pronouncements that the Company has adopted or will be required to adopt in the future are summarized below.

In May 2014, the FASB issued an accounting standard update relating to the recognition of revenue from contracts with customers, which will supersede most current U.S. GAAP revenue recognition guidance, including industry-specific guidance. The core principle is that a company should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration for which the entity expects to be entitled in exchange for those goods or services. The new revenue recognition standard provides a five-step analysis of transactions to determine when and how revenue is recognized. The guidance will be effective for our fiscal year beginning January 1, 2017, and can be applied either retrospectively or under a cumulative-effect transition method. We are currently evaluating the impact that the adoption of this new guidance will have on our consolidated financial statements.

Other recent Accounting Standards Updates not effective until after June 30, 2013 are not expected to have a significant effect on the Company's consolidated financial position or results of operations.

#### NOTE 5 — CAPITALIZED PRODUCTION COSTS, RECEIVABLES AND OTHER CURRENT ASSETS

#### Capitalized Production Costs

Capitalized production costs include the unamortized costs of completed web series which have been produced by the Company and costs of scripts for projects that have not been developed or produced. These costs include direct production costs and production overhead and are amortized using the individual-film-forecast method, whereby these costs are amortized and participations and residuals costs are accrued in the proportion that current year's revenue bears to management's estimate of ultimate revenue at the beginning of the current year expected to be recognized from the exploitation, exhibition or sale of the web series.

As of June 30, 2013, the Company had completed production on two web series. For the six months ended June 30, 2013, revenues earned from these web series was approximately \$787,000. These revenues were primarily related to the sale of licensing rights in foreign territories and product integration. For the six months ended June 30, 2012, the Company had completed one of its productions and reported revenues of approximately \$998,000. The Company amortized capitalized production costs (included as direct costs) in the condensed consolidated statements of operations using the individual film forecast computation method in the amount of approximately \$505,000 and \$960,983 for the six months ended June 30, 2013 and 2012, respectively.

In addition, the Company has entered into agreements to hire writers to develop scripts for other digital web series productions and has deferred approximately \$543,000 and \$341,000 in capitalized production costs as of June 30, 2013 and December 31, 2012, associated with these scripts. These projects are not yet in production.

As of June 30, 2013 and December 31 2012, the Company has total capitalized production costs of \$700,072 and \$1,003,658, respectively, net of accumulated amortization, tax incentives, recorded on its consolidated balance sheets. There were no liabilities associated with these productions as of June 30, 2013 and \$238,727 as of December 31, 2012. The tax credits will be received by the production companies and used to pay the liabilities related to these productions.

The Company has assessed events and changes in circumstances that would indicate that the Company should assess whether the fair value of the productions are less than the unamortized costs capitalized and did not identify indicators of impairment, other than those noted above.

#### Receivables and Other Current Assets

The Company recorded \$1,013,776 in receivables and other current assets on its consolidated balance sheets as of June 30, 2013 and \$239,259 as of December 31, 2012. On April 1, 2013, the Company entered into an agreement with a related party to provide management and back office services. The annual fee for these services is \$2,000,000. The balance as of June 30, 2013 in receivables and other current assets is comprised primarily of a \$500,000 receivable related to the service agreement and receivables related to its productions totaling \$513,776. The balance as of December 31, 2012 is comprised of receivables from its productions.

#### NOTE 6 — DEBT

During February 2011, the Company entered into Revenue Participation Agreements with two parties for the development of a Dolphin Group Kids Club ("Kids Club"). Each party paid the Company \$50,000 in return for the participation of future revenue related to the Kids Club. The amount will be repaid based on a pro-rata basis of the revenue generated by the Kids Club until the total investment is recouped. Thereafter, they will share in a percentage of the profit of that Kids Club. For the quarter ended June 30, 2013, there were no significant revenues generated or costs incurred related to the Kids Club.

During the year ended December 31, 2011, the Company entered into Equity Finance Agreements for the future production of web series and the option to participate in the production of future web series. The Investors contributed a total equity investment of \$895,000 and will share in the future revenues of the web series, on a pro-rata basis, until the total equity investment is recouped and then will share at a lower percentage of the additional revenues. During the year ended December 31, 2012, the Company entered into an additional Equity Finance Agreement with the same terms and received \$105,000. The Investors contributed a total equity investment of \$1,000,000 and will share in the future revenues of the web series, on a pro-rata basis, until the total equity investment is recouped and then will share at a lower percentage of the additional revenues. Prior to December 31, 2012, the Company may utilize all or any portion, of the total equity investment to fund any chosen production. On January 1, 2013, the production "cycle" ceased and the Investors are entitled to share in the future revenues of any productions for which the funds invested were used. Per the Equity Finance Agreements, the Company is entitled to a producer's fee, not to exceed \$250,000, for each web series that it produces before calculating the share of revenues owed to the investors. Based on the gross producer's revenues for the productions to date and the amount of investor funds used to date, the Company is not required to pay the investors any amount in excess of the existing liability already recorded as of June 30, 2013. The Company has invested these funds in eleven projects. Only one of the productions was completed as of June 30, 2013 and there was no producer gross revenue as defined in the Equity Finance Agreements as of June 30, 2013. The Company expects to have gross producer revenues during 2014 at which time the investors will receive their pro rata share of the revenue. The costs of all productions not completed have been capitalized and included in the Balance sheet as Capitalized production costs.

The Company recorded \$1,100,000, on its condensed consolidated balance sheets related to these agreements as of June 30, 2013 and December 31, 2012.

The Company accounts for the above agreements in accordance with ASC 470-10-25-2 which requires that cash received from an investor in exchange for the future payment of a specified percentage or amount of future revenue shall be classified as debt. The Company does not purport the arrangements to be a sale and the Company has significant continuing involvement in the generation of cash flows due to the investors.

#### **NOTE 7 — NOTES PAYABLE**

Balance December 31, 2012	\$ 390,000
Additions	-
Payments	 (30,000)
Balance June 30, 2013	\$ 360,000

On December 31, 2011, the Company signed an unsecured Promissory Note in the amount of \$104,612 bearing interest at 10% per annum and payable on demand. On the same day, the Company issued a payment in the amount of \$14,612 and as of December 31, 2011 owed \$90,000 on the Promissory Note. The Company made principal payments in the amount of \$30,000 and interest payments of \$9,526 during the six months ended June 30, 2013. As of June 30, 2013 and December 31, 2012, there was \$60,000 and \$90,000, respectively, outstanding on this note.

The Company signed the following unsecured Promissory notes bearing 10% interest per annum and payable upon demand: a) On November 10, 2011 in the amount of \$450,000 b) on January 14, 2012 in the amount of \$450,000 c) on February 6, 2012 in the amount of \$150,000 d) on March 20, 2012 in the amount of \$250,000 e) on April 25, 2012 in the amount of \$200,000 and f) on July 5, 2012 in the amount of \$300,000.

On May 21, 2012, the Company entered into an agreement with a certain note holder to convert a portion of the Promissory notes referred to above, totaling \$1,500,000, into a 25% member interest in a newly formed entity, Dolphin Kids Clubs LLC. The fair value of the debt was more readily determinable, and as such, equity was recorded in the amount of the fair value of the debt. The Company did not record a gain or loss from this transaction. The note holder forgave the interest due on these notes in the amount of \$48,918 which is recorded as Other Income in the Consolidated Statements of Operations and Comprehensive Loss for the year ended December 31, 2012. Subsequent to this transaction, the Company had \$300,000 outstanding related to the notes payable as of June 30, 2013 and December 31, 2012.

The Company expensed \$9,161 and \$18,092 for interest related to these notes for the three and six months ended June 30, 2013 and \$20,725 and \$47,367 for the three and six months ended June 30, 2012. Accrued interest related to these notes was \$32,804 and \$24,239 as of June 30, 2013 and December 31, 2012, respectively.

#### **NOTE 8 — LOANS FROM RELATED PARTY**

On December 31, 2011, the Company and the Company's CEO, signed an unsecured Revolving Promissory Note in the amount of \$2,120,623 with an interest rate of 10% per annum. The CEO has the right at any time to demand that all outstanding principal and accrued interest be repaid with a ten day notice to the Company. During the six months ended June 30, 2013, the CEO loaned the Company \$2,500,000 and was repaid \$150,000 of principal and \$77,897 of accrued interest. There were no additional loans or repayments made during the six months ended June 30, 2013. During the three and six months ended June 30, 2013, the Company expensed \$111,450 and \$166,378 respectively, as interest. During the three and six months ended June 30, 2012, the Company expensed \$55,118 and 95,406, respectively as interest. The Company recorded accrued interest of \$318,412 and \$229,932 on its condensed consolidated balance sheets as of June 30, 2013 and December 31, 2012, respectively.

#### **NOTE 9 — DERIVATIVE LIABILITY**

In June of 2008, in connection with the stock purchase agreement, Mr. O'Dowd was granted certain anti-dilution protection for five (5) years from the date of the acquisition under which we agreed to issue such number of shares of our common stock as necessary for Mr. O'Dowd to maintain his fifty-one percent ownership any time that we issue additional shares to a party other than Mr. O'Dowd, or upon the exercise by any such party of options, warrants, notes or other securities exercisable or exchangeable for. or convertible into, any share of our common stock. The Company determined that the anti-dilution instrument was not indexed to the Company's own stock and should be accounted for as a derivative financial liability. The Company estimated the fair value of the anti-dilution instrument using a Monte Carlo simulation and recorded a \$4,031,726 liability against additional paid in capital using guidance from ASC 805 for reverse acquisition that states that the payment of cash or stock to the accounting acquirer should be considered a distribution of capital. The Company recorded the fair value of the derivative instrument at each balance sheet date and recorded changes to the liability against earnings or loss included in Other income or expense in the Consolidated Statements of Operations and Comprehensive Loss for that period. Our valuation technique made certain assumptions as to when warrants would be in-the-money at any time during the valuation period and assumed they would be exercised if the exercise price was less than 50% of the maximum projected stock price. The Company also made certain assumptions as to the cash needed for operations and the working capital deficit. Taking all these factors into account, the Company estimated the shortfall of the cash that would be needed for operations and assumed that a percentage would be covered by the issuance of shares for services based on the historical ratio of stock compensation expense to cash used in operations. The stock volatility represents the range of the volatility curves used in the valuation analysis that the reporting entity has determined market participants would use based on comparison with similar entities. Since derivative financial instruments are initially and subsequently carried at fair values, our income or loss will reflect the volatility in changes to these estimates and assumptions. The table below summarizes the assumptions made in our calculations for the quarter ended June 30, 2012:

		June 30,
	2	012
Volatility		90.99%
Expected Term (in years)		1.0
Risk Free Interest Rate		0.21%
Stock Price	\$	0.04

The following is a roll forward through June 30, 2012, of the fair value liability of the anti-dilution derivative instrument. There was no liability related to this derivative instrument as of June 30, 2013.

	Fa	air Value of
	L	iability for
	A	nti-Dilution
	(	derivative
	ir	nstrument
Balance as of December 31, 2011	\$	361,591
Change in fair value included in (Income)/Loss from valuation of derivative		(176,844)
Balance as of June 30, 2012	\$	184,747

In September 2012, Mr. O'Dowd was issued 17,701,365 shares related to the anti-dilution agreement and agreed to waive any additional liability related to this agreement. As such, there were no additional amounts due under this liability as of June 30, 2013.

#### **NOTE 10— LICENSING AGREEMENT - RELATED PARTY**

During the year ended December 31, 2008, the Company entered into a ten year licensing agreement with Dolphin Entertainment Inc., a related party. Under the license, the Company is authorized to use Dolphin Entertainment's brand properties in connection with the creation, promotion and operation of subscription based Internet social networking websites for children and young adults. The license requires that the Company pays to Dolphin Entertainment, Inc. royalties at the rate of fifteen percent of net sales from performance of the licensed activities. During the six month periods ended June 30, 2013 and 2012, the Company did not use the brand properties of Dolphin Entertainment and, as such, no royalty expense was recorded related to this agreement.

#### NOTE 11 — STOCKHOLDERS' DEFICIT

### A) Preferred Stock

The Company's Articles of Incorporation authorize the issuance of 10,000,000 shares of \$0.001 par value preferred stock. The Board of Directors has the power to designate the rights and preferences of the preferred stock and issue the preferred stock in one or more series.

As of June 30, 2013 and December 31, 2012, the Company had 1,042,753 of preferred shares issued and outstanding. Each share of Preferred stock is convertible into four shares of common stock and do not have any voting rights.

#### B) Common Stock

The company's Articles of Incorporation authorize the issuance of 100,000,000 shares at \$0.015 par value.

On September 7, 2012, the Board of Directors and majority shareholders of the Company approved the amendment of the articles of incorporation of the Company to increase the number of authorized shares of common stock to 200,000,000 shares. The purpose for the increase of the authorized shares was to permit the full conversion of all outstanding convertible securities and to allow for flexibility for future equity financings to raise funds to support the intended growth of the Company's business. The change was effective October 15, 2012 at which time the Company filed a Certificate of Amendment to the Articles of Incorporation with the Office of Secretary of the State of Nevada on November 13, 2012 to effectuate the change.

On June 8, 2012, the Company sold 1,000,000 shares of common stock for \$250,000.

On October 8, 2012, the Company cancelled and returned one million shares back to authorized shares. The shares were ultimately returned to the Company as part of the confidential Mutual Stipulation and Settlement Agreement dated March 24, 2011, between the Company and former employees and officers of the Company.

As of June 30, 2013 and 2012, the Company had 81,892,352 and 64,190,987, respectively, shares issued and outstanding.

#### C) Noncontrolling Interest

On May 21, 2012, Dolphin Digital Media, Inc. entered into an agreement with a note holder to form Dolphin Kids Club LLC. Under the terms of the agreement, Dolphin converted \$1,500,000 of notes payable and received an additional \$1,500,000 during for a 25% member interest in the newly formed entity. Dolphin holds the remaining 75% and thus controlling interest in the entity. The purpose of this entity is to create and operate online Kids Clubs for selected charitable, educational and civic organizations. The agreement encompasses Kids Clubs created between January 1, 2012 and December 31, 2016. It is a "gross revenue agreement" and Dolphin Digital Media, Inc. will be responsible for paying all associated operating expenses. Net income will be attributable to each member based on the thresholds established in the operating agreement of the entity. In accordance with ASC 810-20, Dolphin Kids Clubs LLC is consolidated in the Company's financial statements. Amounts attributable to the noncontrolling interest will follow the provisions in the contractual arrangement. Noncontrolling interest is presented as a separate component of shareholders' equity. As of June 30, 2013 and December 31, 2012, the Company recorded a noncontrolling interest of \$3,000,000 on its consolidated balance sheets for the 25% interest in Dolphin Kids Clubs LLC.

#### **NOTE 12 — WARRANTS**

A summary of warrants issued, exercised and expired during the six months ended June 30, 2013 is as follows:

		Veighted Avg. Exercise
Warrants:	Shares	Price
Balance at December 31, 2012	21,824,477	\$ 0.20
Issued	_	_
Exercised	_	_
Expired	824,477	0.99
Balance at June 30, 2013	21,000,000	\$ 0.17

On October 4th, 2007, the company entered into a financing agreement whereby warrants were issued to an investor to purchase the following amounts of common stock:

- a) 650,000 shares of common stock exercisable at \$0.72 per share.
- b) 1,500,000 shares of common stock exercisable at \$1.00 per share.
- c) 1,500,000 shares of common stock exercisable at \$2.00 per share.

On July 29, 2009, the Company entered into a financing agreement and issued a warrant in the amount of 384,615 shares exercisable at \$0.80 per share for a period of three years.

On March 10, 2010 the Company and T Squared Investments LLC agreed to cancel the following warrants:

- Warrant "A" for 650,000 shares;
- Warrant "B" for 1,500,000 shares;
- Warrant "C" for 1,500,000 shares; and,
- Warrant "4" for 384,615 shares.

Post such cancellation, the only warrants held by T Squared Investments LLC were their existing Warrant "D" for 231,000 shares with an exercise price of \$0.0001 per share and the new Warrant "E" described below. Pursuant to this agreement the expiration date of Warrant "D" was reduced from July 29, 2014 to December 31, 2012.

In consideration for the cancellation of such warrants above and for the payment to Dolphin Digital Media, Inc. (DPDM), T Squared Investments LLC was issued a new Warrant "E" for 7,000,000 shares of DPDM with an expiration date of December 31, 2012 and an exercise price of \$0.25 per share. T Squared Investments LLC can continually pay the Company an amount of money to reduce the exercise price of Warrant "E" until such time as the exercise price of Warrant "E" is effectively \$0.0001 per share. Each time a payment by T Squared Investments LLC is made to DPDM, a side letter will be executed by both parties that states the new effective exercise price of Warrant "E" at that time. At such time when T Squared Investments LLC has paid down Warrant "E" to an exercise price of \$0.0001 per share or less, T Squared Investments LLC shall have the right to exercise Warrant "E" via a cashless provision and hold for six months to remove the legend under Rule 144. During the years ended December 31, 2010 and 2011, T Squared Investments LLC paid down a total of \$1,625,000 and the current exercise price is \$0.0179.

During the year ended December 31, 2012, T Squared Investments LLC agreed to amend a provision in the Preferred Stock Purchase agreement dated May 2011 that required the Company to get consent from T Squared Investments LLC before issuing any common stock below the existing conversion price as defined in the agreement. As a result, the Company has extended the expiration date of Warrant "E" (described above) to September 13, 2015 and on September 13, 2012, the Company issued 7,000,000 warrants to T Squared Investments LLC (Warrant "F") with an exercise price of \$0.25 per share. T Squared Investments LLC can continually pay the Company an amount of money to reduce the exercise price of Warrant "F" until such time as the exercise price of Warrant "F" is effectively \$0.0001 per share. At such time, T Squared Investments LLC will have the right to exercise Warrant 'F" via a cashless provision and hold for six months to remove the legend under Rule 144 of the Securities Act of 1933. T Squared Investments LLC did not make any payments during the quarter ended June 30, 2013 to reduce the exercise price of the warrants. The Company recorded the fair value of the extension of the expiration period and the additional warrants as a deemed dividend as it was only offered to the preferred shareholders. The fair value of the warrants was estimated on the grant date using the Black-Scholes option pricing model with the following weighted average assumptions: expected dividend yield 0%, volatility 67.8%, risk free interest rate of 32% and expected warrant life of 36 months. The fair value was calculated as \$93,019 for the new warrants and \$93,016 for the extension of the expiration date of Warrant "E" and was recorded in additional paid in capital. T Squared Investments LLC may not exercise such warrant if post the exercise. T Squared Investments LLC would be above a 9.99% ownership level of the Company.

On September 13, 2012, the Company sold 7,000,000 warrants to an unrelated party with an exercise price of \$0.25 per share and expiring on September 13, 2015 for \$35,000. The holder can continually pay the Company an amount of money to reduce the exercise price of the warrants until such time as the exercise price is effectively \$0.0001 per share. At such time, the holder will have the right to exercise the warrants via a cashless provision and hold for six months to remove the legend under Rule 144 of the Securities Act of 1933. The Company recorded the \$35,000 as Additional paid in capital. The holder of the warrants did not make any payments during the quarter ended June 30, 2013 to reduce the exercise price of the warrants.

None of the warrants were included in computing diluted earnings per share because the effect was anti-dilutive.

During the six months ended June 30, 2013, 824,477 warrants expired.

#### **NOTE 13— RELATED PARTY**

On September 7, 2012, the Company entered into an employment agreement with its CEO. The employment agreement is effective January 1, 2012 and will continue for an initial term of three years, thereafter, subject to a two year renewal at the option of the CEO. The agreement states that the Executive will receive annual compensation of \$250,000 plus bonus. In addition, the CEO is entitled to an annual discretionary bonus as determined by the Company's Board of Directors. The Executive is eligible to participate in all of the Company's benefit plans offered to its employees. In addition, he will receive a signing bonus of \$1,000,000 as consideration for entering into this agreement waiving any claim to compensation for services rendered prior to this agreement. Any compensation due to the Executive under this agreement and unpaid and accrued by the Company will accrue interest on the principal amount at a rate of 10% per annum from the date of this agreement until it is paid. The agreement includes provisions for disability, termination for cause and without cause by the Company, voluntary termination by executive and a non-compete clause. The Company accrued \$1,375,000 and \$1,250,000 of compensation as Accrued compensation and \$103,185 and \$38,573 of interest in Other current liabilities on its consolidated balance sheets as of June 30, 2013 and December 31, 2012, respectively, in relation to this agreement. For the three months ended June 30, 2013 and 2012, the Company expensed as interest \$33,242 and \$0 and for the six months ended June 30, 2013 and 2012, the Company expensed \$64,612 and \$0 of interest related to this agreement.

On July 15, 2011, the Company entered into an agreement with Dolphin Entertainment, Inc. a related party owned by the Company's CEO to purchase for \$125,000 an exclusive option to acquire certain rights in and to the script for a motion picture. The production company paid Dolphin Entertainment, Inc. during the quarter ended June 30, 2012.

The Company entered into an agreement with a related party to provide services of its management team and back office. The Company will provide the related party with a development team to source new projects, production executives that will develop scripts, approve budgets and hire and liaise with the production team on individual projects during the production and post-production phases, an accounting and finance team to provide accounting services and tax compliance, legal support and domestic and international sales and sales support. The Company will also provide office space in Los Angeles and Miami. The arrangement is for a term of April 1, 2013 through December 31, 2014 for an annual fee of \$2,000,000. For the three and six months ended June 30, 2013, the Company recorded revenues in the amount of \$500,000 and \$500,000, respectively, related to this agreement.

#### NOTE 14 — COMMITMENTS AND CONTINGENCIES

#### **Litigation**

In or about January 25, 2010, an action was filed by Tom David against Winterman Group Limited, Dolphin Digital Media (Canada) Ltd., Malcolm Stockdale and Sara Stockdale in the Superior Court of Justice in Ontario (Canada) alleging breach of a commercial lease and breach of a personal guaranty. On or about March 18, 2010, Winterman Group Limited, Malcolm Stockdale and Sara Stockdale filed a Statement of Defense and Crossclaim. In the Statement of Defense, Winterman Group Limited, Malcolm Stockdale and Sara Stockdale deny any liability under the lease and guaranty. In the Crossclaim filed against Dolphin Digital Media (Canada) Ltd., Winterman Group Limited, Malcolm Stockdale and Sara Stockdale seek contribution or indemnity against Dolphin Digital Media (Canada) Ltd. alleging that Dolphin Digital Media (Canada) agreed to relieve Winterman Group Limited, Malcolm Stockdale and Sara Stockdale from any and all liability with respect to the lease or the guaranty. On or about March 19, 2010, Winterman Group Limited, Malcolm Stockdale and Sara Stockdale filed a Third Party Claim against the Company seeking contribution or indemnity against the Company, formerly known as Logica Holdings, Inc., alleging that the Company agreed to relieve Winterman Group Limited, Malcolm Stockdale and Sara Stockdale from any and all liability with respect to the lease or the guaranty. The Third Party Claim was served on the Company on April 6, 2010. On or about April 1, 2010, Dolphin Digital Media (Canada) filed a Statement of Defense and Crossclaim. In the Statement of Defense, Dolphin Digital Media (Canada) denied any liability under the lease and in the Crossclaim against Winterman Group Limited, Malcolm Stockdale and Sara Stockdale, Dolphin Digital Media (Canada) seeks contribution or indemnity against Winterman Group Limited, Malcolm Stockdale and Sara Stockdale alleging that the leased premises were used by Winterman Group Limited, Malcolm Stockdale and Sara Stockdale for their own use. On or about April 1, 2010, Dolphin Digital Media (Canada) also filed a Statement of Defense to the Crossclaim denying any liability to indemnify Winterman Group Limited, Malcolm Stockdale and Sara Stockdale. The ultimate results of these proceedings against the Company cannot be predicted with certainty. On or about March 12, 2012, the Court served a Status Notice on all the parties indicating that since more than (2) years had passed since a defense in the action had been filed, the case had not been set for trial and the case had not been terminated, the case would be dismissed for delay unless action was taken within ninety (90) days of the date of service of the notice. On March 23, 2012, Dolphin Digital Media (Canada) Ltd filed for bankruptcy in Canada. The bankruptcy will not protect the Company from the Third Party Claim filed against it. However, the Company has not accrued for this loss because it believes that the claims against it are without substance and it is not probable that they will result in loss. The Company has assessed and determined that it does not have any continuing liability related to the Canadian subsidiary.

#### Tax Filings

During the year ended December 31, 2011, the Company accrued \$120,000 for estimated penalties associated with not filing certain information returns. The penalties per return are \$10,000 per entity per year. We received notification from the Internal Revenue Service concerning information returns for the year ended December 31, 2009. The Company responded with a letter stating reasonable cause for the non-compliance and requested that penalties be abated. During 2012, we received a notice stating that the reasonable cause had been denied. The Company decided to pay the penalties and not appeal the decision for the 2009 Internal Revenue Service notification. There is no associated interest expense as the tax filings are for information purposes only and would not result in further income taxes to be paid by the Company. The Company made payments in the amount of \$23,000 during the six months ended June 30, 2012 related to these penalties. The remaining \$17,000 was paid by December 31, 2012. As of June 30, 2013 and December 31, 2012, the Company accrued \$80,000, relating to these penalties, in other current liabilities on the consolidated balance sheets. The Company has not received any other notifications related to these returns.

#### Binding Term Sheet

On July 14, 2011, the Company signed a binding term sheet with AJM Productions LLC ("AJM") to license the right to distribute certain Dolphin content on AJM's advertising-supported video-on-demand platform in the United States. The Company has committed to producing between 4 and 6 original audiovisual works. The Company did not have any revenues or incur any expenses related to this binding term sheet for the three and six months ended June 30, 2013 and 2012.

#### Kids Club

In February 2012, the Company entered into a five year agreement with US Youth Soccer Association, Inc. to create, design and host the US Youth Soccer Clubhouse website. During the quarter ended March 31, 2012, the Company hired a third party to begin building the US Soccer Clubhouse website at a cost of \$125,000. The first installment of \$25,000 was paid during the first quarter of 2012, a second \$25,000 was paid during the second quarter of 2012 and remaining payments will be made monthly over a two year period once the website is delivered. The Company has expensed the payments since it cannot reasonably estimate future cash flows or revenues from the website development. To date, the Company has not derived any revenues related to this agreement.

In January 2013, the Company entered into an agreement with a worldwide philanthropic organization to create an online kids club to promote the organizations philanthropic philosophy and encourage literacy programs. The contract is for an initial five year term and is automatically renewable with successive terms of three years. Either party can terminate the agreement with written notice of at least 180 days prior to the expiration of initial term or subsequent terms. Additionally, the organization may terminate the agreement with a 60 day written notice for any year that certain royalty milestones are not met as stipulated in the agreement. The Company is responsible for the creation and marketing of the website and has agreed to pay the organization a license fee of \$58,000 and \$5.00 for each membership card sold. During the six months ended June 30, 2013, the Company hired a third party to build the website at a cost of \$90,000 payable pro rata over a twelve month period. The Company has expensed the payments since it cannot reasonably estimate future cash flows or revenues from the website development. The Company did not record any revenues related to this arrangement and incurred \$45,000 and \$0 in expenses for the six months ended June 30, 2013 and 2012, respectively and \$22,500 and \$0 for the three months ended June 30, 2013 and 2012, respectively.

#### Incentive Compensation Plan

During the year ended December 31, 2012, the Company's Board of Directors approved an Incentive Compensation Plan. The plan was enacted as a way of attracting and retaining exceptional employees and consultants by enabling them to share in the long term growth and financial success of the Company. The plan will be administered by the Board of Directors or a committee designated by the board. As part of the increase in authorized shares, the Board of Directors has designated 10,000,000 common shares for this plan, subject to the changes in capitalization described in note 11. No awards have been issued and, as such, the Company has not recorded any liability or equity related to this plan for the quarter ended June 30, 2013.

### **NOTE 15 – SUBSEQUENT EVENTS**

Subsequent to quarter end, the Company entered into a sixty-two month lease for office space in Los Angeles, California. The agreement is effective between June 1, 2014 and July 31, 2019. The monthly rent is \$13,746 with annual increases of 3% for years 1-3 and 3.5% for the remainder of the lease. The Company is also entitled to four half months of free rent over the life of the agreement.

## ITEM MANAGEMENT DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **Special Note Regarding Forward Looking Statements**

Certain statements in this Form 10-Q under "Management's Discussion and Analysis" constitute "forward-looking" statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Such statements are indicated by words or phrases such as "anticipates," "projects," "believes," "intends," "expects," and similar words or phrases. Such factors include, among others, the following: competition; seasonality; success of operating initiatives; new product development and introduction schedules; acceptance of new product offerings; advertising and promotional efforts; adverse publicity; availability, changes in business strategy or development plans; availability and terms of capital; labor and employee benefit costs; changes in government regulations; and other factors particular to the Company.

Should one or more of these risks, uncertainties or other factors materialize, or should underlying assumptions prove incorrect, actual results, performance, or achievements of the Company may vary materially from any future results, performance or achievements expressed or implied by such forward-looking statements. All subsequent written and oral forward-looking statements attributable to the Company or persons acting on our behalf are expressly qualified in their entirety by the cautionary statements in this paragraph. The Company disclaims any obligation to publicly announce the results of any revisions to any of the forward-looking statements contained herein to reflect future events or developments.

References in this Form 10-Q to "Company," "we," "us," and "our," are references to Dolphin Digital Media, Inc. and its consolidated subsidiaries, Hiding Digital Productions, LLC, Cybergeddon Productions, LLC and Dolphin Kids Clubs LLC.

#### **Business Summary**

Dolphin Digital Media, Inc. is dedicated to the production of high-quality digital content. Dolphin Digital Studios is committed to consistently delivering premium, best-in-class entertainment and securing premiere distribution partners to maximize audience reach and commercial advertising potential.

The growth of online video viewing is well-documented. While all major demographics have experienced an increase in online video viewing for several years in a row, it is worth mentioning the tremendous potential of the "tween" and "teen/young adult" space online. According to a study by the Kaiser Family Foundation, 8-18 year-olds devote an average of 7 hours and 38 minutes across a typical day, or more than 53 hours per week, to using entertainment media. This creates a huge opportunity for quality content for this audience, which increasingly turns to the internet to source its entertainment options. Advertisers have taken notice, with leading digital-marketing research firm eMarketer estimating that online video ad spending (the fastest-growing advertising segment) will surpass \$5 billion in the United States of America alone by 2014.

Management sees an opportunity for Dolphin Digital Media to become a "market leader" digital studio.

Dolphin Digital Media has also announced its entry into "Kids Clubs," or online websites to serve as destinations for entertainment and information. Management seeks to partner with established "brands" in the children's space, and to expand each brand's existing online audience through the promotion of original content supplied and/or sourced by Dolphin Digital Studios. Premium entertainment offerings, such as original web series, will serve to both increase audience through positive word-of-mouth and to increase engagement, or length of time on site. Furthermore, the Kids Clubs will serve as the platform for sponsorships and other marketing opportunities, such as contests and sweepstakes. In addition, the Kids Clubs are marketing vehicles for the respective brands, as they keep the brands "top of mind" for the youngest generation, and in a space (the online world) where they increasingly go.

Dolphin Digital Media partnered with the University of Miami to launch its first kids club, the Coca-Cola Junior Canes Club, in September, 2011. In February 2012, the Company entered into an agreement with United States Youth Soccer Association, Inc. to launch a Kids Club. During 2013, Dolphin Digital Media, Inc. partnered with a worldwide philanthropic organization to create a Kids Club to promote the organization's philanthropic philosophy and encourage literacy programs. Donors can sponsor membership for all children in a particular school and that donation entitles the school to receive a Reading Oasis from Scholastic Books. The Company did not record any revenues related to this arrangement and incurred \$15,000 and \$37,500 in expenses for the three and six months ended June 30, 2013.

#### **Dolphin Digital Studios**

During the quarter ended June 30, 2013, the Company's focus has primarily been devoted to Dolphin Digital Studios, which creates original content to premiere online. Substantially all of the Company's operating income and expenses during the six months ended June 30, 2013 were incurred related to Dolphin Digital Studios.

Dolphin Digital Studios is a natural fit and progression in the core business of Dolphin Digital Media —entertaining its customers through high-quality digital programming. Premium online video is the largest growth sector for online advertising, with market leaders such as Yahoo!, Hulu, Netflix, YouTube and AOL making major initiatives around original programming.

Dolphin Digital Media foresees 3 distinct demographics for its upcoming "web series":

- Tweens (roughly 9-14 years old);
- · Teens and Young Adults (roughly 14-24 years old); and
- General Market (roughly 14-49 years old).

Each of these demographics will be served with different content, and the Company may have different distribution partners for each of these demographics.

Dolphin Digital Studios earns revenue from the online distribution of its web series in three different ways:

<u>Producer's Fees:</u> Dolphin Digital Studios will earn fees for producing each web series, as included in the production budget for each project;

<u>Advertising Revenue</u>: typically, Dolphin Digital Studios will be entitled to between 50-60% of all advertising revenue generated by its distribution partner from the online distribution of any particular web series; and

<u>Sponsorship Revenue</u>: Dolphin Digital Studios will generally retain between 70-100% of any product integration fees, or sponsorship revenues, associated with any of its web series.

During the six months ended June 30, 2013, Dolphin Digital Studios concentrated its efforts in identifying and acquiring the rights to certain properties that it intends to produce for online distribution. Dolphin Digital Studios expects to produce several web series a year. Some projects may be self-financed, while some projects currently under development will feature strategic and financial partnerships. This will allow Dolphin Digital Studios to have attractive project financing alternatives while developing its slate of programming. The Company secured financing for a slate of projects through Equity Finance Agreements in the amount of \$1,000,000 that were entered into during 2011 and 2012. Funding received through these investments is meant to help finance the costs of the web series. Per the agreements, the Company invests in projects through January 1, 2013. Investors are then entitled to share in the future revenues of any productions for which the funds invested were used. Investors share in the producers' revenues up to 115% of their investment and afterwards, as a group, will receive 50% of the revenues derived from these web series. Per the Equity Finance Agreements, the Company is entitled to a producer's fee, not to exceed \$250,000, for each web series before calculating the share of revenues owed to the investors. Based on the gross producers' revenues to date, the Company is not required to pay the investors any amount in excess of the existing liability already recorded as of June 30, 2013 and December 31, 2012. The Company has invested these funds in eleven projects. Only one of the productions was completed as of June 30, 2013 and there was no producer gross revenue generated as defined in the Equity Finance Agreements as of June 30, 2013. The Company expects to generate gross producer revenues during 2014 at which time the investors will receive their pro rata share of the revenue.

Furthermore, the web series from Dolphin Digital Studios can be repackaged for distribution into "traditional media," such as television and home video, on a worldwide scale, which will significantly increase the revenue potential for any particular web series. Web series that migrate to traditional media outlets will also benefit from having a pre-established track record and viewer base. For distribution into such outlets, Dolphin Digital Studios will capitalize on its existing relationship with Dolphin Entertainment, one of the top independent television producers and distributors in the world, with a specialty in quality children's and teen programming. Founded in 1996, Dolphin Entertainment is an Emmy-nominated production and distribution company that has produced programming for Nickelodeon, Cartoon Network, and Canada's Family Channel. Dolphin Entertainment currently distributes its children's and teen programming into 300 million homes in over 100 countries. Furthermore, Dolphin Entertainment has great experience with "general market" programming, as well, having distributed television movies from U.S. partners that include Lifetime, Anchor Bay, and Starz, to name a few.

The Company recognized \$787,180 and \$998,582 of revenues from online content for the six months ended June 30, 2013 and 2012, respectively and \$17,560 and \$998,582 for the three months ended June 30, 2013 and 2012, respectively. These were derived from online productions that premiered in 2012. The revenues in 2013 were mainly derived from sponsorship and foreign sales of the productions.

#### Cybergeddon

During 2012, the Company announced its project Cybergeddon. Anthony Zuiker, the visionary creator of the CSI franchise and his production company Dare to Pass, and Yahoo, Inc. the premier digital media company partnered with Dolphin Digital Studios for this ground breaking motion picture event which brings to life the growing threat of cybercrime. True to his storytelling form, Zuiker engaged Norton by Symantec to leverage its technical credibility and security insights to help inform and guide the narrative. Cybergeddon was released September 25, 2012, through Yahoo's global online distribution.

During 2012, the Company incorporated Cybergeddon Productions, LLC as a wholly owned subsidiary. The Company entered into agreements with certain vendors and in accordance with these agreements was responsible for creating 6-12 digital episodes of approximately eight to fifteen minutes in length. The Company completed the web series during the third quarter of 2012 and began to amortize the capitalized production costs using the individual film forecast computation method. During the six and three months ended June 30, 2013, the Company amortized approximately \$13,000 and \$505,000 related to this production.

On April 9, 2012, the Company entered into an agreement with a vendor to create a universal (iPhone and iPad) iOS app and an Android app for the series and expensed \$320,000 as advertising costs related to this app during the third quarter of 2012. The Company did not generate any revenues or incur any expenses related to these app's for the three and six months ended June 30, 2013.

During 2013, the production was nominated for three Streamy Awards and Missy Peregrym (Rookie Blue), the lead actress, won for Best Female Performance in a Drama. Management expects future announcements relating to distribution partners for the tween and general market demographics.

#### **Cambio Distribution Partnership**

Cambio and Dolphin Digital Media have entered into an exclusive content deal, in which 4-6 original web series will be financed per year. In this deal, Dolphin Digital Media and Cambio will collaborate to identify original material to produce, with an emphasis on established screenwriters, actors, directors and producers. Cambio holds exclusive rights to distribute the content online in the United States. Dolphin Digital Media holds the underlying copyright in each production, as well as worldwide distribution rights outside of the online rights in the United States. As of June 30, 2013, no productions associated with this partnership have been completed.

#### **Kids Clubs**

Dolphin Digital Media sees tremendous opportunity from the combination of the following two consumer trends: 1) a greater number of children under 18 have access to the internet in their lives (and most "own" their own devices – i.e. laptop computers, tablets, smartphones, etc.); and 2) those children who do have access to the internet spend an increasingly greater amount of time "online." Simply put, the internet has become the next generation's "go to" destination for both entertainment and information.

"Offline" brands need to engage with their participants "online" or risk losing them altogether. It is a tremendous lost opportunity to build successful engagement with children and teenagers in the "real world" and offer them nothing (let alone an equivalent engagement opportunity) in the digital world. For example, Little Leagues may exist for the enjoyment of children, but their websites are overwhelmingly only used by parents. Similarly, non-profits may exist to provide enrichment and cultural opportunities for children, but their websites are seldom visited by the children they cater to.

Dolphin Digital Media recognizes that it is uniquely positioned to offer such children's organizations a real alternative. Management has tremendous experience building engaging websites for children, in creating best-in-class premium original online entertainment content, and in coordinating large-scale sweepstakes and promotional contests. Management believes that Dolphin Digital Media will quickly become the preferred partner for a variety of children's organizations that have neither the time, financial resources or experience to provide online engagement for their participants, but who see the value in doing so.

In September, 2011, Dolphin Digital Media partnered with the University of Miami to launch the Coca-Cola Junior Canes Club. The Company will share equally revenues from net membership fees with the University of Miami. For the quarters ended June 30, 2013 and 2012, the Company did not generate any significant revenues from this partnership with the University of Miami and decided to discontinue the program subsequent to quarter end.

In February 2012, Dolphin Digital Media entered into an agreement with U.S. Youth Soccer to create the "US Soccer Clubhouse" website. During the quarter ended March 31, 2012, the Company hired a third party to begin building the US Soccer Clubhouse website at an initial cost of \$125,000. The first installment of \$25,000 was paid during the first quarter of 2012, the second \$25,000 installment was paid during the second quarter of 2012 and the remaining payments are being made monthly over a period of two years upon receipt of the completed site.

On May 21, 2012, Dolphin Digital Media, Inc. entered into an agreement with a note holder to form Dolphin Kids Club LLC. Under the terms of the agreement, the parties agreed to convert \$1,500,000 of notes payable into equity of Dolphin Kids Club, LLC and the Company received additional capital contributions of \$1,500,000 during the year ended December 31, 2012 for a 25% member interest in the newly formed entity. Dolphin holds the remaining 75% and thus controlling interest in the entity. The purpose of this entity is to create and operate online Kids Clubs for selected charitable, educational and civic organizations. The agreement encompasses Kids Clubs created between January 1, 2012 and December 31, 2016. It is a "gross revenue agreement" and Dolphin Digital Media, Inc. will be responsible for paying all associated operating expenses. Net income will be attributable to each member based on the thresholds established in the operating agreement of the entity. Dolphin Kids Clubs, LLC has been consolidated in these financial statements with amounts attributable to the noncontrolling interest presented as a separate component of shareholders' equity. As of June 30, 2013 and December 31, 2012, the Company recorded a noncontrolling interest of \$3,000,000 for the 25% interest in Dolphin Kids Clubs LLC.

In 2013, the Company entered into an agreement with a worldwide philanthropic organization to create Club Connect. Club Connect is a kids club that promotes the organization's philanthropic philosophy and encourages literacy in elementary school age children. High School drop-out rates have a direct, proportional correlation to 3rd grade reading proficiency. If a child is already behind in their reading proficiency after 3rd grade, they are over 4x more likely to drop-out of high school (a rate which increases to 10x for minority children). In the US, nearly 60% of fourth graders are not reading at their grade level. Club Connect is an online site that offers reading activities, articles and games. It also promotes parent engagement by emailing parents and continuously messaging the importance of reading and parent involvement to achieve reading proficiency. Club Connect has also partnered with Scholastic Books to provide a Reading Oasis to schools that are sponsored by a donor. Donors may sponsor a school for \$10,000 which entitles each child in the school to receive an annual Club Connect membership and a Reading Oasis for the school. A Reading Oasis is a location in a school that is transformed into a reading room. Scholastic will provide the Reading Oasis with hundreds of books (K-3), listening library, colorful bean bag chairs, a reading themed carpet, book cases, and a stereo listening center with four headphones.

During 2013, the Company hired a third party to create the website. As per the terms of the agreement, the Company will share revenues derived from net memberships to Club Connect with the philanthropic organization. For the three and six months ended June 30, 2013, no revenues related to this agreement were derived and approximately \$15,000 and \$37,500 in expenses were incurred.

#### **Dolphin Secure**

During 2013, the Company decided that it would no longer pursue any sales or marketing of its internet safety product, Dolphin Secure. As a result, during the six months ended June 30, 2013, the Company wrote off approximately \$8,000 of finger print readers that were recorded as inventory.

On February 8, 2011, the Company entered into a licensing agreement with Dolphin Media Germany, an unrelated party, for the licensing rights of Dolphin Secure. Under the deal terms, Dolphin Digital Media will receive a royalty from all customer licenses and sales, once royalty payments due to the Company exceed the initial license fee of \$275,000. In turn, Dolphin Media Germany has retained the German-language rights to Dolphin Secure, as well as a right of first negotiation to launch the product in other European territories. During the three and six months ended June 30, 2013 and 2012, the Company did not receive any royalties in relation to the licensing agreement.

#### **Management Expertise**

The launch of Dolphin Digital Studios leverages our management expertise in creating high-quality entertainment, especially for children and young adults.

Dolphin Entertainment, founded in 1996 by our Chairman, C.E.O. and President, Bill O'Dowd, is one of the world's leading entertainment companies specializing in children's and young adult live-action programming, with divisions dedicated to Television Production, Feature Film Production, International Distribution and Merchandising and Licensing. Dolphin Entertainment served as Executive Producer to Nickelodeon's Emmy<sup>TM</sup>-nominated hit series Zoey 101 and Ned's Declassified School Survival Guide, as well as eight different television movies that have premiered on Nickelodeon in the past ten years. Dolphin Entertainment distributes its programs worldwide, with sales in over 100 countries (reaching almost 300 million homes) for its current children's properties, including Mexico, Italy, France, Spain, the United Kingdom, Germany, Canada, Australia, New Zealand, Brazil, and South Africa, among many others. Dolphin Entertainment has successfully launched international merchandising lines for its children's properties in nearly every consumer category, including publishing, apparel, sleepwear, accessories, and cosmetics.

Dolphin Digital Media holds a multiyear exclusive licensing agreement with Dolphin Entertainment, Inc., a related party, currently set to expire in June, 2018. Under the license, Dolphin Digital Media is authorized to use Dolphin Entertainment's brand properties in connection with social networking sites. The license requires that Dolphin Digital Media pays Dolphin Entertainment royalties at the rate of fifteen percent of the net sales from performance of the licensed activities. As of June 30, 2013 and December 31, 2012, the Company had not used Dolphin Entertainment's brand properties and therefore no royalties were payable under the licensing agreement.

#### Results for the three and six months ended June 30, 2013 and June 30, 2012

The Company recognized revenues of \$1,287,180 and \$998,582 for the six months ended June 30, 2013 and 2012, respectively and \$517,560 and \$998,582 for the three months ended June 30, 2013 and 2012, respectively. The increase in revenues is primarily due to the Company entering into an agreement with a related party to provide management and back office services at an annual fee of \$2,000,000. For the three and six months ended June 30, 2013, the Company recognized \$500,000 related to this contract. For the three and six months ended June 30, 2012, the Company recognized as Production revenue on its consolidated statements of operations and comprehensive loss\$998.582 from one of its productions. Revenues from production for the three and six months ended June 30, 2013 were \$17,560 and \$787,180 and were primarily related to licensing rights for foreign territories for its productions and product integration revenues.

The Company incurred direct costs mainly related to the amortization of capitalized production costs of \$658,516 and \$960,983 for the six months ended June 30, 2013 and 2012 and \$23,995 and \$960,983 for the three months ended June 30, 2013 and 2012. Payroll costs decreased by \$445,054 from \$959,050 to \$513,996 for the six months ended June 30, 2012 as compared to the six months ended June 30, 2013, mostly due to \$500,000 of accrued bonus for our CEO. General and administrative costs increased from \$801,990 for the six months ended June 30, 2012 to \$1,458,789 for the six months ended June 30, 2013 mostly due to consulting fee for the digital projects in the amount of \$110,000, a license agreement of \$58,000, public relations consultants in the amount of \$50,000, approximately \$30,000 in investor relations, \$8,000 of inventory write off and legal fees and consulting fees in the amount of \$130,000 for a project that the Company decided not to pursue. In addition, we purchased membership cards in the amount of \$60,000 for the Kid's clubs which we later decided not to use and expensed. Travel costs for the six months ended June 30, 2013 increased by approximately \$86,000 as compared to the six months ended June 30, 2012 mostly due to additional travel to Los Angeles to source projects and provide services to the related party. The Company increased its accounting and audit fees by approximately \$25,000 for the six months ended June 30 2013 as compared to June 30, 2012 due to fees related to the accounting for the derivative liability. The Company leased new office space in Los Angeles and as a result rent increased by about \$20,000 for the six months ended June 30, 2013 as compared to the six months ended June 30, 2012. General and administrative costs increased by approximately \$397,000 for the three months ended June 30, 2013 as compared to June 30, 2012, mostly due to an increase use of consultants for digital projects; investor relations; public relations; and consulting on the accounting for the derivative instrument.

Interest expense increased by approximately \$106,000 for the six months ended June 30, 2013 as compared to the six months ended June 30, 2012 and by approximately \$78,000 for the three months ended June 30, 2013 as compared to the three months ended June 30, 2012 mostly due to an increase in the principal balance of the note from our CEO and interest accruing on his compensation.

The net loss was \$1,545,281 or \$(.02) and \$637,517 or \$(.01) per share based on 81,892,352 weighted average shares outstanding for the three and six months ended June 30, 2013 as compared to a loss of \$1,346,746 or \$(.02) and \$455,406 or \$(.01) per share based on 81,892,352 weighted average shares outstanding for the three and six months ended June 30, 2012. The increase in net loss was a result of the factors described above.

#### **Liquidity and Capital Resources**

Cash flows used in operating activities decreased from \$1,951,010 for the six months ended June 30, 2012 to \$1,814,747 for the six months ended June 30, 2013. This decrease is mostly due to the Company capitalizing \$1,604,539 in production costs during the six months ended June 30, 2012 as compared to \$201,736 for the six months ended June 30, 2013. This was offset by production integration funds received for one of its productions in the amount of \$1,080,000 that was recorded as deferred revenue during the six months ended June 30, 2012. The Company increased its receivables and other current assets by \$774,517 for the six months ended June 30, 2013 mostly due to a receivable with a related party in the amount of \$500,000. The Company used several consultants during the six months ended June 30, 2013 to assist in developing partnerships for digital projects, sourcing integration partners, and website development for kids clubs.

Cash flows from financing activities increased by \$270,000 from \$2,050,000 for the six months ended June 30 2012 to \$2,320,000 for six months ended June 30, 2013. This increase is mostly due to the Company receiving net loans from its CEO of \$2,350,000 during the six months ended June 30, 2013. For the six months ended September 30, 2012, the Company received \$1,800,000 as partial payment for a 25% interest in the Company's subsidiary, Dolphin Kids Clubs, LLC (The total investment was \$3,000,000 of which \$150,000 was received during 2011). During the six months ended June 30, 2012, the Company also received \$250,000 from the sale of common stock.

Our independent auditors issued an explanatory paragraph expressing substantial doubt about our ability to continue as a going concern based upon our net loss for the year ended December 31, 2012, our accumulated deficit as of December 31, 2012, and our level of working capital. The financial statements do not include any adjustments that might result from the outcome of these uncertainties. Management is planning to raise any necessary additional funds through loans, financing at the subsidiary level and additional sales of its common stock; however, there can be no assurance that the Company will be successful in raising any necessary additional loans or capital.

During the first two quarters of 2014, the Company generated some insignificant revenues from its kids club business and believes it will increase revenues from this source during the third and fourth quarters of 2014. The Company is currently negotiating a deal for a variety of web series that it believes will generate revenues during the first quarter of 2015. The Company intends to finance these productions through project-specific financing.

#### **Critical Accounting Policies**

See "Summary of Significant Accounting Policies" in the Notes to the unaudited condensed consolidated financial statements and our current annual report on Form 10-K for the year ended December 31, 2012, for discussion of significant accounting policies, recent accounting pronouncements and their effect, if any, on the Company. These policies have been followed for the six months ended June 30, 2013.

#### **Recent Accounting Pronouncements**

Recent accounting pronouncements that the Company has adopted or will be required to adopt in the future are summarized below.

In May 2014, the FASB issued an accounting standard update relating to the recognition of revenue from contracts with customers, which will supersede most current U.S. GAAP revenue recognition guidance, including industry-specific guidance. The core principle is that a company should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration for which the entity expects to be entitled in exchange for those goods or services. The new revenue recognition standard provides a five-step analysis of transactions to determine when and how revenue is recognized. The guidance will be effective for our fiscal year beginning January 1, 2017, and can be applied either retrospectively or under a cumulative-effect transition method. We are currently evaluating the impact that the adoption of this new guidance will have on our consolidated financial statements.

Other recent Accounting Standards Updates not effective until after June 30, 2013 are not expected to have a significant effect on the Company's consolidated financial position or results of operations.

#### **Off-Balance Sheet Arrangements**

As of June 30, 2013, we did not have any off-balance sheet arrangements.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Not required for smaller reporting companies.

#### ITEM 4. CONTROLS AND PROCEDURES

#### Management's Report on the Effectiveness of Disclosure Controls and Procedures

Disclosure controls and procedures are controls and other procedures that are designed to ensure that information required to be disclosed in our reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed in our reports filed under the Exchange Act is accumulated and communicated to management, including our Chief Executive Officer, to allow timely decisions regarding required disclosure.

We carried out an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) as of June 30, 2013. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were not effective due to material weaknesses disclosed in the Company's annual report on Form 10-K for the year ended December 31, 2012, filed with the Commission on April 23, 2014, which have not been fully remediated as of the date of the filing of this report.

#### Remediation of Material Weaknesses in Internal Control over Financial Reporting

During the six months ended June 30, 2013, the Company implemented the following improvements to remediate some of the material weaknesses in internal control over financial reporting that had been reported on our Form 10K for the year ended December 31, 2012:

- The Company prepared and an employee handbook detailing policies and procedures related to ethical behavior. A training was held to review the handbook and each employee was asked to provide a signed acknowledgement that they had read and reviewed the handbook.
- The Company has implemented a review process of all bank reconciliations in which they are reviewed and signed off by the CEO on a monthly basis.

In order to remediate the other material weaknesses in internal control over financial reporting, the Company is in the process of finalizing a remediation plan, under the direction of the Company's Board of Directors, and intends to implement improvements during fiscal year 2014 as follows:

- The Company's Board of Directors will review the COSO "Internal Control over Financial Reporting Guidance for Smaller Public Companies" that was published in 2006 including the control environment, risk assessment, control activities, information and communication and monitoring. Based on this framework, the Board of Directors will implement controls as needed assuming a cost benefit relationship. In addition, the Company's Board of Directors will also evaluate the key concepts of the updated 2013 COSO "Internal Control Integrated Framework" as it provides a means to apply internal control to any type of entity
- Document all significant accounting policies and ensure that the accounting policies are in accordance with accounting
  principles generally accepted in the United States and that internal controls are designed effectively to ensure that the
  financial information is properly reported. Management will engage independent accounting specialists to ensure that there
  is an independent verification of the accounting positions taken.
- The Company will implement a higher standard for document retention and support for all items related to revenue recognition. All revenue arrangements that are entered into by the Company will be evaluated under the applicable revenue guidance and Management should document their position based on the facts and circumstances of each agreement.
- In connection with the reported inadequately documented review and approval of certain aspects of the accounting process, management has plans to review the current review and approval processes and implement changes to ensure that all material agreements, accounting reconciliations and journal entries are reviewed and approved on a timely basis and that this review is documented by a member of management separate from the preparer. A documented quarter end close procedure will be established whereby management will review and approve reconciliations and journal entries prepared by the outside accountant. Management will formally approve new vendors that are added to the master vendor file.

#### **Changes in Internal Control over Financial Reporting**

During the Company's last fiscal quarter there were no changes in the Company's internal controls over financial reporting that have materially affected or are reasonably likely to materially affect such internal controls over financial reporting.

#### PART II — OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS

On or about January 25, 2010, an action was filed by Tom David against Winterman Group Limited, Dolphin Digital Media (Canada) Ltd., Malcolm Stockdale and Sara Stockdale in the Superior Court of Justice in Ontario (Canada) alleging breach of a commercial lease and breach of a personal guaranty. On or about March 18, 2010, Winterman Group Limited, Malcolm Stockdale and Sara Stockdale filed a Statement of Defense and Crossclaim. In the Statement of Defense, Winterman Group Limited, Malcolm Stockdale and Sara Stockdale deny any liability under the lease and guaranty. In the Crossclaim filed against Dolphin Digital Media (Canada) Ltd., Winterman Group Limited, Malcolm Stockdale and Sara Stockdale seek contribution or indemnity against Dolphin Digital Media (Canada) Ltd. alleging that Dolphin Digital Media (Canada) agreed to relieve Winterman Group Limited, Malcolm Stockdale and Sara Stockdale from any and all liability with respect to the lease or the guaranty. On or about March 19, 2010, Winterman Group Limited, Malcolm Stockdale and Sara Stockdale filed a Third Party Claim against the Company seeking contribution or indemnity against the Company, formerly known as Logica Holdings, Inc., alleging that the Company agreed to relieve Winterman Group Limited, Malcolm Stockdale and Sara Stockdale from any and all liability with respect to the lease or the guaranty. The Third Party Claim was served on the Company on April 6, 2010. On or about April 1, 2010, Dolphin Digital Media (Canada) filed a Statement of Defense and Crossclaim. In the Statement of Defense, Dolphin Digital Media (Canada) denied any liability under the lease and in the Crossclaim against Winterman Group Limited, Malcolm Stockdale and Sara Stockdale, Dolphin Digital Media (Canada) seeks contribution or indemnity against Winterman Group Limited, Malcolm Stockdale and Sara Stockdale alleging that the leased premises were used by Winterman Group Limited, Malcolm Stockdale and Sara Stockdale for their own use. On or about April 1, 2010, Dolphin Digital Media (Canada) also filed a Statement of Defense to the Crossclaim denying any liability to indemnify Winterman Group Limited, Malcolm Stockdale and Sara Stockdale. The ultimate results of these proceedings against the Company cannot be predicted with certainty. On or about March 12, 2012, the Court served a Status Notice on all the parties indicating that since more than (2) years had passed since a defence in the action had been filed, the case had not been set for trial and the case had not been terminated, the case would be dismissed for delay unless action was taken within ninety (90) days of the date of service of the notice. On March 23, 2012, Dolphin Digital Media (Canada) Ltd filed for bankruptcy in Canada. The bankruptcy will not protect the Company from the Third Party Claim filed against it. However, the Company has not accrued for this loss because it believes that the claims against it are without substance and it is not probable that they will result in loss. The Company has assessed and determined that it does not have any continuing liability related to the Canadian subsidiary.

#### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

On May 21, 2012, the Company entered into an agreement with a note holder to convert Company notes in the principal amount of \$1,500,000 into a 25% member interest in a newly formed subsidiary of the Company, Dolphin Kids Clubs, LLC. The member interests were issued pursuant to the exemption from registration provided by Section 4(2) of the Securities Act. The purchaser received current information relating to the Company and Dolphin Kids Clubs, LLC, and had the ability to ask questions about each entity.

On June 8, 2012, the Company received \$250,000 for the sale of 1 million shares of the Company's Common Stock to an accredited investor. The shares of Common Stock were issued pursuant to the exemption from registration provided by Section 4(2) of the Securities Act. The purchaser received current information relating to the Company and had the ability to ask questions about the Company.

None.	
ITEM 4.	REMOVED AND RESERVED
None.	
ITEM 5.	OTHER INFORMATION
None.	
ITEM 6.	EXHIBITS
No.	_
<u>31.1</u>	Certification of the Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
<u>31.1</u>	Certification of the Principal Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
<u>32.1</u>	Certification of the Chief Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
<u>32.2</u>	Certification of the Principal Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101	Interactive Data Files
	26

ITEM 3.

**DEFAULTS UPON SENIOR SECURITIES** 

## **SIGNATURES**

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized August 14, 2014.

## **Dolphin Digital Media Inc.**

By: /s/ William O'Dowd IV

Name: William O'Dowd IV
Chief Executive Officer

## **Dolphin Digital Media Inc.**

By: /s/ Mirta A Negrini

Name: Mirta A Negrini Chief Financial Officer

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# CHIEF EXECUTIVE OFFICER CERTIFICATION PURSUANT TO SECTION 302

I, William O'Dowd IV, Chief Executive Officer of Dolphin Digital Media, Inc. (the "Registrant"), certify that:

- 1. I have reviewed this Report on Form 10-Q of the Registrant;
- 2. Based on my knowledge, this Report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this Report.
- 3. Based on my knowledge, the financial statements, and other financial information included in this Report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this Report;
- 4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the Registrant and have:
  - designed such disclosure controls and procedures or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this Report is being prepared;
  - designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - evaluated the effectiveness of the Registrant's disclosure controls and procedures presented in this Report are conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - disclosed in this Report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting;
- 5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control, to the Registrant's auditors and the audit committee of Registrant's board of directors (or persons performing the equivalent functions):
  - all significant deficiencies and material weaknesses in the design or operation or internal control over financial reporting which are reasonably likely to adversely effect the Registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: August 14, 2014
/s/ William O'Dowd IV
William O'Dowd IV
Chief Executive Officer

# PRINCIPAL FINANCIAL OFFICER CERTIFICATION PURSUANT TO SECTION 302

- I, Mirta A Negrini, Chief Financial Officer of Dolphin Digital Media, Inc. (the "Registrant"), certify that:
- 1. I have reviewed this Report on Form 10-Q of the Registrant;
- 2. Based on my knowledge, this Report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this Report.
- 3. Based on my knowledge, the financial statements, and other financial information included in this Report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this Report;
- 4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the Registrant and have:
  - a) designed such disclosure controls and procedures or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this Report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - evaluated the effectiveness of the Registrant's disclosure controls and procedures presented in this Report are conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this Report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting;
- 5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control, to the Registrant's auditors and the audit committee of Registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation or internal control over financial reporting which are reasonably likely to adversely effect the Registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: August 14, 2014	/s/ Mirta A Negrini
	Mirta A Negrini
	Chief Financial Officer

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the accompanying Report of Dolphin Digital Media, Inc. (the "Company") on Form 10-Q for the quarter ended June 30, 2013, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, William O'Dowd IV, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to the best of my knowledge, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fully presents, in all material respects, the financial condition and results of operations of the Company.

August 14, 2014 By: /s/ William O'Dowd IV

William O'Dowd IV
Chief Executive Officer

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the accompanying Report of Dolphin Digital Media, Inc. (the "Company") on Form 10-Q for the quarter ended June 30, 2013, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Mirta A Negrini, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to the best of my knowledge, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fully presents, in all material respects, the financial condition and results of operations of the Company.

August 14, 2014 By: /s/ Mirta A Negrini

Mirta A Negrini

Principal Financial Officer