

SECURITIES & EXCHANGE COMMISSION EDGAR FILING

HCI Group, Inc.

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UNITED STATES SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

Form 10-Q

- QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2021

OR

- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

Commission File Number

001-34126

HCI Group, Inc.

(Exact name of Registrant as specified in its charter)

Florida
(State of Incorporation)

20-5961396
(IRS Employer
Identification No.)

3802 Coconut Palm Drive
Tampa, FL 33619
(Address, including zip code, of principal executive offices)

(813) 849-9500
(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class	Trading Symbol	Name of Each Exchange on Which Registered
Common Shares, no par value	HCI	New York Stock Exchange

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company
Emerging growth company

If an emerging growth company, indicate by check mark if the Registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The aggregate number of shares of the Registrant's Common Stock, no par value, outstanding on April 30, 2021 was 8,483,372.

HCI GROUP, INC. AND SUBSIDIARIES

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PART I - FINANCIAL INFORMATION
Item 1 - Financial Statements
HCI GROUP, INC. AND SUBSIDIARIES
Consolidated Balance Sheets
(Dollar amounts in thousands)

	March 31, 2021	December 31, 2020
	(Unaudited)	
Assets		
Fixed-maturity securities, available for sale, at fair value (amortized cost: \$58,921 and \$70,265, respectively and allowance for credit losses: \$579 and \$588, respectively)	\$ 60,202	\$ 71,722
Equity securities, at fair value (cost: \$45,968 and \$47,029, respectively)	49,800	51,130
Limited partnership investments	26,726	27,691
Investment in unconsolidated joint venture, at equity	680	705
Real estate investments	74,015	74,472
Total investments	211,423	225,720
Cash and cash equivalents	553,397	431,341
Restricted cash	2,400	2,400
Accrued interest and dividends receivable	595	588
Income taxes receivable	481	4,554
Premiums receivable, net	29,459	68,382
Prepaid reinsurance premiums	14,974	36,376
Reinsurance recoverable, net of allowance for credit losses:		
Paid losses and loss adjustment expenses (allowance: \$0 and \$0, respectively)	10,652	14,127
Unpaid losses and loss adjustment expenses (allowance: \$73 and \$85, respectively)	61,070	71,019
Deferred policy acquisition costs	40,466	43,858
Property and equipment, net	13,026	12,767
Right-of-use assets - operating leases	3,571	4,002
Intangible assets, net	11,255	3,568
Other assets	63,784	22,611
Total assets	<u>\$ 1,016,553</u>	<u>\$ 941,313</u>

(continued)

HCI GROUP, INC. AND SUBSIDIARIES
Consolidated Balance Sheets - (Continued)
(Dollar amounts in thousands)

	<u>March 31, 2021</u>	<u>December 31, 2020</u>
	(Unaudited)	
Liabilities and Equity		
Losses and loss adjustment expenses	\$ 205,773	\$ 212,169
Unearned premiums	264,305	269,399
Advance premiums	24,291	11,370
Assumed reinsurance balances payable	88	87
Reinsurance payable on paid losses and loss adjustment expenses	2,317	—
Accrued expenses	14,404	10,181
Deferred income taxes, net	10,052	11,925
Revolving credit facility	—	23,750
Long-term debt	160,539	156,511
Lease liabilities - operating leases	3,579	4,014
Other liabilities	27,705	40,771
Total liabilities	<u>713,053</u>	<u>740,177</u>
Commitments and contingencies (Note 21)		
Redeemable noncontrolling interest (Note 18)	85,892	—
Equity:		
Common stock (no par value, 40,000,000 shares authorized, 8,289,682 and 7,785,617 shares issued and outstanding at March 31, 2021 and December 31, 2020, respectively)	—	—
Additional paid-in capital	—	—
Retained income	216,086	199,592
Accumulated other comprehensive income, net of taxes	1,405	1,544
Total stockholders' equity	<u>217,491</u>	<u>201,136</u>
Noncontrolling interests	117	—
Total equity	<u>217,608</u>	<u>201,136</u>
Total liabilities, redeemable noncontrolling interest and equity	<u>\$ 1,016,553</u>	<u>\$ 941,313</u>

See accompanying Notes to Consolidated Financial Statements (unaudited).

HCI GROUP, INC. AND SUBSIDIARIES
Consolidated Statements of Income
(Unaudited)
(Dollar amounts in thousands, except per share amounts)

	Three Months Ended March 31,	
	2021	2020
Revenue		
Gross premiums earned	\$ 130,942	\$ 92,365
Premiums ceded	(43,099)	(30,719)
Net premiums earned	87,843	61,646
Net investment income (loss)	4,594	(192)
Net realized investment gains (losses)	1,113	(2,244)
Net unrealized investment losses	(269)	(4,805)
Credit losses on investments	—	(439)
Policy fee income	970	829
Other	623	585
Total revenue	<u>94,874</u>	<u>55,380</u>
Expenses		
Losses and loss adjustment expenses	45,751	28,078
Policy acquisition and other underwriting expenses	23,065	11,826
General and administrative personnel expenses	9,650	8,367
Interest expense	2,079	2,970
Other operating expenses	4,227	3,482
Total expenses	<u>84,772</u>	<u>54,723</u>
Income before income taxes	10,102	657
Income tax expense	3,257	110
Net income	6,845	547
Net income attributable to redeemable noncontrolling interest (Note 18)	(794)	—
Net loss attributable to noncontrolling interests	97	—
Net income attributable to HCI	<u>\$ 6,148</u>	<u>\$ 547</u>
Basic earnings per share	<u>\$ 0.82</u>	<u>\$ 0.07</u>
Diluted earnings per share	<u>\$ 0.75</u>	<u>\$ 0.07</u>

See accompanying Notes to Consolidated Financial Statements (unaudited).

HCI GROUP, INC. AND SUBSIDIARIES
Consolidated Statements of Comprehensive Income (Loss)
(Unaudited)
(Amounts in thousands)

	Three Months Ended	
	March 31,	
	2021	2020
Net income	\$ 6,845	\$ 547
Other comprehensive loss:		
Change in unrealized loss on investments:		
Net unrealized losses arising during the period	(182)	(3,471)
Credit losses charged to income	—	439
Call and repayment gains charged to investment income	(2)	(66)
Reclassification adjustment for net realized (gains) losses	(1)	273
Net change in unrealized losses	(185)	(2,825)
Deferred income taxes on above change	45	693
Total other comprehensive loss, net of income taxes	(140)	(2,132)
Comprehensive income (loss)	6,705	(1,585)
Comprehensive loss attributable to noncontrolling interests	98	—
Comprehensive income (loss) attributable to HCI	\$ 6,803	\$ (1,585)

See accompanying Notes to Consolidated Financial Statements (unaudited).

HCI GROUP, INC. AND SUBSIDIARIES
Consolidated Statement of Equity
For the Three Months Ended March 31, 2021
(Unaudited)
(Dollar amounts in thousands, except per share amount)

	Common Stock		Additional Paid-In Capital	Retained Income	Accumulated Other Comprehensive Income, Net of Tax	Total Stockholders' Equity	Noncontrolling Interests	Total Equity
	Shares	Amount						
Balance at December 31, 2020	7,785,617	\$ —	\$ —	\$ 199,592	\$ 1,544	\$ 201,136	\$ —	\$ 201,136
Net income (loss)	—	—	—	6,148	—	6,148	(97)	6,051
Cumulative effect of change in accounting principle	—	—	—	(3,018)	—	(3,018)	—	(3,018)
Total other comprehensive loss, net of income taxes	—	—	—	—	(139)	(139)	(1)	(140)
Issuance of restricted stock	548,086	—	—	—	—	—	—	—
Forfeiture of restricted stock	(2,050)	—	—	—	—	—	—	—
Cancellation of restricted stock	(141,600)	—	—	—	—	—	—	—
Repurchase and retirement of common stock	(371)	—	(20)	—	—	(20)	—	(20)
Issuance of common stock	100,000	—	5,410	—	—	5,410	—	5,410
Dilution from subsidiary stock-based compensation	—	—	—	—	—	—	215	215
Issuance of warrants, net of issuance costs (Note 18)	—	—	8,640	—	—	8,640	—	8,640
Common stock dividends (\$0.40 per share)	—	—	—	(2,793)	—	(2,793)	—	(2,793)
Stock-based compensation	—	—	2,127	—	—	2,127	—	2,127
Additional paid-in capital shortfall adjustment allocated to retained income	—	—	(16,157)	16,157	—	—	—	—
Balance at March 31, 2021	<u>8,289,682</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 216,086</u>	<u>\$ 1,405</u>	<u>\$ 217,491</u>	<u>\$ 117</u>	<u>\$ 217,608</u>

See accompanying Notes to Consolidated Financial Statements (unaudited).

HCI GROUP, INC. AND SUBSIDIARIES
Consolidated Statement of Stockholders' Equity
For the Three Months Ended March 31, 2020
(Unaudited)
(Dollar amounts in thousands, except per share amount)

	Common Stock		Additional Paid-In Capital	Retained Income	Accumulated Other Comprehensive Income, Net of Tax	Total Stockholders' Equity
	Shares	Amount				
Balance at December 31, 2019	7,764,564	\$ —	\$ —	\$ 183,365	\$ 2,178	185,543
Net income	—	—	—	547	—	547
Total other comprehensive loss, net of income taxes	—	—	—	—	(2,132)	(2,132)
Cumulative effect on adoption of credit loss standard	—	—	—	(453)	—	(453)
Exercise of common stock options	10,000	—	63	—	—	63
Issuance of restricted stock	45,000	—	—	—	—	—
Forfeiture of restricted stock	(7,138)	—	—	—	—	—
Repurchase and retirement of common stock	(371)	—	(17)	—	—	(17)
Repurchase and retirement of common stock under share repurchase plan	(76,851)	—	(3,041)	—	—	(3,041)
Common stock dividends (\$0.40 per share)	—	—	—	(3,095)	—	(3,095)
Stock-based compensation	—	—	1,841	—	—	1,841
Additional paid-in capital shortfall allocated to retained income	—	—	1,154	(1,154)	—	—
Balance at March 31, 2020	<u>7,735,204</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 179,210</u>	<u>\$ 46</u>	<u>\$ 179,256</u>

See accompanying Notes to Consolidated Financial Statements (unaudited).

HCI GROUP, INC. AND SUBSIDIARIES
Consolidated Statements of Cash Flows
(Unaudited)
(Amounts in thousands)

	Three Months Ended	
	March 31,	
	2021	2020
Cash flows from operating activities:		
Net income attributable to HCI	\$ 6,148	\$ 547
Net income attributable to noncontrolling interests	697	—
Net income	6,845	547
Adjustments to reconcile net income to net cash provided by operating activities:		
Stock-based compensation	2,342	1,841
Net amortization of premiums (accretion of discounts) on investments in fixed-maturity securities	77	(20)
Depreciation and amortization	1,363	2,182
Deferred income tax benefit	(847)	(47)
Net realized investment (gains) losses	(1,113)	2,244
Net unrealized investment losses	269	4,805
Credit loss expense - investments	—	439
Credit loss expense - reinsurance recoverable	(12)	(24)
Loss from unconsolidated joint venture	25	16
Net (income) loss from limited partnership interests	(787)	2,935
Distributions received from limited partnership interests	478	382
Foreign currency remeasurement loss	9	80
Other non-cash items	21	1
Changes in operating assets and liabilities:		
Accrued interest and dividends receivable	(7)	(308)
Income taxes	4,073	124
Premiums receivable, net	38,923	1,357
Prepaid reinsurance premiums	21,402	10,363
Reinsurance recoverable	13,436	14,546
Deferred policy acquisition costs	3,392	1,325
Other assets	(45,808)	(2,651)
Losses and loss adjustment expenses	(6,396)	(7,589)
Unearned premiums	(5,094)	(16,008)
Advance premiums	12,921	38,956
Assumed reinsurance balances payable	1	(22)
Reinsurance payable on paid losses and loss adjustment expenses	2,317	—
Accrued expenses and other liabilities	(11,690)	(71)
Net cash provided by operating activities	36,140	55,403

(continued)

HCI GROUP, INC. AND SUBSIDIARIES
Consolidated Statements of Cash Flows - (Continued)
(Unaudited)
(Amounts in thousands)

	Three Months Ended	
	March 31,	
	2021	2020
Cash flows from investing activities:		
Investments in limited partnership interests	(272)	(919)
Distributions received from limited partnership interests	1,546	314
Purchase of property and equipment	(697)	(353)
Purchase of real estate investments	(55)	(2,452)
Purchase of fixed-maturity securities	(1,263)	(9,089)
Purchase of equity securities	(27,128)	(4,548)
Purchase of short-term and other investments	(990)	—
Proceeds from sales of fixed-maturity securities	36	4,049
Proceeds from calls, repayments and maturities of fixed-maturity securities	12,486	27,914
Proceeds from sales of equity securities	34,378	9,007
Proceeds from sales, redemptions and maturities of short-term and other investments	1,100	—
Net cash provided by investing activities	<u>19,141</u>	<u>23,923</u>
Cash flows from financing activities:		
Cash dividends paid	(2,869)	(3,172)
Cash dividends received under share repurchase forward contract	76	77
Net (repayment) borrowing under revolving credit facility	(23,750)	14,000
Proceeds from exercise of common stock options	—	63
Proceeds from issuance of redeemable noncontrolling interest	100,000	—
Issuance costs - redeemable noncontrolling interest	(6,262)	—
Proceeds from issuance of long-term debt	—	10,000
Repayment of long-term debt	(239)	(9,160)
Repurchases of common stock	(20)	(17)
Repurchases of common stock under share repurchase plan	—	(3,041)
Debt issuance costs	(152)	(165)
Net cash provided by financing activities	<u>66,784</u>	<u>8,585</u>
Effect of exchange rate changes on cash	(9)	(51)
Net increase in cash, cash equivalents, and restricted cash	122,056	87,860
Cash, cash equivalents, and restricted cash at beginning of period	<u>433,741</u>	<u>229,918</u>
Cash, cash equivalents, and restricted cash at end of period	<u>\$ 555,797</u>	<u>\$ 317,778</u>

(continued)

HCI GROUP, INC. AND SUBSIDIARIES
Consolidated Statements of Cash Flows - (Continued)
(Unaudited)
(Amounts in thousands)

	Three Months Ended March 31,	
	2021	2020
Supplemental disclosure of cash flow information:		
Cash paid for income taxes	\$ 31	\$ 33
Cash paid for interest	\$ 3,186	\$ 3,349
Non-cash investing and financing activities:		
Unrealized loss on investments in available-for-sale securities, net of tax	\$ (140)	\$ (2,132)
Receivable from sales of equity securities	\$ 46	\$ 61
Receivable from maturities of fixed-maturity securities	\$ —	\$ 219
Payable on purchases of equity securities	\$ —	\$ 142
Payable on purchases of fixed-maturity securities	\$ —	\$ 9,616
Warrants issued in Centerbridge transaction	\$ 9,217	\$ —
Acquisition of intangibles:		
Common stock issued	\$ 5,410	\$ —
Contingent consideration payable	\$ 2,419	\$ —

See accompanying Notes to Consolidated Financial Statements (unaudited).

HCI GROUP, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (unaudited)
(Amounts in thousands, except share and per share amounts, unless otherwise stated)

Note 1 -- Nature of Operations

HCI Group, Inc., together with its subsidiaries (“HCI” or the “Company”), is primarily engaged in the property and casualty insurance business through two Florida domiciled insurance companies, Homeowners Choice Property & Casualty Insurance Company, Inc. (“HCPCI”) and TypTap Insurance Company (“TypTap”). Both HCPCI and TypTap are authorized to underwrite various homeowners’ property and casualty insurance products and allied lines business in the state of Florida and in several other states. The operations of both insurance subsidiaries are supported by HCI Group, Inc. and certain HCI subsidiaries. The Company emphasizes the use of internally developed technologies to collect and analyze claims and other supplemental data to generate savings and efficiency for the operations of the insurance subsidiaries.

Effective December 31, 2020, United Property & Casualty Insurance Company, an insurance subsidiary of United Insurance Holdings Corporation (“United”), ceded a portion of its personal lines insurance business in the states of Connecticut, New Jersey, Massachusetts, and Rhode Island to HCPCI. Under the reinsurance agreement, HCPCI provides 69.5% quota share reinsurance on all of United’s in-force, new and renewal policies in those states from December 31, 2020 through May 31, 2021. In exchange, HCPCI paid United an allowance of \$4,400 towards already purchased catastrophe reinsurance and a provisional ceding commission of 25% of premium. That percentage could increase up to 31.5% depending on the direct loss ratio results from the reinsured business.

On January 18, 2021, the Company entered into a renewal rights agreement with United in connection with the assumed business. Under the agreement, the Company acquired all rights to renew and/or replace United’s homeowners insurance policies at the end of their respective policy periods in the states of Connecticut, Massachusetts, New Jersey and Rhode Island. The policy replacement date is June 1, 2021 or such other date as mutually agreed by both parties. The agreement also contains a non-compete clause that does not permit United to engage in marketing, selling, writing, renewing, or servicing any homeowners insurance contracts in these states until July 1, 2024. In return, United received 100,000 shares of HCI’s common stock and will receive a 6% commission on any replacement premium in excess of \$80,000. The total commission will not exceed \$3,100.

In the first quarter of 2021, the Company reorganized its operations to focus on specific business segments, resulting in the creation of TypTap Insurance Group, Inc. (“TTIG”) with a separate workforce, board of directors and financial reporting structure. In February 2021, TTIG received a capital investment from a third party representing a minority interest as described in Note 18 -- “Redeemable Noncontrolling Interest.” Companies under TTIG include TypTap, TypTap Management Company, Exzeo USA, Inc., and Cypress Tech Development Company, Inc., the parent company of an India company, Exzeo Software Private Limited. TTIG and its subsidiaries are considered a new reporting segment known as TypTap Group. The Company’s reportable segments now include HCPCI insurance operations, TypTap Group, real estate operations, and corporate and other. Real estate operations are conducted by Greenleaf Capital, LLC, the Company’s real estate subsidiary, which is primarily engaged in the businesses of owning and leasing real estate and operating marina facilities.

Note 2 -- Summary of Significant Accounting Policies

Basis of Presentation

The accompanying unaudited consolidated financial statements for HCI Group, Inc. and its majority-owned and controlled subsidiaries (collectively, the “Company”) have been prepared in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”) for interim financial

information, and the Securities and Exchange Commission (“SEC”) rules for interim financial reporting. Certain information and footnote disclosures normally included in consolidated financial statements prepared in accordance with U.S. GAAP have been omitted pursuant to such rules and regulations. However, in the opinion of management, the accompanying consolidated financial statements reflect all normal recurring adjustments necessary to present fairly the Company’s financial position as of March 31, 2021 and the results of operations and cash flows for the interim periods presented. The results of operations for the interim periods presented are not necessarily indicative of the results of operations to be expected for any subsequent interim period or for the fiscal year ending December 31, 2021. The accompanying unaudited consolidated financial statements and notes thereto should be read in conjunction with the audited consolidated financial statements for the year ended December 31, 2020 included in the Company’s Form 10-K, which was filed with the SEC on March 12, 2021.

In preparing the interim unaudited consolidated financial statements, management was required to make certain judgments, assumptions, and estimates that affect the reported amounts of assets, liabilities, revenues, expenses and related disclosures at the financial reporting date and throughout the periods being reported upon. Certain of the estimates result from judgments that can be subjective and complex and consequently actual results may differ from these estimates.

Material estimates that are particularly susceptible to significant change in the near term are related to the Company’s losses and loss adjustment expenses, which include amounts estimated for claims incurred but not yet reported. The Company uses various assumptions and actuarial data it believes to be reasonable under the circumstances to make these estimates. In addition, accounting policies specific to reinsurance with retrospective provisions, reinsurance recoverable, deferred income taxes, limited partnership investments, warrants, redeemable noncontrolling interest, intangible assets acquired from United, and stock-based compensation expense involve significant judgments and estimates material to the Company’s consolidated financial statements.

All significant intercompany balances and transactions have been eliminated.

Adoption of New Accounting Standards

Accounting Standards Update No. 2020-06. In August 2020, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update No. 2020-06 (“ASU 2020-06”) Debt - Debt with Conversion and Other Options (Subtopic 470-20) and Derivatives and Hedging - Contracts in Entity’s Own Equity (Subtopic 815-40). ASU 2020-06 removes certain bifurcation models for convertible debt instruments and convertible preferred stock. Therefore, the embedded conversion features no longer are separated from the host contract for convertible instruments with conversion features that are not required to be accounted for as derivatives under Topic 815, Derivatives and Hedging, or that do not result in substantial premiums accounted for as paid-in-capital. The amendments also remove three settlement conditions that are required for equity contracts to qualify for the derivative scope exception and amend the derivative scope exception guidance for contracts in an entity’s own equity. In addition, the amendments expand disclosure requirements for convertible instruments and simplify areas of the guidance for diluted earnings-per-share calculations that are impacted by the amendments.

The Company elected to early adopt this update on January 1, 2021 using the modified retrospective method. The adoption of this update increased long-term debt by \$4,000 and simultaneously decreased beginning retained income and deferred income tax liabilities by \$3,018 and \$982, respectively. The if-converted method will be the only permissible method for computing the dilutive effect of a convertible debt instrument. Interest expense no longer includes amortization of debt discount.

Redeemable Noncontrolling Interest

Redeemable noncontrolling interest represents an economic interest in TTIG and is presented in the temporary equity (mezzanine) section of the consolidated balance sheet. The interest contains rights in dividends, voting, conversion, participation, liquidation preference and redemption. The redemption feature is not solely within the control of TTIG (See Note 18 -- "Redeemable Noncontrolling Interest").

The redeemable noncontrolling interest is initially recorded at fair value and is decreased by related issuance costs. The fair value is estimated using a residual fair value approach. The effect of increasing dividend rates is accreted to the redeemable noncontrolling interest with a corresponding debit to retained income. The effective interest method is used for accretion over the period of the increasing dividend rates. The carrying value of the interest is also subsequently adjusted for accrued dividends and dividend payments. The Company has an option to pay the dividends in cash or make a payment in kind. The dividends are accrued monthly assuming that they will be settled in cash.

When the redemption is probable, the Company elects to recognize changes in the redemption value immediately as it occurs and adjust the carrying value of the interest to the maximum redemption value which is the higher of the redemption price or fair market value at the reporting date. Such changes in the redemption value are treated as dividends when calculating income available to common stockholders.

Noncontrolling Interests

The Company has noncontrolling interests attributable to TTIG. A noncontrolling interest arises when the Company has less than 100% of the voting rights and economic interests in a subsidiary. The noncontrolling interest is periodically adjusted for the expensing of TTIG's restricted stock awards granted to its employees, the interest's share of TTIG's net income or loss to common stockholders and change in other comprehensive income or loss.

Stock-Based Compensation

The Company accounts for stock-based compensation under the fair value recognition provisions of U.S. GAAP which requires the measurement and recognition of compensation for all stock-based awards made to employees and directors based on estimated fair values. In accordance with U.S. GAAP, the fair value of stock-based awards is generally recognized as compensation expense over the requisite service period, which is defined as the period during which a recipient is required to provide service in exchange for an award. Forfeitures of the Company's stock-based awards are accounted for as they occur. The Company uses a straight-line attribution method for all grants that include only a service condition. Restricted stock grants with market conditions are expensed over the derived service period. Expensing market-based awards may be expedited if the conditions are met sooner than anticipated. The Company's outstanding stock-based awards include stock options and restricted stock awards with service and market conditions. Compensation expense related to all awards is included in general and administrative personnel expenses. The Company receives a windfall tax benefit for certain stock option exercises and for restricted stock awards if these awards vest at a higher value than the value used to recognize compensation expense. In the event the restricted stock awards vest at a lower value than the value used to recognize compensation expense, the Company experiences a tax shortfall. The Company recognizes tax windfalls and shortfalls in the consolidated statements of income.

Reclassification

In response to the new reporting segment described in Note 1 -- "Nature of Operations," the prior period segment information has been reclassified to conform with the current period presentation. TypTap and TypTap Management Company were removed from the segment previously referred to as Insurance Operations to form the new TypTap Group segment. The information technology companies which had previously been presented in the Corporate and Other segment were also added to the TypTap Group segment.

Note 3 -- Recent Accounting Pronouncements

Accounting Standards Update No. 2021-01. In January 2021, the FASB issued Accounting Standards Update No. 2021-01 ("ASU 2021-01") Reference Rate Reform (Topic 848). This update refines the scope of ASC 848 and clarifies some of its guidance as part of the Board's monitoring of global reference rate reform activities. ASU 2021-01 permits entities to apply certain optional expedients to modifications of interest rate indexes used for margining, discounting or contract price alignment of certain derivatives in connection with reference rate reform activities under way in global financial markets. It also extends optional expedients to account for a derivative contract modified as a continuation of the existing contract and to continue hedge accounting when certain critical terms of a hedging relationship change to modifications made as part of the discounting transition. ASU 2021-01 is effective immediately and does not have any material impact on the Company's consolidated financial statements.

Note 4 -- Cash, Cash Equivalents, and Restricted Cash

The following table provides a reconciliation of cash, cash equivalents, and restricted cash reported within the Company's consolidated balance sheets that sum to the total of the same such amounts shown in the statements of cash flows.

	March 31, 2021	December 31, 2020
Cash and cash equivalents	\$ 553,397	\$ 431,341
Restricted cash	2,400	2,400
Total	<u>\$ 555,797</u>	<u>\$ 433,741</u>

Restricted cash primarily represents funds held by certain states in which the Company's insurance subsidiaries conduct business to meet regulatory requirements.

Note 5 -- Investments

a) Available-for-Sale Fixed-Maturity Securities

The Company holds investments in fixed-maturity securities that are classified as available-for-sale. At March 31, 2021 and December 31, 2020, the cost or amortized cost, allowance for credit loss, gross unrealized gains and losses, and estimated fair value of the Company's available-for-sale securities by security type were as follows:

	<u>Cost or Amortized Cost</u>	<u>Allowance for Credit Loss</u>	<u>Gross Unrealized Gain</u>	<u>Gross Unrealized Loss</u>	<u>Estimated Fair Value</u>
<u>As of March 31, 2021</u>					
U.S. Treasury and U.S. government agencies	\$ 10,662	\$ —	\$ 156	\$ (15)	\$ 10,803
Corporate bonds	42,346	(579)	1,581	(52)	43,296
States, municipalities, and political subdivisions	2,759	—	85	—	2,844
Exchange-traded debt	3,119	—	126	(21)	3,224
Redeemable preferred stock	35	—	—	—	35
Total	<u>\$ 58,921</u>	<u>\$ (579)</u>	<u>\$ 1,948</u>	<u>\$ (88)</u>	<u>\$ 60,202</u>
<u>As of December 31, 2020</u>					
U.S. Treasury and U.S. government agencies	\$ 13,759	\$ —	\$ 210	\$ (1)	\$ 13,968
Corporate bonds	49,957	(579)	1,570	(17)	50,931
States, municipalities, and political subdivisions	3,023	—	60	(2)	3,081
Exchange-traded debt	3,491	(9)	230	(5)	3,707
Redeemable preferred stock	35	—	—	—	35
Total	<u>\$ 70,265</u>	<u>\$ (588)</u>	<u>\$ 2,070</u>	<u>\$ (25)</u>	<u>\$ 71,722</u>

Expected maturities will differ from contractual maturities as borrowers may have the right to call or prepay obligations with or without penalties. The scheduled contractual maturities of fixed-maturity securities as of March 31, 2021 and December 31, 2020 are as follows:

	<u>March 31,</u>		<u>December 31,</u>	
	<u>2021</u>		<u>2020</u>	
	<u>Cost or Amortized Cost</u>	<u>Estimated Fair Value</u>	<u>Cost or Amortized Cost</u>	<u>Estimated Fair Value</u>
<u>Available-for-sale</u>				
Due in one year or less	\$ 18,660	\$ 18,888	\$ 21,122	\$ 21,258
Due after one year through five years	34,153	34,844	43,561	44,339
Due after five years through ten years	3,108	3,378	2,731	3,060
Due after ten years	3,000	3,092	2,851	3,065
	<u>\$ 58,921</u>	<u>\$ 60,202</u>	<u>\$ 70,265</u>	<u>\$ 71,722</u>

Notes to Consolidated Financial Statements (unaudited)

(Amounts in thousands, except share and per share amounts, unless otherwise stated)

Sales of Available-for-Sale Fixed-Maturity Securities

Proceeds received, and the gross realized gains and losses from sales of available-for-sale securities, for the three months ended March 31, 2021 and 2020 were as follows:

	<u>Proceeds</u>	<u>Gross Realized Gains</u>	<u>Gross Realized Losses</u>
Three months ended March 31, 2021	\$ 36	\$ 1	\$ —
Three months ended March 31, 2020	\$ 4,049	\$ 77	\$ (350)

Gross Unrealized Losses for Available-for-Sale Fixed-Maturity Securities

Securities with gross unrealized loss positions at March 31, 2021 and December 31, 2020, aggregated by investment category and length of time the individual securities have been in a continuous loss position, are as follows:

	<u>Less Than Twelve Months</u>		<u>Twelve Months or Longer</u>		<u>Total</u>	
	<u>Gross Unrealized Loss</u>	<u>Estimated Fair Value</u>	<u>Gross Unrealized Loss</u>	<u>Estimated Fair Value</u>	<u>Gross Unrealized Loss</u>	<u>Estimated Fair Value</u>
As of March 31, 2021						
U.S. Treasury and U.S. government agencies	\$ (15)	\$ 2,947	\$ —	\$ —	\$ (15)	\$ 2,947
Corporate bonds	(52)	3,240	—	—	(52)	3,240
Exchange-traded debt	(21)	349	—	—	(21)	349
Total available-for-sale securities	<u>\$ (88)</u>	<u>\$ 6,536</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ (88)</u>	<u>\$ 6,536</u>

	<u>Less Than Twelve Months</u>		<u>Twelve Months or Longer</u>		<u>Total</u>	
	<u>Gross Unrealized Loss</u>	<u>Estimated Fair Value</u>	<u>Gross Unrealized Loss</u>	<u>Estimated Fair Value</u>	<u>Gross Unrealized Loss</u>	<u>Estimated Fair Value</u>
As of December 31, 2020						
U.S. Treasury and U.S. government agencies	\$ (1)	\$ 1,337	\$ —	\$ —	\$ (1)	\$ 1,337
Corporate bonds	(17)	3,085	—	—	(17)	3,085
States, municipalities, and political subdivisions	(2)	1,268	—	—	(2)	1,268
Exchange-traded debt	(5)	336	—	—	(5)	336
Total available-for-sale securities	<u>\$ (25)</u>	<u>\$ 6,026</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ (25)</u>	<u>\$ 6,026</u>

At March 31, 2021 and December 31, 2020, there were 17 and 12 securities, respectively, in an unrealized loss position.

Allowance for Credit Losses of Available-for-Sale Fixed-Maturity Securities

The Company regularly reviews its individual investment securities for credit impairment. The Company considers various factors in determining whether a credit loss exists for each individual security, including-

- the financial condition and near-term prospects of the issuer, including any specific events that may affect its operations or earnings;
- the extent to which the market value of the security has been below its cost or amortized cost;
- general market conditions and industry or sector specific factors and other qualitative factors;
- nonpayment by the issuer of its contractually obligated interest and principal payments; and
- the Company's intent and ability to hold the investment for a period of time sufficient to allow for the recovery of costs.

The table below summarized the activity in the allowance for credit losses of available-for-sale securities for the three months ended March 31, 2021 and 2020:

	2021	2020
Balance at January 1	\$ 588	\$ —
Credit loss expense	—	439
Reductions for securities sold	(9)	—
Balance at March 31	<u>\$ 579</u>	<u>\$ 439</u>

b) Equity Securities

The Company holds investments in equity securities measured at fair values which are readily determinable. At March 31, 2021 and December 31, 2020, the cost, gross unrealized gains and losses, and estimated fair value of the Company's equity securities were as follows:

	Cost	Gross Unrealized Gain	Gross Unrealized Loss	Estimated Fair Value
March 31, 2021	\$ 45,968	\$ 4,304	\$ (472)	\$ 49,800
December 31, 2020	\$ 47,029	\$ 4,649	\$ (548)	\$ 51,130

HCI GROUP, INC. AND SUBSIDIARIES**Notes to Consolidated Financial Statements (unaudited)***(Amounts in thousands, except share and per share amounts, unless otherwise stated)*

The table below presents the portion of unrealized gains and losses in the Company's consolidated statements of income for the periods related to equity securities still held.

	Three Months Ended	
	March 31,	
	2021	2020
Net gains (losses) recognized	\$ 467	\$ (6,776)
Exclude: Net realized gains (losses) recognized for securities sold	736	(1,971)
Net unrealized losses recognized	<u>\$ (269)</u>	<u>\$ (4,805)</u>

Sales of Equity Securities

Proceeds received, and the gross realized gains and losses from sales of equity securities, for the three months ended March 31, 2021 and 2020 were as follows:

	Proceeds	Gross Realized Gains	Gross Realized Losses
Three months ended March 31, 2021	\$ 34,378	\$ 1,142	\$ (406)
Three months ended March 31, 2020	<u>\$ 9,007</u>	<u>\$ 785</u>	<u>\$ (2,756)</u>

c) Limited Partnership Investments

The Company has interests in limited partnerships that are not registered or readily tradeable on a securities exchange. These partnerships are private equity funds managed by general partners who make decisions with regard to financial policies and operations. As such, the Company is not the primary beneficiary and does not consolidate these partnerships. The following table provides information related to the Company's investments in limited partnerships:

Investment Strategy	March 31, 2021			December 31, 2020		
	Carrying Value	Unfunded Balance	(%)(a)	Carrying Value	Unfunded Balance	(%)(a)
Primarily in senior secured loans and, to a limited extent, in other debt and equity securities of private U.S. lower-middle-market companies. (b)(c)(e)	\$ 7,084	\$ 2,085	15.37	\$ 8,131	\$ 2,085	15.37
Value creation through active distressed debt investing primarily in bank loans, public and private corporate bonds, asset-backed securities, and equity securities received in connection with debt restructuring. (b)(d)(e)	5,311	—	1.76	5,512	—	1.76
High returns and long-term capital appreciation through investments in the power, utility and energy industries, and in the infrastructure sector. (b)(f)(g)	6,232	1,401	0.18	6,513	1,401	0.18
Value-oriented investments in less liquid and mispriced senior and junior debts of private equity-backed companies. (b)(h)(i)	4,330	—	0.47	4,262	—	0.47
Value-oriented investments in mature real estate private equity funds and portfolio globally. (b)(j)	3,769	6,375	2.24	3,273	6,818	2.24
Total	<u>\$ 26,726</u>	<u>\$ 9,861</u>		<u>\$ 27,691</u>	<u>\$ 10,304</u>	

(a) Represents the Company's percentage investment in the fund at each balance sheet date.

(b) Except under certain circumstances, withdrawals from the funds or any assignments are not permitted. Distributions, except income from late admission of a new limited partner, will be received when underlying investments of the funds are liquidated.

(c) Expected to have a ten-year term. Although the capital commitment period has expired, there are still follow-on investments and pending commitments that require additional fundings.

(d) Expected to have a three-year term from June 30, 2018. Although the capital commitment period has ended, the general partner could still request an additional funding of approximately \$843 under certain circumstances.

(e) At the fund manager's discretion, the term of the fund may be extended for up to two additional one-year periods.

(f) Expected to have a ten-year term. The capital commitment period has expired but the general partner may request additional funding for follow-on investment.

(g) With the consent of a supermajority of partners, the term of the fund may be extended for up to three additional one-year periods.

(h) Expected to have a six-year term from the commencement date, which can be extended for up to two additional one-year periods with the consent of either the advisory committee or a majority of limited partners.

(i) The capital commitment period has ended but an additional funding may be requested.

(j) Expected to have an eight-year term from November 27, 2019.

Notes to Consolidated Financial Statements (unaudited)

(Amounts in thousands, except share and per share amounts, unless otherwise stated)

The following is the summary of aggregated unaudited financial information of limited partnerships included in the investment strategy table above, which in certain cases is presented on a three-month lag due to the unavailability of information at the Company's respective balance sheet dates. The financial statements of these limited partnerships are audited annually.

	Three Months Ended	
	March 31,	
	2021	2020
<i>Operating results:</i>		
Total income	\$ (10,948)	\$ (450,892)
Total expenses	(55,512)	(54,812)
Net (loss) income	<u>\$ (66,460)</u>	<u>\$ (505,704)</u>
	March 31,	December 31,
	2021	2020
<i>Balance sheet:</i>		
Total assets	\$ 5,439,035	\$ 5,529,199
Total liabilities	\$ 642,594	\$ 612,048

For the three months ended March 31, 2021, the Company recognized net investment income of \$ 787 versus net investment loss of \$2,935 for the three months ended March 31, 2020. Included in the net investment loss for the three months ended March 31, 2020 was \$2,968 of an estimated unfavorable change in net asset value due to the impact of COVID-19. During the three months ended March 31, 2021 and 2020, the Company received total cash distributions of \$2,024 and \$696, respectively, including returns on investment of \$478 and \$382, respectively.

At March 31, 2021 and December 31, 2020, the Company's net cumulative contributed capital to the partnerships at each respective balance sheet date totaled \$27,998 and \$29,272, respectively, and the Company's maximum exposure to loss aggregated \$26,726 and \$27,691, respectively.

d) Investment in Unconsolidated Joint Venture

Melbourne FMA, LLC, a wholly owned subsidiary, currently has an equity investment in FMKT Mel JV, a Florida limited liability company treated as a joint venture under U.S. GAAP. At March 31, 2021 and December 31, 2020, the Company's maximum exposure to loss relating to the variable interest entity was \$680 and \$705, respectively, representing the carrying value of the investment. There were no cash distributions during the three months ended March 31, 2021 and 2020. At March 31, 2021 and December 31, 2020, there was no undistributed income from this equity method investment. The following tables provide FMJV's summarized unaudited financial results and the unaudited financial positions:

	Three Months Ended	
	March 31,	
	2021	2020
<i>Operating results:</i>		
Total revenues	\$ —	\$ —
Total expenses	28	(19)
Net income (loss)	<u>\$ 28</u>	<u>\$ (19)</u>
The Company's share of net loss*	\$ (25)	\$ (16)

* Included in net investment income in the Company's consolidated statements of income.

HCI GROUP, INC. AND SUBSIDIARIES**Notes to Consolidated Financial Statements (unaudited)***(Amounts in thousands, except share and per share amounts, unless otherwise stated)*

	March 31, 2021	December 31, 2020
<i>Balance sheet:</i>		
Property and equipment, net	\$ 696	\$ 705
Cash	70	70
Other	17	13
Total assets	\$ 783	\$ 788
Other liabilities	\$ 27	\$ 5
Members' capital	756	783
Total liabilities and members' capital	\$ 783	\$ 788
Investment in unconsolidated joint venture, at equity**	\$ 680	\$ 705

** Includes the 90% share of FMKT Mel JV's operating results.

e) Real Estate Investments

Real estate investments consist of the following as of March 31, 2021 and December 31, 2020:

	March 31, 2021	December 31, 2020
Land	\$ 39,069	\$ 39,069
Land improvements	11,917	11,917
Buildings	29,085	29,115
Tenant and leasehold improvements	1,406	1,487
Other	1,029	1,465
Total, at cost	82,506	83,053
Less: accumulated depreciation and amortization	(8,491)	(8,581)
Real estate investments	\$ 74,015	\$ 74,472

For the three months ended March 31, 2021, the Company incurred a \$ 21 loss on disposal of assets related to a closure of a restaurant. Depreciation and amortization expense related to real estate investments was \$491 and \$455 for the three months ended March 31, 2021 and 2020, respectively.

Notes to Consolidated Financial Statements (unaudited)

(Amounts in thousands, except share and per share amounts, unless otherwise stated)

g) Net Investment Income (Loss)

Net investment income (loss), by source, is summarized as follows:

	Three Months Ended March 31,	
	2021	2020
Available-for-sale fixed-maturity securities	\$ 441	\$ 1,515
Equity securities	352	335
Investment expense	(126)	(118)
Limited partnership investments	787	(2,935)
Real estate investments	2,997	81
Loss from unconsolidated joint venture	(25)	(16)
Cash and cash equivalents	168	939
Short-term investments	—	7
Net investment income (loss)	<u>\$ 4,594</u>	<u>\$ (192)</u>

For the three months ended March 31, 2021, income from real estate investments included a net gain of \$2,790 resulting from a legal settlement with The Kroger Co. in a lawsuit filed by a real estate subsidiary of the Company to enforce a guaranty of a commercial lease.

Note 6 -- Comprehensive Income (Loss)

Comprehensive income (loss) includes net income and other comprehensive income or loss, which for the Company includes changes in unrealized gains or losses of investments carried at fair value and changes in the allowance for credit losses related to these investments. Reclassification adjustments for realized (gains) losses are reflected in net realized investment gains (losses) on the consolidated statements of income. The components of other comprehensive income or loss and the related tax effects allocated to each component were as follows:

	Three Months Ended March 31, 2021			Three Months Ended March 31, 2020		
	Before Tax	Income Tax Effect	Net of Tax	Before Tax	Income Tax Effect	Net of Tax
Unrealized losses arising during the period	\$ (182)	\$ (45)	\$ (137)	\$ (3,471)	\$ (851)	\$ (2,620)
Credit losses on investments	—	—	—	439	107	332
Call and repayment gains charged to investment income	(2)	—	(2)	(66)	(16)	(50)
Reclassification adjustment for realized (gains) losses	(1)	—	(1)	273	67	206
Total other comprehensive loss	<u>\$ (185)</u>	<u>\$ (45)</u>	<u>\$ (140)</u>	<u>\$ (2,825)</u>	<u>\$ (693)</u>	<u>\$ (2,132)</u>

Note 7 -- Fair Value Measurements

The Company records and discloses certain financial assets at their estimated fair values. The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels as follows:

- Level 1 - Unadjusted quoted prices in active markets for identical assets.
- Level 2 - Other inputs that are observable for the asset, either directly or indirectly such as quoted prices for identical assets that are not observable throughout the full term of the asset.
- Level 3 - Inputs that are unobservable.

Valuation Methodology*Cash and Cash Equivalents*

Cash and cash equivalents primarily consist of money-market funds and certificates of deposit maturing within 90 days. Their carrying value approximates fair value due to the short maturity and high liquidity of these funds.

Restricted Cash

Restricted cash represents cash held by state authorities and the carrying value approximates fair value.

Fixed-Maturity and Equity Securities

Estimated fair values of the Company's fixed-maturity and equity securities are determined in accordance with U.S. GAAP, using valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs. Fair values are generally measured using quoted prices in active markets for identical securities or other inputs that are observable either directly or indirectly, such as quoted prices for similar securities. In those instances where observable inputs are not available, fair values are measured using unobservable inputs. Unobservable inputs reflect the Company's own assumptions about the assumptions that market participants would use in pricing the security and are developed based on the best information available in the circumstances. Fair value estimates derived from unobservable inputs are significantly affected by the assumptions used, including the discount rates and the estimated amounts and timing of future cash flows. The derived fair value estimates cannot be substantiated by comparison to independent markets and are not necessarily indicative of the amounts that would be realized in a current market exchange.

The estimated fair values for securities that do not trade on a daily basis are determined by management, utilizing prices obtained from an independent pricing service and information provided by brokers, which are level 2 inputs. Management reviews the assumptions and methods utilized by the pricing service and then compares the relevant data and pricing to broker-provided data. The Company gains assurance of the overall reasonableness and consistent application of the assumptions and methodologies and compliance with accounting standards for fair value determination through ongoing monitoring of the reported fair values.

Notes to Consolidated Financial Statements (unaudited)

(Amounts in thousands, except share and per share amounts, unless otherwise stated)

Revolving Credit Facility

The Company's revolving credit facility is a variable-rate loan. The interest rate is periodically adjusted based on the London Interbank Offered Rate plus a spread. As a result, its carrying value approximates fair value.

Long-Term Debt

The following table summarizes components of the Company's long-term debt and methods used in estimating their fair values:

	Maturity Date	Valuation Methodology
4.25% Convertible senior notes	2037	Quoted price
3.90% Promissory note	2032	Discounted cash flow method/Level 3 inputs
3.75% Callable promissory note	2036	Discounted cash flow method/Level 3 inputs
4.55% Promissory note	2036	Discounted cash flow method/Level 3 inputs

Assets Measured at Estimated Fair Value on a Recurring Basis

The following table presents information about the Company's financial assets measured at estimated fair value on a recurring basis. The table indicates the fair value hierarchy of the valuation techniques utilized by the Company to determine such fair value as of March 31, 2021 and December 31, 2020:

	Fair Value Measurements Using			Total
	(Level 1)	(Level 2)	(Level 3)	
<i>As of March 31, 2021</i>				
Financial Assets:				
<i>Cash and cash equivalents</i>	\$ 553,397	\$ —	\$ —	\$ 553,397
<i>Restricted cash</i>	\$ 2,400	\$ —	\$ —	\$ 2,400
<i>Fixed-maturity securities:</i>				
U.S. Treasury and U.S. government agencies	\$ 8,090	\$ 2,713	\$ —	\$ 10,803
Corporate bonds	43,296	—	—	43,296
State, municipalities, and political subdivisions	—	2,844	—	2,844
Exchange-traded debt	3,224	—	—	3,224
Redeemable preferred stock	35	—	—	35
Total available-for-sale securities	<u>\$ 54,645</u>	<u>\$ 5,557</u>	<u>\$ —</u>	<u>\$ 60,202</u>
<i>Equity securities</i>	\$ 49,800	\$ —	\$ —	\$ 49,800

Notes to Consolidated Financial Statements (unaudited)

(Amounts in thousands, except share and per share amounts, unless otherwise stated)

	Fair Value Measurements Using			Total
	(Level 1)	(Level 2)	(Level 3)	
As of December 31, 2020				
Financial Assets:				
Cash and cash equivalents	\$ 431,341	\$ —	\$ —	\$ 431,341
Restricted cash	\$ 2,400	\$ —	\$ —	\$ 2,400
Fixed-maturity securities:				
U.S. Treasury and U.S. government agencies	\$ 11,236	\$ 2,732	\$ —	\$ 13,968
Corporate bonds	50,931	—	—	50,931
State, municipalities, and political subdivisions	—	3,081	—	3,081
Exchange-traded debt	3,707	—	—	3,707
Redeemable preferred stock	35	—	—	35
Total available-for-sale securities	\$ 65,909	\$ 5,813	\$ —	\$ 71,722
Equity securities	\$ 51,130	\$ —	\$ —	\$ 51,130

Assets and Liabilities Carried at Other Than Estimated Fair Value

The following tables present fair value information for assets and liabilities that are carried on the consolidated balance sheets at amounts other than fair value as of March 31, 2021 and December 31, 2020:

	Carrying Value	Fair Value Measurements Using			Estimated Fair Value
		(Level 1)	(Level 2)	(Level 3)	
As of March 31, 2021					
Financial Liabilities:					
<i>Long-term debt:</i>					
4.25% Convertible senior notes	\$ 138,222	\$ —	\$ 180,851	\$ —	\$ 180,851
3.90% Promissory note	9,536	—	—	10,698	10,698
3.75% Callable promissory note	7,415	—	—	8,044	8,044
4.55% Promissory note	5,327	—	—	6,256	6,256
Total long-term debt	\$ 160,500	\$ —	\$ 180,851	\$ 24,998	\$ 205,849

	Carrying Value	Fair Value Measurements Using			Estimated Fair Value
		(Level 1)	(Level 2)	(Level 3)	
As of December 31, 2020					
Financial Liabilities:					
Revolving credit facility	\$ 23,750	\$ —	\$ 23,750	\$ —	\$ 23,750
<i>Long-term debt:</i>					
4.25% Convertible senior notes	\$ 133,964	\$ —	\$ 147,236	\$ —	\$ 147,236
3.90% Promissory note	9,617	—	—	10,044	10,044
3.75% Callable promissory note	7,502	—	—	7,747	7,747
4.55% Promissory note	5,385	—	—	5,809	5,809
Total long-term debt	\$ 156,468	\$ —	\$ 147,236	\$ 23,600	\$ 170,836

Note 8 -- Intangible Assets

The Company's intangible assets, net consist of the following:

	March 31, 2021	December 31, 2020
Anchor tenant relationships*	\$ 1,761	\$ 1,761
In-place leases	4,215	4,215
Policy renewal rights - United	7,634	—
Non-compete agreement - United	195	—
Total, at cost	13,805	5,976
Less: accumulated amortization	(2,550)	(2,408)
Intangible assets, net	<u>\$ 11,255</u>	<u>\$ 3,568</u>

* An anchor tenant is a tenant that attracted more customers than other tenants.

The remaining weighted-average amortization periods for the intangible assets at March 31, 2021 are summarized in the table below:

Anchor tenant relationships*	13 years
In-place leases	10 years
Policy renewal rights - United	(a)
Non-compete agreement - United	3 years

(a) The amortization period has not been determined as the attrition rate in those states needs further observation.

The Company recorded intangible assets of \$7,829 representing the renewal rights and non-compete agreement described in Note 1 -- "Nature of Operations" in exchange for 100,000 shares of HCI's common stock and contingent consideration which is a 6% commission on any replacement premium in excess of \$80,000. The contingent consideration was estimated at \$2,419 which was included in other liabilities on the consolidated balance sheet. Amortization of the intangible assets was expected to begin June 1, 2021.

The renewal rights and non-compete intangible assets acquired do not meet the definition of a business as substantially all of the fair value of the intangible assets acquired are concentrated in a group of similar assets. Therefore, the Company accounted for the purchase of the renewal rights and non-compete intangibles assets as an asset acquisition. Total consideration paid consisted of \$5,410 worth of HCI's common stock plus a contingent liability of \$2,419.

Note 9 -- Other Assets

The following table summarizes the Company's other assets.

	March 31, 2021	December 31, 2020
Funds held in a trust account*	\$ 41,355	\$ —
Benefits receivable related to retrospective reinsurance contract	15,600	10,920
Prepaid expenses	2,503	2,365
Deposits	452	445
Lease acquisition costs, net	466	453
Other	3,408	8,428
Total other assets	<u>\$ 63,784</u>	<u>\$ 22,611</u>

* Represents a balance of unearned written premium, net of provisional commission and catastrophe cost allowance under the reinsurance contract between HCPCI and United.

Note 10 -- Revolving Credit Facility

In March 2021, the Company repaid the entire credit facility balance of \$ 23,750. For the three months ended March 31, 2021 and 2020, interest expense was \$104 and \$153, respectively, including \$25 and \$39 of amortization of issuance costs, respectively. At March 31, 2021, the Company was in compliance with all required covenants with no borrowings outstanding. The borrowing capacity of the facility is now \$ 65,000.

Note 11 -- Long-Term Debt

The following table summarizes the Company's long-term debt.

	March 31, 2021	December 31, 2020
4.25% Convertible senior notes, due March 1, 2037	\$ 139,200	\$ 139,200
3.90% Promissory note, due through April 1, 2032	9,692	9,777
3.75% Callable promissory note, due through September 1, 2036	7,518	7,607
4.55% Promissory note, due through August 1, 2036	5,409	5,470
Finance lease liabilities, due through August 15, 2023	39	43
Total principal amount	161,858	162,097
Less: unamortized discount and issuance costs*	(1,319)	(5,586)
Total long-term debt	<u>\$ 160,539</u>	<u>\$ 156,511</u>

* Effective January 1, 2021, the balance includes only unamortized issuance costs. See *Adoption of New Accounting Standards* in Note 2 -- "Summary of Significant Accounting Policies."

Notes to Consolidated Financial Statements (unaudited)

(Amounts in thousands, except share and per share amounts, unless otherwise stated)

The following table summarizes future maturities of long-term debt as of March 31, 2021, which takes into consideration the assumption that the 4.25% Convertible Senior Notes are repurchased at the earliest call date.

Due in 12 months following March 31,	
2021	\$ 979
2022	140,216
2023	1,048
2024	1,084
2025	1,129
Thereafter	17,402
Total	<u>\$ 161,858</u>

Information with respect to interest expense related to long-term debt is as follows:

	Three Months Ended	
	March 31,	
	2021	2020
Interest Expense:		
Contractual interest	\$ 1,707	\$ 1,806
Non-cash expense (a)	268	1,052
Capitalized interest (b)	—	(41)
	<u>\$ 1,975</u>	<u>\$ 2,817</u>

- (a) Includes amortization of debt discount and issuance costs. Amortization of debt discount discontinued effective January 1, 2021. See *Adoption of New Accounting Standards* in Note 2 -- "Summary of Significant Accounting Policies" for additional information.
- (b) Interest was capitalized for a construction project.

Convertible Senior Notes

4.25% Convertible Notes. The Company's recent cash dividends on common stock have exceeded \$ 0.35 per share, resulting in adjustments to the conversion rate of the 4.25% Convertible Notes. Accordingly, as of March 31, 2021, the conversion rate of the Company's 4.25% Convertible Notes was 16.45 shares of common stock for each \$1 in principal amount, which was the equivalent of approximately \$60.80 per share.

As of March 31, 2021, the remaining amortization period of the debt discount for 4.25% Convertible Notes was expected to be 1 year.

Note 12 -- Reinsurance

The Company cedes a portion of its homeowners' insurance exposure to other entities under catastrophe excess of loss reinsurance contracts and one quota share reinsurance agreement. Ceded premiums under most catastrophe excess of loss reinsurance contracts are subject to revision resulting from subsequent adjustments in total insured value. Under the terms of the quota share reinsurance agreement, the Company is entitled to a 30% ceding commission on ceded premiums written. The reinsurance premiums under one flood catastrophe excess of loss reinsurance contract are generally determined on a quarterly basis based on the premiums associated with the applicable flood total insured value in force on the last day of the preceding quarter.

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(Amounts in thousands, except share and per share amounts, unless otherwise stated)

The Company remains liable for claims payments in the event that any reinsurer is unable to meet its obligations under the reinsurance agreements. Failure of reinsurers to honor their obligations could result in losses to the Company. The Company evaluates the financial condition of its reinsurers and monitors concentrations of credit risk arising from similar geographic regions, activities or economic characteristics of the reinsurers to minimize its exposure to significant losses from reinsurer insolvencies. The Company contracts with a number of reinsurers to secure its annual reinsurance coverage, which generally becomes effective June 1st each year. The Company purchases reinsurance each year taking into consideration probable maximum losses and reinsurance market conditions.

The impact of the reinsurance contracts on premiums written and earned is as follows:

	Three Months Ended	
	March 31,	
	2021	2020
Premiums Written:		
Direct	\$ 110,131	\$ 76,572
Assumed	15,717	(54)
Gross written	125,848	76,518
Ceded	(43,099)	(30,719)
Net premiums written	<u>\$ 82,749</u>	<u>\$ 45,799</u>
Premiums Earned:		
Direct	\$ 110,292	\$ 90,767
Assumed	20,650	1,598
Gross earned	130,942	92,365
Ceded	(43,099)	(30,719)
Net premiums earned	<u>\$ 87,843</u>	<u>\$ 61,646</u>

During the three months ended March 31, 2021 and 2020, the Company recognized ceded losses of \$ 107 and \$338, respectively, as a reduction in losses and loss adjustment expenses. At March 31, 2021 and December 31, 2020, there were 38 reinsurers participating in the Company's reinsurance program. Total gross amounts recoverable and receivable from reinsurers at March 31, 2021 and December 31, 2020 were \$71,722 and \$85,146, respectively. Approximately 61.3% of the reinsurance recoverable balance at March 31, 2021 was receivable from two reinsurers, including the Florida Hurricane Catastrophe Fund, a state trust fund. Based on all available information considered in the rating-based method, the Company recognized decreases in credit loss expense of \$12 and \$24 for the three months ended March 31, 2021 and 2020, respectively. Allowances for credit losses related to the reinsurance recoverable balance were \$73 and \$85 at March 31, 2021 and December 31, 2020, respectively.

One of the reinsurance contracts includes retrospective provisions that adjust premiums in the event losses are minimal or zero. For the three months ended March 31, 2021 and 2020, the Company recognized reductions in premiums ceded of \$4,680 and \$2,520, respectively, related to these adjustments in the consolidated statements of income.

Amounts receivable pursuant to retrospective provisions are reflected in other assets. At March 31, 2021 and December 31, 2020, other assets included \$15,600 and \$10,920, respectively. Management believes the credit risk associated with the collectability of these accrued benefits is minimal as the amount receivable is concentrated with one reinsurer and the Company monitors the creditworthiness of this reinsurer based on available information about the reinsurer's financial condition.

Effective January 2021, the Company began providing 69.5% quota share reinsurance on all in-force, new and renewal policies issued by United. The policies were issued in the states of Connecticut, New Jersey, Massachusetts and Rhode Island. For the three months ended March 31, 2021, assumed premiums written related to United were \$15,717. At March 31, 2021, the Company had a net balance of \$ 2,024 due from United, consisting of premiums receivable of \$5,788 offset by ceding commission payable of \$ 1,447 and payable on paid losses and loss adjustment expenses of \$2,317.

Note 13 -- Losses and Loss Adjustment Expenses

The liability for losses and loss adjustment expenses ("LAE") is determined on an individual case basis for all claims reported. The liability also includes amounts for unallocated expenses, anticipated future claim development and losses incurred but not reported.

The Company primarily writes insurance in the states, which could be exposed to hurricanes or other natural catastrophes. The occurrence of a major catastrophe could have a significant effect on the Company's quarterly results and cause a temporary disruption of the normal operations of the Company. However, the Company is unable to predict the frequency or severity of any such events that may occur in the near term or thereafter.

Activity in the liability for losses and LAE is summarized as follows:

	Three Months Ended March 31,	
	2021	2020
Net balance, beginning of period*	\$ 141,065	\$ 98,174
Incurred, net of reinsurance, related to:		
Current period	41,920	25,803
Prior period	3,831	2,275
Total incurred, net of reinsurance	<u>45,751</u>	<u>28,078</u>
Paid, net of reinsurance, related to:		
Current period	(7,596)	(4,484)
Prior period	(34,590)	(15,892)
Total paid, net of reinsurance	<u>(42,186)</u>	<u>(20,376)</u>
Net balance, end of period	144,630	105,876
Add: reinsurance recoverable before allowance for credit losses	61,143	101,232
Gross balance, end of period	<u>\$ 205,773</u>	<u>\$ 207,108</u>

* Net balance represents beginning-of-period liability for unpaid losses and LAE less beginning-of-period reinsurance recoverable for unpaid losses and LAE.

The establishment of loss and LAE reserves is an inherently uncertain process and changes in loss and LAE reserve estimates are expected as these estimates are subject to the outcome of future events. Changes in estimates, or differences between estimates and amounts ultimately paid, are reflected in the operating results of the period during which such estimates are adjusted. During the three months ended March 31, 2021, the Company recognized losses related to prior periods of \$3,831 primarily to increase the reserve for the 2020 loss year. Losses and LAE for the three months ended March 31, 2021 included estimated losses, net of reinsurance, of approximately \$11,000 related to policies assumed from United and approximately \$ 12,299 related to TypTap.

Note 14 -- Segment Information

The Company identifies its operating divisions or segments based on managerial emphasis, organizational structure and revenue source. In the first quarter of 2021, the Company reorganized its operations to focus on specific business segments, resulting in the creation of TTIG with a separate workforce, board of directors and financial reporting structure. Companies under TTIG include TypTap, TypTap Management Company, Exzeo USA, Inc., and Cypress Tech Development Company, Inc., the parent company of an India company, Exzeo Software Private Limited. TTIG and its subsidiaries are considered a new reporting segment known as TypTap Group. The Company now has four reportable segments: HCPCI insurance operations, TypTap Group, real estate operations, and corporate and other. Due to their economic characteristics, the Company's property and casualty insurance division and reinsurance operations, excluding the insurance operations under TypTap Group, are grouped together into one reportable segment under HCPCI insurance operations. The TypTap Group segment includes its property and casualty insurance operations, information technology operations and its management company's activities. The real estate operations segment includes companies engaged in operating commercial properties the Company owns for investment purposes or for use in its own operations. The corporate and other segment represents the activities of the holding companies and any other companies that do not meet the quantitative and qualitative thresholds for a reportable segment. The determination of segments may change over time due to changes in operational emphasis, revenues, and results of operations. The Company's chief executive officer, who serves as the Company's chief operating decision maker, evaluates each division's financial and operating performance based on revenue and operating income.

Notes to Consolidated Financial Statements (unaudited)

(Amounts in thousands, except share and per share amounts, unless otherwise stated)

For the three months ended March 31, 2021 and 2020, revenues from the HCPCI insurance operations segment before intracompany elimination represented 77.7% and 79.3%, respectively, and revenues from the TypTap Group segment represented 17.2% and 15.6%, respectively, of total revenues of all operating segments. At March 31, 2021 and December 31, 2020, HCPCI insurance operations' total assets represented 62.2% and 68.9%, respectively, and TypTap Group's total assets represented 23.9% and 16.7%, respectively, of the combined assets of all operating segments.

The following tables present segment information reconciled to the Company's consolidated statements of income. Intersegment transactions are not eliminated from segment results. However, intracompany transactions are eliminated in segment results below.

For Three Months Ended March 31, 2021	HCPCI Insurance Operations	TypTap Group	Real Estate(a)	Corporate/ Others(b)	Reclassification/ Elimination	Consolidated
Revenue:						
Gross premiums earned (c)	\$ 104,521	\$ 28,811	\$ —	\$ —	\$ (2,390)	\$ 130,942
Premiums ceded	(35,980)	(9,509)	—	—	2,390	(43,099)
Net premiums earned	68,541	19,302	—	—	—	87,843
Net income from investment portfolio	880	336	—	1,495	2,727	5,438
Policy fee income	712	258	—	—	—	970
Other	521	175	5,134	560	(5,767)	623
Total revenue	<u>70,654</u>	<u>20,071</u>	<u>5,134</u>	<u>2,055</u>	<u>(3,040)</u>	<u>94,874</u>
Expenses:						
Losses and loss adjustment expenses	33,439	12,312	—	—	—	45,751
Amortization of deferred policy acquisition costs	12,747	4,637	—	—	—	17,384
Other policy acquisition expenses	4,824	1,041	—	—	(184)	5,681
Interest expense	—	90	482	1,752	(245)	2,079
Depreciation and amortization	20	288	587	176	(633)	438
Personnel and other operating expenses	5,819	5,489	1,201	2,908	(1,978)	13,439
Total expenses	<u>56,849</u>	<u>23,857</u>	<u>2,270</u>	<u>4,836</u>	<u>(3,040)</u>	<u>84,772</u>
Income (loss) before income taxes	<u>\$ 13,805</u>	<u>\$ (3,786)</u>	<u>\$ 2,864</u>	<u>\$ (2,781)</u>	<u>\$ —</u>	<u>\$ 10,102</u>
Total revenue from non-affiliates(d)	\$ 70,200	\$ 20,379	\$ 4,795	\$ 1,524		
Gross premiums written	\$ 80,988	\$ 44,890				

(a) Other revenue under real estate primarily consisted of rental income from investment properties.

(b) Other revenue under corporate and other primarily consisted of revenue from marina business.

(c) Gross premiums earned consist of \$102,131 from HCPCI and \$2,390 from a reinsurance company.

(d) Represents amounts before reclassification of certain revenue and expenses to conform with an insurance company's presentation.

HCI GROUP, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (unaudited)

(Amounts in thousands, except share and per share amounts, unless otherwise stated)

For Three Months Ended March 31, 2020	HCPCI	TypTap	Real	Corporate/	Reclassification/	Consolidated
	Insurance Operations	Group	Estate(a)	Others(b)	Elimination	
Revenue:						
Gross premiums earned	\$ 75,770	\$ 16,595	\$ —	\$ —	\$ —	\$ 92,365
Premiums ceded	(26,926)	(3,793)	—	—	—	(30,719)
Net premiums earned	48,844	12,802	—	—	—	61,646
Net (loss) income from investment portfolio	(3,541)	(470)	1	(3,514)	(156)	(7,680)
Policy fee income	650	179	—	—	—	829
Other	231	44	2,559	1,355	(3,604)	585
Total revenue	46,184	12,555	2,560	(2,159)	(3,760)	55,380
Expenses:						
Losses and loss adjustment expenses	21,838	6,240	—	—	—	28,078
Amortization of deferred policy acquisition costs	7,656	3,201	—	—	—	10,857
Other policy acquisition expenses	707	290	—	—	(162)	835
Interest expense	—	—	473	2,717	(220)	2,970
Depreciation and amortization	23	266	656	144	(612)	477
Personnel and other operating expenses	5,015	4,465	1,251	3,541	(2,766)	11,506
Total expenses	35,239	14,462	2,380	6,402	(3,760)	54,723
Income (loss) before income taxes	\$ 10,945	\$ (1,907)	\$ 180	\$ (8,561)	\$ —	\$ 657
Total revenue from non-affiliates(c)	\$ 46,184	\$ 12,555	\$ 2,094	\$ (2,640)		
Gross premiums written	\$ 58,122	\$ 18,395				

- (a) Other revenue under real estate primarily consisted of rental income from investment properties.
- (b) Other revenue under corporate and other primarily consisted of revenue from restaurant and marina businesses.
- (c) Represents amounts before reclassification of certain revenue and expenses to conform with an insurance company's presentation.

The following table presents segment assets reconciled to the Company's total assets in the consolidated balance sheets.

	March 31, 2021	December 31, 2020
Segments:		
HCPCI Insurance Operations	\$ 617,293	\$ 648,600
TypTap Group	258,012	157,581
Real Estate Operations	128,476	128,383
Corporate and Other	33,854	29,022
Consolidation and Elimination	(21,082)	(22,273)
Total assets	\$ 1,016,553	\$ 941,313

Notes to Consolidated Financial Statements (unaudited)

(Amounts in thousands, except share and per share amounts, unless otherwise stated)

Note 15 -- Leases

The table below summarizes the Company's right-of-use ("ROU") assets and corresponding liabilities for operating and finance leases:

	March 31, 2021	December 31, 2020
Operating leases:		
ROU Assets	\$ 3,571	\$ 4,002
Liabilities	\$ 3,579	\$ 4,014
Finance leases:		
ROU Assets	\$ 79	\$ 79
Liabilities	\$ 39	\$ 43

The following table summarizes the Company's operating and finance leases in which the Company is a lessee:

Class of Assets	Initial Term	Renewal Option	Other Terms and Conditions
Operating lease:			
Office equipment	1 to 63 months	Yes	(a), (b)
Office space	3 to 10 years	Yes	(b), (c)
Finance lease:			
Office equipment	3 to 5 years	Not applicable	(d)

- (a) At the end of the lease term, the Company can purchase the equipment at fair market value.
- (b) There are no variable lease payments.
- (c) Rent escalation provisions exist.
- (d) There is a bargain purchase option.

As of March 31, 2021, maturities of lease liabilities were as follows:

	Leases	
	Operating	Finance
Due in 12 months following March 31,		
2021	\$ 1,818	\$ 19
2022	1,536	15
2023	507	7
Total lease payments	3,861	41
Less: interest and foreign taxes	282	2
Total lease obligations	\$ 3,579	\$ 39

Notes to Consolidated Financial Statements (unaudited)

(Amounts in thousands, except share and per share amounts, unless otherwise stated)

The following table provides quantitative information with regards to the Company's operating and finance leases.

	Three Months Ended	
	March 31,	
	2021	2020
Lease costs:		
Finance lease costs:		
Amortization - ROU assets*	\$ 4	\$ 4
Interest expense	1	1
Operating lease costs*	454	78
Short-term lease costs*	37	49
Total lease costs	\$ 496	\$ 132
Cash paid for amounts included in the measurement of lease liabilities:		
Operating cash flows - finance leases	\$ 1	\$ 1
Operating cash flows - operating leases	\$ 458	\$ 80
Financing cash flows - finance leases	\$ 4	\$ 4
March 31,		
2021		
Weighted-average remaining lease term:		
Finance leases (in years)	2.6	
Operating leases (in years)	2.7	
Weighted-average discount rate:		
Finance leases	3.7%	
Operating leases	2.8%	

* Included in other operating expenses of the consolidated statements of income.

The following table summarizes the Company's operating leases in which the Company is a lessor:

Class of Assets	Initial Term	Renewal Option	Other Terms and Conditions
Operating lease:			
Office space	1 to 3 years	Yes	(e)
Retail space	3 to 20 years	Yes	(e)
Boat docks/wet slips	1 to 12 months	Yes	(e)

(e) There are no purchase options.

Note 16 -- Income Taxes

During the three months ended March 31, 2021 and 2020, the Company recorded approximately \$ 3,257 and \$110 respectively, of income taxes, which resulted in effective tax rates of 32.2% and 16.7%, respectively. The increase in the effective tax rate as compared with the corresponding period in the prior year was primarily attributable to the derecognition of deferred tax assets attributable to unvested restricted stock that was cancelled in February 2021, offset by a slight decrease in non-deductibility of certain executive compensation. The Company's estimated annual effective tax rate differs from the statutory federal tax rate due to state and foreign income taxes as well as certain nondeductible and tax-exempt items.

Note 17 -- Earnings Per Share

U.S. GAAP requires the Company to use the two-class method in computing basic earnings per share since holders of the Company's restricted stock have the right to share in dividends, if declared, equally with common stockholders. These participating securities affect the computation of both basic and diluted earnings per share during periods of net income or loss. For a majority-owned subsidiary, its basic and diluted earnings per share are first computed separately. Then, the Company's proportionate share in that majority-owned subsidiary's earnings is added to the computation of both basic and diluted earnings per share at a consolidated level.

A summary of the numerator and denominator of the basic and diluted earnings per common share is presented below.

	Three Months Ended March 31, 2021			Three Months Ended March 31, 2020		
	Income (Numerator)	Shares (a) (Denominator)	Per Share Amount	Income (Numerator)	Shares (a) (Denominator)	Per Share Amount
Net income attributable to HCI	\$ 6,148			\$ 547		
Less: Income attributable to participating securities	(18)			(13)		
Basic Earnings Per Share:						
Income allocated to common stockholders	6,130	7,474	\$ 0.82	534	7,369	\$ 0.07
Effect of Dilutive Securities:						
Stock options	—	96		—	9	
Convertible senior notes* (b)	1,312	2,288		—	—	
Warrants	—	72		—	—	
Diluted Earnings Per Share:						
Income available to common stockholders and assumed conversions	\$ 7,442	9,930	\$ 0.75	\$ 534	7,378	\$ 0.07

(a) Shares in thousands.

(b) See *Adoption of New Accounting Standards* under Note 2 -- "Summary of Significant Accounting Policies" for additional information.

* For the three months ended March 31, 2020, convertible senior notes were excluded due to anti-dilutive effect.

Note 18 -- Redeemable Noncontrolling Interest

On February 26, 2021, TTIG completed a capital investment transaction with a fund associated with Centerbridge Partners, L.P (collectively, the "Lead Investor"), a private investment management fund. Under the investment agreement, TTIG issued 9,000,000 voting shares of its Series A-1 Preferred Stock and 1,000,000 non-voting shares of its Series A-2 Preferred Stock (together "Series A Preferred Stock"), \$0.001 par value, at a price of \$10 per share for total proceeds of \$100,000. The proceeds will be used for TypTap's operations and future expansion. The Company incurred \$6,262 of related issuance costs. In connection with the transaction, the Lead Investor was granted by HCI warrants to purchase 750,000 shares of HCI's common stock with an exercise price of \$54.40 per share. The warrants valued at \$9,217 or \$12.29 per warrant were immediately exercisable and will expire on the fourth anniversary of the date of issuance.

Dividends

Dividends accrue and accumulate from the date of issuance. Cumulative dividends are payable semi-annually in cash or paid-in-kind at TTIG's option. Cash dividend rates are \$0.50 per share in Year 1, \$ 0.60 per share in Year 2, \$0.75 per share in Year 3, and \$0.95 per share in Year 4 and thereafter. The rates for paid-in-kind dividends are \$ 0.60 per share in Year 1 and \$ 0.70 per share in Year 2. In addition, the Series A Preferred Stock will be paid dividends on an as-converted basis when and if TTIG declares common stock dividends.

Conversion Rights

The holders of TTIG's Series A Preferred Stock have the right to convert the stock at any time into shares of TTIG's common stock with an initial conversion rate of 1 to 1. The conversion rate will be adjusted under certain conditions. Unless converted earlier, all shares of Series A Preferred Stock will be automatically converted into shares of TTIG's common stock at the then-applicable conversion rate upon (1) a qualified public offering of TTIG's common stock with gross proceeds of not less than \$250,000 with a price per share at least equal to 150% of the original purchase price of the Series A Preferred Stock, or (2) at the election of requisite holders of a majority of TTIG's Series A Preferred Stock, whichever comes first.

Redemption Rights

On or after the fourth anniversary of the issuance date, TTIG's Series A Preferred Stock is redeemable at the option of the holders at a price equal to the greater of (1) \$10 per share plus any accrued but unpaid dividends and (2) a fair market value per share determined by an independent valuation firm selected by TTIG's board of directors. Management determined that the redemption was not probable at March 31, 2021.

Guaranty by HCI

All payment obligations to the holders of TTIG's Series A Preferred Stock are fully guaranteed by HCI as long as TTIG's Series A Preferred Stock is outstanding. As the guarantor, HCI is subject to certain financial covenants.

Liquidation Preference

In the event of any liquidation, the Series A Preferred Stock ranks senior to TTIG's common stock with respect to distribution rights.

Anti-Dilutive Protection

The holders of TTIG's Series A Preferred Stock receive protection in form of a down-round feature which will be triggered in the event that TTIG issues additional common equivalent shares at an effective price per share less than \$10 per share.

The following table summarizes the activity of redeemable noncontrolling interest during the three months ended March 31, 2021:

Balance at January 1, 2021	\$	—
Initial proceeds from Centerbridge		100,000
Increase (decrease):		
Proceeds allocated to warrants*		(9,217)
Issuance costs		(6,262)
Issuance costs allocated to warrants*		577
Accrued dividends		458
Accretion - increasing dividend rates		336
Balance at March 31, 2021	<u>\$</u>	<u>85,892</u>

*Net decrease related to warrants of \$8,640.

For the three months ended March 31, 2021, net income attributable to redeemable noncontrolling interest was \$794, consisting of accrued dividends of \$ 458 and accretion related to increasing dividend rates of \$ 336.

Note 19 -- Equity

Stockholders' Equity

Common Stock

The Company's 2020 stock repurchase plan was considered expired and there was no new stock repurchase plan approved by the Board of Directors during the first quarter of 2021.

On December 19, 2019, the Board of Directors decided to extend the term of the 2019 stock repurchase plan to March 15, 2020. On March 13, 2020, the Board approved a new stock repurchase plan for 2020 to repurchase up to \$20,000 of the Company's common shares before commissions and fees. During the three months ended March 31, 2020, the Company repurchased and retired a total of 76,851 shares at a weighted average price per share of \$39.55 under these authorized repurchase plans. The total cost of shares repurchased, inclusive of fees and commissions, during the three months ended March 31, 2020 was \$3,041 or \$39.58 per share.

On January 19, 2021, the Company's Board of Directors declared a quarterly dividend of \$ 0.40 per common share. The dividends were paid on March 19, 2021 to stockholders of record on February 19, 2021.

Warrants

At March 31, 2021, there were warrants outstanding and exercisable to purchase 750,000 shares of HCI common stock. These warrants were issued by HCI to the Lead Investor described in Note 18 -- "Redeemable Noncontrolling Interest."

Noncontrolling Interests

TTIG is authorized to issue 175 million shares of common stock with a par value of \$ 0.001 per share, and 25 million shares of preferred stock. In February 2021, TTIG issued 10 million shares of Series A Preferred Stock (see Note 18 -- "Redeemable Noncontrolling Interest"). At March 31, 2021, there were 80,749,300 shares of TTIG's common stock outstanding, of which 5,749,300 shares were not owned by HCI.

Note 20 -- Stock-Based Compensation**2012 Omnibus Incentive Plan**

The Company currently has outstanding stock-based awards granted under the Plan which is currently active and available for future grants. At March 31, 2021, there were 1,073,540 shares available for grant.

Stock Options

Stock options granted and outstanding under the incentive plans vest over periods ranging from immediately vested to five years and are exercisable over the contractual term of ten years.

A summary of the stock option activity for the three months ended March 31, 2021 and 2020 is as follows (option amounts not in thousands):

	Number of Options	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term	Aggregate Intrinsic Value
Outstanding at January 1, 2021	440,000	\$ 45.25	7.6 years	\$ 3,113
Outstanding at March 31, 2021	440,000	\$ 45.25	7.3 years	\$ 13,464
Exercisable at March 31, 2021	275,000	\$ 43.40	6.8 years	\$ 8,924
Outstanding at January 1, 2020	340,000	\$ 43.21	7.9 years	\$ 1,657
Granted	110,000	\$ 48.00		
Exercised	(10,000)	\$ 6.30		
Outstanding at March 31, 2020	440,000	\$ 45.25	8.3 years	\$ —
Exercisable at March 31, 2020	165,000	\$ 42.17	7.5 years	\$ —

The following table summarizes information about options exercised for the three months ended March 31, 2021 and 2020 (option amounts not in thousands):

	Three Months Ended March 31,	
	2021	2020
Options exercised	—	10,000
Total intrinsic value of exercised options	\$ —	\$ 288
Tax benefits realized	\$ —	\$ 71

For the three months ended March 31, 2021 and 2020, the Company recognized \$ 223 and \$ 283, respectively, of compensation expense which was included in general and administrative personnel expenses. Deferred tax benefits related to stock options were \$1 and \$19 for the three months ended March 31, 2021 and 2020, respectively. At March 31, 2021 and December 31, 2020, there was \$1,666 and \$1,889, respectively, of unrecognized compensation expense related to nonvested stock options. The Company expects to recognize the remaining compensation expense over a weighted-average period of 2.2 years.

The following table provides assumptions used in the Black-Scholes option-pricing model to estimate the fair value of the stock options granted during the three months ended March 31, 2020:

	<u>2020</u>
Expected dividend yield	3.48%
Expected volatility	38.68%
Risk-free interest rate	1.63%
Expected life (in years)	5

Restricted Stock Awards

From time to time, the Company has granted and may grant restricted stock awards to its executive officers, other employees and nonemployee directors in connection with their service to the Company. The terms of the Company's outstanding restricted stock grants may include service, performance and market-based conditions. The determination of fair value with respect to the awards containing only service-based conditions is based on the market value of the Company's common stock on the grant date. For awards with market-based conditions, the fair value is determined using a Monte Carlo simulation method, which calculates many potential outcomes for an award and then establishes fair value based on the most likely outcome.

Information with respect to the activity of unvested restricted stock awards during the three months ended March 31, 2021 and 2020 is as follows:

	Number of Restricted Stock Awards	Weighted Average Grant Date Fair Value
Nonvested at January 1, 2021	423,787	\$ 43.79
Granted	548,086	\$ 36.95
Vested	(41,250)	\$ 42.18
Cancelled	(141,600)	\$ 43.76
Forfeited	(2,050)	\$ 45.67
Nonvested at March 31, 2021	<u>786,973</u>	\$ 39.11
Nonvested at January 1, 2020	396,760	\$ 41.71
Granted	45,000	\$ 44.97
Vested	(31,250)	\$ 40.97
Forfeited	(7,138)	\$ 42.60
Nonvested at March 31, 2020	<u>403,372</u>	\$ 42.12

Notes to Consolidated Financial Statements (unaudited)

(Amounts in thousands, except share and per share amounts, unless otherwise stated)

The Company recognized compensation expense related to restricted stock, which is included in general and administrative personnel expenses, of \$1,905 and \$1,558 for the three months ended March 31, 2021 and 2020, respectively. At March 31, 2021 and December 31, 2020, there was approximately \$27,449 and \$13,666, respectively, of total unrecognized compensation expense related to nonvested restricted stock arrangements. The Company expects to recognize the remaining compensation expense over a weighted-average period of 3.4 years. The following table summarizes information about deferred tax benefits recognized and tax benefits realized related to restricted stock awards and paid dividends, and the fair value of vested restricted stock for the three months ended March 31, 2021 and 2020.

	Three Months Ended	
	March 31,	
	2021	2020
Deferred tax benefits (derecognized) recognized	\$ (36)	\$ 284
Tax benefits realized for restricted stock and paid dividends	\$ 55	\$ 53
Fair value of vested restricted stock	\$ 1,740	\$ 1,280

In February 2021, the Company cancelled 141,600 shares of restricted stock for employees who transitioned to the TypTap Group (See Note 1 -- "Nature of Operations"). In exchange, these employees received replacement restricted stock issued under TTIG's equity incentive plan.

Subsidiary Equity Plan

On February 26, 2021, TTIG's Board of Directors approved the 2021 Equity Incentive Plan (the "2021 Plan") which is an incentive plan denominated in TTIG's common shares. The 2021 Plan provides for broad-based equity awards to employees and nonemployee directors of TypTap Group. The maximum number of shares that may be issued under the 2021 Plan is 7,000,000 shares. In February 2021, TTIG issued a total of 5,749,300 shares of restricted stock to the employees who transitioned to TypTap Group. For the three months ended March 31, 2021, TypTap Group recognized compensation expense related to restricted stock of \$ 215. At March 31, 2021, there was approximately \$6,617 of total unrecognized compensation expense related to nonvested restricted stock.

Note 21 -- Commitments and ContingenciesCapital Commitments

As described in Note 5 -- "Investments" under *Limited Partnership Investments*, the Company is contractually committed to capital contributions for limited partnership interests. At March 31, 2021, there was an aggregate unfunded balance of \$9,861.

Note 22 -- Related Party Transactions

On February 12, 2021, the Company committed to provide a revolving line of credit with borrowing capacity of up to \$ 60,000 to TTIG and the credit line would be available until the earlier of June 30, 2022 and the securing of alternative financing. This commitment has ended on February 26, 2021 after the investment transaction described in Note 18 -- "Redeemable Noncontrolling Interest."

Note 23 -- Subsequent Events

On April 28, 2021, the Company's Board of Directors declared a quarterly dividend of \$ 0.40 per common share. The dividends are payable on June 18, 2021 to stockholders of record on May 21, 2021.

ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

You should read the following discussion under this Item 2 in conjunction with our consolidated financial statements and related notes and information included elsewhere in this quarterly report on Form 10-Q and in our Form 10-K filed with the Securities and Exchange Commission ("SEC") on March 12, 2021. Unless the context requires otherwise, as used in this Form 10-Q, the terms "HCI," "we," "us," "our," "the Company," "our company," and similar references refer to HCI Group, Inc., a Florida corporation incorporated in 2006, and its subsidiaries. All dollar amounts in this Management's Discussion and Analysis of Financial Condition and Results of Operations are in whole dollars unless specified otherwise.

Forward-Looking Statements

In addition to historical information, this quarterly report contains forward-looking statements as defined under federal securities laws. Such statements involve risks and uncertainties, such as statements about our plans, objectives, expectations, assumptions or future events. These statements involve estimates, assumptions, known and unknown risks, uncertainties and other factors that could cause actual results to differ materially from any future results, performances or achievements expressed or implied by the forward-looking statements. Typically, forward-looking statements can be identified by terminology such as "anticipate," "estimate," "plan," "project," "continuing," "ongoing," "expect," "believe," "intend," "may," "will," "should," "could," and similar expressions. The important factors that could cause actual results to differ materially from those indicated by such forward-looking statements include but are not limited to the effects of governmental regulation; changes in insurance regulations; the frequency and extent of claims; uncertainties inherent in reserve estimates; catastrophic events; changes in the demand for, pricing of, availability of or collectability of reinsurance; restrictions on our ability to change premium rates; increased rate pressure on premiums; the severity and impact of the novel coronavirus ("COVID-19") pandemic; and other risks and uncertainties detailed herein and from time to time in our SEC reports.

OVERVIEW - General

HCI Group, Inc. is a Florida-based InsurTech company with operations in property and casualty insurance, reinsurance, real estate and information technology. After the reorganization of our business in the first quarter of 2021, we now manage our operations in the following organizational segments, based on managerial emphasis and evaluation of financial and operating performances:

- a) HCPCI Insurance Operations
 - *Property and casualty insurance*
 - *Reinsurance and other auxiliary operations*
- b) TypTap Group
 - *Property and casualty insurance*
 - *Information technology*
- c) Real Estate Operations
- d) Other Operations
 - *Holding company operations*

For the three months March 31, 2021 and 2020, revenues from HCPCI insurance operations before intracompany elimination represented 77.7% and 79.3%, respectively, and revenues from TypTap Group represented 17.2% and 15.6%, respectively, of total revenues of all operating segments. At March 31, 2021 and December 31, 2020, HCPCI insurance operations' total assets represented 62.2% and 68.9%, respectively, and TypTap Group's total assets represented 23.9% and 16.7%, respectively, of the combined assets of all operating segments. See Note 14 -- "Segment Information" to our unaudited consolidated financial statements under Item 1 of this Quarterly Report on Form 10-Q for additional information.

HCPCI Insurance Operations

Property and Casualty Insurance

HCPCI provides various forms of residential insurance products such as homeowners insurance, fire insurance, flood insurance and wind-only insurance. HCPCI is authorized to write residential property and casualty insurance in the states of Arkansas, California, Connecticut, Florida, Maryland, Massachusetts, New Jersey, North Carolina, Ohio, Pennsylvania, Rhode Island, South Carolina and Texas. Currently, Florida is HCPCI's primary market.

Effective January 2021, HCPCI began providing 69.5% quota share reinsurance on all in-force, new and renewal policies issued by United Property & Casualty Insurance Company, a subsidiary of United Insurance Holdings Corporation ("United"). The policies were issued in the states of Connecticut, New Jersey, Massachusetts and Rhode Island. Annual premiums from the assumed business approximate \$125,000,000. In exchange, HCPCI paid United an allowance of \$4,400,000 towards previously purchased catastrophe reinsurance and a provisional ceding commission of 25% of premium. That percentage can increase up to 31.5% depending on the direct loss ratio results from the reinsured business.

Other auxiliary operations

We have a Bermuda domiciled wholly-owned reinsurance subsidiary, Claddaugh Casualty Insurance Company Ltd. We selectively retain risk in Claddaugh, reducing the cost of third-party reinsurance. Claddaugh fully collateralizes its exposure to HCPCI and TypTap by depositing funds into a trust account. Claddaugh may mitigate a portion of its risk through retrocession contracts. Currently, Claddaugh does not provide reinsurance to non-affiliates. Other auxiliary operations also include claim adjusting and processing services.

TypTap Group

Property and Casualty Insurance

Our subsidiary TTIG currently has four subsidiaries: TypTap Insurance Company ("TypTap"), TypTap Management Company, Exzeo USA, INC., and Cypress Tech Development Company which also owns Exzeo Software Private Limited, a subsidiary domiciled in India. TTIG is primarily engaged in the property and casualty insurance business and is currently using in-house developed technology to collect and analyze claims and other supplemental data to generate savings and efficiency for its insurance operations.

TypTap, TTIG's insurance subsidiary, has been the primary source of our organic growth in gross written premium since 2018. TypTap's policies in force have increased from 6,721 in January 2018 to 42,489 at March 31, 2021. TypTap has been successful in using internally developed proprietary technology to underwrite, select and write policies efficiently in Florida. As of April 15, 2021, TypTap has been approved to offer homeowners coverage in 12 states outside of Florida. In addition to the expansion in TypTap business, we also expect future growth from the United policies assigned to TypTap Group through the renewal rights agreement acquired by HCI.

Information Technology

Our information technology operations include a team of experienced software developers with extensive knowledge in developing web-based products and applications for mobile device. The operations, which are in Tampa, Florida and Noida, India, are focused on developing cloud-based, innovative products or services that support in-house operations as well as our third-party relationships with our agency partners and claim vendors. These products include *SAMSTM*, *Harmony*, *AtlasViewer* and *ClaimColony®*.

Real Estate Operations

Our real estate operations consist of properties we own and use for our own operations and multiple properties we own and operate for investment purposes. Properties used in operations consist of one Tampa office building and a secondary insurance operations site in Ocala, Florida. Our investment properties include retail shopping centers, one office building, two marinas, and undeveloped land near TTIG's headquarters in Tampa, Florida.

Other Operations

Holding company operations

Activities of our holding company, HCI group, Inc., plus other companies that do not meet the quantitative and qualitative for a reportable segment comprise the operations of this segment.

Recent Events

On April 28, 2021, our Board of Directors declared a quarterly dividend of \$0.40 per common share. The dividends are payable on June 18, 2021 to stockholders of record on May 21, 2021.

On February 26, 2021, TTIG completed its investment transaction with a fund associated with Centerbridge Partners, L.P. Under the agreement, TTIG issued 9,000,000 voting shares of its Series A-1 Preferred Stock and 1,000,000 non-voting shares of its Series A-2 Preferred Stock (together "Series A Preferred Stock"), \$0.001 par value, at a price of \$10 per share for total proceeds of \$100,000,000. Cumulative dividends are payable semi-annually in cash or paid-in-kind at TTIG's option. Cash dividend rates are \$0.50 per share in Year 1, \$0.60 per share in Year 2, \$0.75 per share in Year 3, and \$0.95 per share in Year 4 and thereafter. The rates for paid-in-kind dividends are \$0.60 per share in Year 1 and \$0.70 per share in Year 2. The holders of the Series A Preferred Stock have the right to convert the stock at any time into shares of TTIG'S common stock with an initial conversion rate of 1 to 1. The conversion rate will be adjusted under certain conditions. Unless converted earlier, all shares of Series A Preferred Stock will be automatically converted into shares of TTIG's common stock at the then-applicable conversion rate upon 1) a qualified public offering of TTIG's common stock with gross proceeds of not less than \$250,000,000 with a price per share at least equal to 150% of the original purchase price of the Series A Preferred share, or 2) at the election of requisite holders of a majority of the Series A Preferred Stock, whichever comes first. The holders of Series A Preferred Stock also have redemption rights and liquidation preference.

In connection with the transaction, the lead investor was granted warrants to purchase 750,000 shares of HCI's common stock with an exercise price of \$54.40 per share. The warrants were immediately exercisable and will expire on the fourth anniversary of the date of issuance.

RESULTS OF OPERATIONS

The following table summarizes our results of operations for the three months ended March 31, 2021 and 2020 (dollar amounts in thousands, except per share amounts):

	Three Months Ended March 31,	
	2021	2020
Revenue		
Gross premiums earned	\$ 130,942	\$ 92,365
Premiums ceded	(43,099)	(30,719)
Net premiums earned	87,843	61,646
Net investment income (loss)	4,594	(192)
Net realized investment gains (losses)	1,113	(2,244)
Net unrealized investment losses	(269)	(4,805)
Credit losses on investments	—	(439)
Policy fee income	970	829
Other income	623	585
Total revenue	<u>94,874</u>	<u>55,380</u>
Expenses		
Losses and loss adjustment expenses	45,751	28,078
Policy acquisition and other underwriting expenses	23,065	11,826
General and administrative personnel expenses	9,650	8,367
Interest expense	2,079	2,970
Other operating expenses	4,227	3,482
Total expenses	<u>84,772</u>	<u>54,723</u>
Income before income taxes	10,102	657
Income tax expense	3,257	110
Net income	<u>6,845</u>	<u>547</u>
Net income attributable to noncontrolling interests	(697)	—
Net income attributable to HCI	<u>\$ 6,148</u>	<u>\$ 547</u>
Ratios to Net Premiums Earned:		
Loss Ratio	52.08%	45.55%
Expense Ratio	44.91%	43.22%
Combined Ratio	<u>96.99%</u>	<u>88.77%</u>
Ratios to Gross Premiums Earned:		
Loss Ratio	34.94%	30.40%
Expense Ratio	30.13%	28.85%
Combined Ratio	<u>65.07%</u>	<u>59.25%</u>
Earnings Per Share Data:		
Basic	\$ 0.82	\$ 0.07
Diluted	<u>\$ 0.75</u>	<u>\$ 0.07</u>

Comparison of the Three Months Ended March 31, 2021 to the Three Months Ended March 31, 2020

Our results of operations for the three months ended March 31, 2021 reflect income available to common stockholders of approximately \$6,148,000 or \$0.75 diluted earnings per share, compared with approximately \$547,000, or \$0.07 diluted earnings per share, for the three months ended March 31, 2020. The quarter-over-quarter increase in net income was primarily due to an increase in net premiums earned of \$26,197,000, a \$12,679,000 increase in income from our investment portfolio (consisting of net investment income/loss and net realized and unrealized gains/losses), offset by a \$17,673,000 increase in losses and loss adjustment expenses and a \$11,239,000 increase in policy acquisition and other underwriting expenses.

Revenue

Gross Premiums Earned on a consolidated basis for the three months ended March 31, 2021 and 2020 were approximately \$130,942,000 and \$92,365,000, respectively. HCPCI gross premiums earned were \$102,131,000 for the three months ended March 31, 2021 compared to \$75,770,000 for the three months ended March 31, 2020. The increase included \$20,650,000 of gross premiums earned from the United insurance policies assumed. TypTap's gross premiums earned were \$28,811,000 versus \$16,595,000 for the same comparative periods with the increase due to a greater number of policies in force from the growth in TypTap's business.

Premiums Ceded for the three months ended March 31, 2021 and 2020 were approximately \$43,099,000 and \$30,719,000, respectively, representing 32.9% and 33.3%, respectively, of gross premiums earned. The \$12,380,000 increase was primarily attributable to increased reinsurance costs effective June 1, 2020 and a higher level of reinsurance coverage, offset by a reduction in premiums ceded attributable to retrospective provisions under one reinsurance contract.

Our premiums ceded represent costs of reinsurance to cover losses from catastrophes that exceed the retention levels defined by our catastrophe excess of loss reinsurance contracts or to assume a proportional share of losses as defined in a quota share agreement. The rates we pay for reinsurance are based primarily on policy exposures reflected in gross premiums earned. For the three months ended March 31, 2021, premiums ceded included a decrease of \$4,680,000 related to retrospective provisions compared with a net reduction of \$2,520,000 for the three months ended March 31, 2020. See "Economic Impact of Reinsurance Contracts with Retrospective Provisions" under "Critical Accounting Policies and Estimates."

Net Premiums Written for the three months ended March 31, 2021 and 2020 totaled approximately \$82,749,000 and \$45,799,000, respectively. Net premiums written represent the premiums charged on policies issued during a fiscal period less any applicable reinsurance costs. The increase in 2021 resulted from an increase in gross premiums written from the transition of policies from Anchor, the United insurance policies assumed and the growth of TypTap business. We had approximately 154,000 policies in force at March 31, 2021 as compared with approximately 133,000 policies in force at March 31, 2020.

Net Premiums Earned for the three months ended March 31, 2021 and 2020 were approximately \$87,843,000 and \$61,646,000, respectively, and reflect the gross premiums earned less reinsurance costs as described above.

The following is a reconciliation of our total Net Premiums Written to Net Premiums Earned for the three months ended March 31, 2021 and 2020 (amounts in thousands):

	Three Months Ended	
	March 31,	
	2021	2020
Net Premiums Written	\$ 82,749	\$ 45,799
Decrease in Unearned Premiums	5,094	15,847
Net Premiums Earned	<u>\$ 87,843</u>	<u>\$ 61,646</u>

Net Investment Income for the three months ended March 31, 2021 was approximately \$4,594,000 versus a net investment loss of approximately \$192,000 for the three months ended March 31, 2020. The \$4,786,000 increase was primarily attributable to losses from limited partner investments in 2020 due to the economic effects of the COVID-19 pandemic and a net gain of \$2,790,000 recognized in 2021 for a legal settlement received from The Kroger Co. See *Net Investment Income (loss)* under Note 5 -- "Investments" to our unaudited consolidated financial statements under Item 1 of this Quarterly Report on Form 10-Q.

Net Realized Investment Gains for the three months ended March 31, 2021 were approximately \$1,113,000 versus net realized investment loss of approximately \$2,244,000 for the three months ended March 31, 2020. The \$3,357,000 increase was primarily attributable to losses generated in 2020 from investment portfolio rebalancing efforts.

Net Unrealized Investment losses for the three months ended March 31, 2021 were approximately \$269,000 versus the net unrealized investment loss of approximately \$4,805,000 for the three months ended March 31, 2020. The net unrealized investment loss for the three months ended March 31, 2020 was primarily attributable to the negative economic effects of the COVID-19 pandemic.

Expenses

Our consolidated *Losses and Loss Adjustment Expenses* amounted to approximately \$45,751,000 and \$28,078,000 for the three months ended March 31, 2021 and 2020, respectively. HCPCI losses and loss adjustment expenses were \$33,439,000 for the three months ended March 31, 2021 compared to \$21,838,000 for the three months ended March 31, 2020. The increase was primarily due to \$10,945,000 of losses attributable to the United policies assumed. Losses and loss adjustment expenses for TypTap were \$12,312,000 versus \$6,240,000 for the same comparative periods. The increase was attributable to the greater number of TypTap policies in force. See "Reserves for Losses and Loss Adjustment Expenses" under "Critical Accounting Policies and Estimates."

Policy Acquisition and Other Underwriting Expenses for the three months ended March 31, 2021 and 2020 were approximately \$23,065,000 and \$11,826,000 on a consolidated basis, respectively, and primarily reflect the amortization of deferred acquisition costs such as commissions payable to agents for production and renewal of policies, and premium taxes. Policy acquisition expenses for HCPCI insurance operations were \$17,571,000 for the three months ended March 31, 2021 compared to \$8,497,000 for the three months ended March 31, 2020. The increase was due to amortization of increased costs associated with the policies assumed from United. TypTap Group policy acquisition expenses were \$5,678,000 versus \$3,491,000 for the same comparative periods, with the increase attributable to amortization of increased commission costs related to the growth of TypTap's policies in force over the past 12 months.

General and Administrative Personnel Expenses for the three months ended March 31, 2021 and 2020 were approximately \$9,650,000 and \$8,367,000, respectively. Our general and administrative personnel expenses include salaries, wages, payroll taxes, stock-based compensation expenses, and employee benefit costs. Factors such as merit increases, changes in headcount, and periodic restricted stock grants, among others, cause fluctuations in this expense. In addition, our personnel expenses are decreased by the capitalization of payroll costs related to a project to develop software for internal use and the payroll costs associated with the processing and settlement of certain catastrophe claims which are recoverable from reinsurers under reinsurance contracts. The period-over-period increase of \$1,283,000 was primarily attributable to higher stock-based compensation expense, an increase in the headcount of temporary and full-time employees, merit increases for non-executive employees effective in late February 2021, and was offset by higher capitalized and recoverable payroll costs.

Interest Expense for the three months ended March 31, 2021 and 2020 was approximately \$2,079,000 and \$2,970,000, respectively. The decrease resulted from the early adoption of ASC 2020-06 "Debt - Debt with Conversion and Other Options and Derivatives and Hedging - Contracts in Entity's own Equity." As described in Note 2 -- "Summary of Significant Accounting Policies" to our unaudited consolidated financial statements under Item 1 of this Quarterly Report on Form 10-Q, ASU 2020-06 allows the reversal of discounts previously recorded to account for the cash conversion feature of convertible debt instruments. Our 4.25% convertible senior notes contain such a cash conversion feature and accordingly the discount was reversed January 1, 2021. As a result, interest expense no longer includes amounts representing the amortization of the discount.

Income Tax Expense for the three months ended March 31, 2021 and 2020 was approximately \$3,257,000 and \$110,000, respectively, for state, federal, and foreign income taxes resulting in an effective tax rate of 32.2% for 2021 and 16.7% for 2020. The increase in the effective tax rate was primarily due to the derecognition of deferred tax assets attributable to unvested restricted stock that was cancelled in February 2021, offset by a slight decrease in the non-deductibility of certain executive compensation.

Ratios:

The loss ratio applicable to the three months ended March 31, 2021 (losses and loss adjustment expenses incurred related to net premiums earned) was 52.1% compared with 45.6% for the three months ended March 31, 2020. The increase was primarily due to the increase in losses and loss adjustment expenses, offset in part by the increase in net premiums earned.

The expense ratio applicable to the three months ended March 31, 2021 (defined as underwriting expenses, general and administrative personnel expenses, interest and other operating expenses related to net premiums earned) was 44.9% compared with 43.2% for the three months ended March 1, 2020. The increase in our expense ratio was primarily attributable to the increase in policy acquisition, underwriting and personnel expenses, offset by the increase in net premiums earned.

The combined ratio (total of all expenses in relation to net premiums earned) is the measure of overall underwriting profitability before other income. Our combined ratio for the three months ended March 31, 2021 was 97.0% compared with 88.8% for the three months ended March 31, 2020.

Due to the impact our reinsurance costs have on net premiums earned from period to period, our management believes the combined ratio measured to gross premiums earned is more relevant in assessing overall performance. The combined ratio to gross premiums earned for the three months ended March 31, 2021 was 65.1% compared with 59.3% for the three months ended March 31, 2020. The increase in 2021 was attributable to the factors described above.

Seasonality of Our Business

Our insurance business is seasonal as hurricanes and tropical storms affecting Florida, our primary market, typically occur during the period from June 1st through November 30th of each year. Winter storms in the northeast usually occur during the period between December 1st and March 31st of each year. Also, with our reinsurance treaty year typically effective June 1st of each year, any variation in the cost of our reinsurance, whether due to changes in reinsurance rates or changes in the total insured value of our policy base, will occur and be reflected in our financial results beginning June 1st of each year.

LIQUIDITY AND CAPITAL RESOURCES

Throughout our history, our liquidity requirements have been met through issuances of our common and preferred stock, debt offerings and funds from operations. We expect our future liquidity requirements will be met by funds from operations, primarily the cash received by our insurance subsidiaries from premiums written and investment income. We may consider raising additional capital through debt and equity offerings to support our growth and future investment opportunities.

Our insurance subsidiaries require liquidity and adequate capital to meet ongoing obligations to policyholders and claimants and to fund operating expenses. In addition, we attempt to maintain adequate levels of liquidity and surplus to manage any differences between the duration of our liabilities and invested assets. In the insurance industry, cash collected for premiums from policies written is invested, interest and dividends are earned thereon, and losses and loss adjustment expenses are paid out over a period of years. This period of time varies by the circumstances surrounding each claim. With the exception of litigated claims, substantially all of our losses and loss adjustment expenses are fully settled and paid within 100 days of the claim receipt date. Additional cash outflow occurs through payments of underwriting costs such as commissions, taxes, payroll, and general overhead expenses.

We believe that we maintain sufficient liquidity to pay claims and expenses, as well as to satisfy commitments in the event of unforeseen events such as reinsurer insolvencies, inadequate premium rates, or reserve deficiencies. We maintain a comprehensive reinsurance program at levels management considers adequate to diversify risk and safeguard our financial position.

In the future, we anticipate our primary use of funds will be to pay claims, reinsurance premiums, interest, and dividends and to fund operating expenses and real estate acquisitions.

Revolving Credit Facility, Senior Notes, Promissory Notes, and Finance Leases

The following table summarizes the principal and interest payment obligations of our indebtedness at March 31, 2021:

	<u>Maturity Date</u>	<u>Interest Payment Due Date</u>
4.25% Convertible senior notes	March 2037	March 1 and September 1
3.75% Callable promissory note	Through September 2036	1 st day of each month
4.55% Promissory note	Through August 2036	1 st day of each month
3.90% Promissory note	Through April 2032	1 st day of each month
Finance leases	Through August 2023	Various
Revolving credit facility	Through December 2023	January 1, April 1, July 1, October 1

See Note 11 -- "Long-Term Debt" to our unaudited consolidated financial statements under Item 1 of this Quarterly Report on Form 10-Q.

Limited Partnership Investments

Our limited partnership investments consist of five private equity funds managed by their general partners. Three of these funds have unexpired capital commitments which are callable at the discretion of the fund's general partner for funding new investments or expenses of the fund. Although capital commitments for the remaining two funds have expired, the general partners may request additional funds under certain circumstances. At March 31, 2021, there was an aggregate unfunded capital balance of \$9,861,000. See *Limited Partnership Investments* under Note 5 -- "Investments" to our unaudited consolidated financial statements under Item 1 of this Quarterly Report on Form 10-Q for additional information.

Real Estate Investments

Real estate has long been a significant component of our overall investment portfolio. It diversifies our portfolio and helps offset the volatility of other higher-risk investments. Thus, we may consider increasing our real estate investment portfolio should an opportunity arise.

We currently have a 90% equity interest in FMKT Mel JV, LLC, a Florida limited liability company for which we are not the primary beneficiary. FMKT Mel JV's real estate portfolio consists of outparcels for ground lease or sale. We have the option to take full ownership of these outparcels by acquiring the remaining 10% interest. Alternatively, we may sell these outparcels and allocate the profits from the sale before liquidating FMKT Mel JV.

Sources and Uses of Cash

Cash Flows for the Three Months Ended March 31, 2021

Net cash provided by operating activities for the three months ended March 31, 2021 was approximately \$36,140,000, which consisted primarily of cash received from net premiums written, reinsurance recoveries (of approximately \$13,543,000) less cash disbursed for operating expenses, losses and loss adjustment expenses and interest payments. Net cash provided by investing activities of \$19,141,000 was primarily due to the proceeds from sales of fixed-maturity and equity securities of \$34,378,000, the proceeds from redemptions and maturities of fixed-maturity securities of \$12,486,000, and distributions received from limited partnership investments of \$1,546,000, offset by the purchases of fixed-maturity and equity securities of \$28,391,000, and the purchases of property and equipment of \$697,000. Net cash provided by financing activities totaled \$66,784,000, which consisted of net proceeds of \$93,738,000 from Centerbridge for investment in TTIG, offset by \$2,793,000 of net cash dividend payments, and net repayment of our revolving credit facility of \$23,750,000.

Cash Flows for the Three Months Ended March 31, 2020

Net cash provided by operating activities for the three months ended March 31, 2020 was approximately \$55,403,000, which consisted primarily of cash received from net premiums written, reinsurance recoveries (of approximately \$14,884,000) and \$30,000,000 of advanced premiums from Anchor less cash disbursed for operating expenses, losses and loss adjustment expenses and interest payments. Due to the inclusion of the cash receipt from Anchor, net cash provided by operating activities was higher than usual. Net cash provided by investing activities of \$23,923,000 was primarily due to the proceeds from redemptions and maturities of fixed maturity securities of \$27,914,000, and the proceeds from sales of fixed-maturity and equity securities of \$13,056,000, offset by the purchases of fixed-maturity and equity securities of \$13,637,000, the purchase of real estate investments of \$2,452,000, limited partnership investments of \$919,000, and the purchases of property and equipment of \$353,000. Net cash provided by financing activities totaled \$8,585,000, which was primarily due to \$14,000,000 of borrowings from our revolving credit facility and the proceeds from issuance of a 3.90% promissory note of \$10,000,000, offset by repayments of long-term debt of \$9,160,000, and \$3,095,000 of net cash dividend payments.

Investments

The main objective of our investment policy is to maximize our after-tax investment income with a reasonable level of risk given the current financial market. Our excess cash is invested primarily in money market accounts, certificates of deposit, and fixed-maturity and equity securities.

At March 31, 2021, we had \$110,002,000 of fixed-maturity and equity investments, which are carried at fair value. Changes in the general interest rate environment affect the returns available on new fixed-maturity investments. While a rising interest rate environment enhances the returns available on new investments, it reduces the market value of existing fixed-maturity investments and thus the availability of gains on disposition. A decline in interest rates reduces the returns available on new fixed-maturity investments but increases the market value of existing fixed-maturity investments, creating the opportunity for realized investment gains on disposition. To maximize the gains from fixed-maturity investments in a low interest rate environment, we have decreased our holdings in fixed-maturity securities since the beginning of 2020.

In the future, we may alter our investment policy as to investments in federal, state and municipal obligations, preferred and common equity securities and real estate mortgages, as permitted by applicable law, including insurance regulations.

OFF-BALANCE SHEET ARRANGEMENTS

As of March 31, 2021, we had unexpired capital commitments for limited partnerships in which we hold interests. Such commitments are not recognized in the financial statements but are required to be disclosed in the notes to the financial statements. See Note 21 -- "Commitments and Contingencies" to our unaudited consolidated financial statements under Item 1 of this Quarterly Report on Form 10-Q and *Contractual Obligations and Commitment* below for additional information.

CRITICAL ACCOUNTING POLICIES AND ESTIMATES

We have prepared our consolidated financial statements in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"). The preparation of these consolidated financial statements requires us to make estimates and judgments to develop amounts reflected and disclosed in our financial statements. Material estimates that are particularly susceptible to significant change in the near term are related to our losses and loss adjustment expenses, which include amounts estimated for claims incurred but not yet reported. We base our estimates on various assumptions and actuarial data we believe to be reasonable under the circumstances. Actual results may differ materially from these estimates.

We believe our accounting policies specific to losses and loss adjustment expenses, reinsurance recoverable, reinsurance with retrospective provisions, deferred income taxes, stock-based compensation expense, acquired intangible assets, warrants, and redeemable noncontrolling interest involve our most significant judgments and estimates material to our consolidated financial statements.

Reserves for Losses and Loss Adjustment Expenses

Our liability for losses and loss adjustment expense ("Reserves") is specific to property insurance, which is our insurance division's only line of business. The Reserves include both case reserves on reported claims and our reserves for incurred but not reported ("IBNR") losses. At each period end date, the balance of our Reserves is based on our best estimate of the ultimate cost of each claim for those known cases and the IBNR loss reserves are estimated based primarily on our historical experience. Changes in the estimated liability are charged or credited to operations as the losses and loss adjustment expenses are adjusted.

The IBNR represents our estimate of the ultimate cost of all claims that have occurred but have not been reported to us, and in some cases may not yet be known to the insured, and future development of reported claims. Estimating the IBNR component of our Reserves involves considerable judgment on the part of management. At March 31, 2021, \$160,050,000 of the total \$205,773,000 we have reserved for losses and loss adjustment expenses is attributable to our estimate of IBNR. The remaining \$45,723,000 relates to known cases which have been reported but not yet fully settled in which case we have established a reserve based on currently available information and our best estimate of the cost to settle each claim. At March 31, 2021, \$36,311,000 of the \$45,723,000 in reserves for known cases relates to claims incurred during prior years.

Our Reserves decreased from \$212,169,000 at December 31, 2020 to \$205,773,000 at March 31, 2021. The \$6,396,000 decrease is comprised of reductions in our Reserves of \$10,066,000 specific to Hurricane Irma and Hurricane Michael and reductions in our non-catastrophe Reserves of \$23,045,000 for 2020 and \$7,714,000 for 2019 and prior loss years, offset by \$34,429,000 in reserves established for the 2021 loss year and Hurricane Sally. The Reserves established for 2021 claims is primarily driven by an allowance for those claims that have been incurred but not reported to the company as of March 31, 2021. The decrease of \$40,825,000 specific to our 2020 and prior loss-year reserves is due to settlement of claims related to those loss years.

Based on all information known to us, we consider our Reserves at March 31, 2021 to be adequate to cover our claims for losses that have occurred as of that date including losses yet to be reported to us. However, these estimates are continually reviewed by management as they are subject to significant variability and may be impacted by trends in claim severity and frequency or unusual exposures that have not yet been identified. As part of the process, we review historical data and consider various factors, including known and anticipated regulatory and legal developments, changes in social attitudes, inflation and economic conditions. As experience develops and other data becomes available, these estimates are revised, as required, resulting in increases or decreases to the existing unpaid losses and loss adjustment expenses. Adjustments are reflected in the results of operations in the period in which they are made, and the liabilities may deviate substantially from prior estimates.

Economic Impact of Reinsurance Contracts with Retrospective Provisions

One of our reinsurance contracts includes retrospective provisions that adjust premiums in the event losses are minimal or zero. In accordance with accounting principles generally accepted in the United States of America, we will recognize an asset in the period in which the absence of loss experience obligates the reinsurer to pay cash or other consideration under the contract. In the event that a loss arises, we will derecognize such asset in the period in which a loss arises. Such adjustments to the asset, which accrue throughout the contract term, will negatively impact our operating results when a catastrophic loss event occurs during the contract term.

For the three months ended March 31, 2021 and 2020, we accrued benefits of \$4,680,000 and \$2,520,000, respectively. For the three months ended March 31, 2021 and 2020, there was no adjustment in ceded premiums. In combination, for the three months ended March 31, 2021 and 2020, we recognized decreases in ceded premiums of \$4,680,000 and \$2,520,000, respectively.

As of March 31, 2021, we had \$15,600,000 of accrued benefits, the amount that would be charged to earnings in the event we experience a catastrophic loss that exceeds the coverage limit provided under such agreement.

We believe the credit risk associated with the collectability of these accrued benefits is minimal based on available information about the reinsurer's financial position and the reinsurer's demonstrated ability to comply with contract terms.

Stock-Based Compensation Expense

We account for stock-based compensation using a recognition method based on fair value. Stock-based compensation cost is estimated at the grant date based on the fair value of the award and compensation expense is recognized ratably over the requisite or derived service period of the award. Determining the appropriate fair value model and calculating the fair value of stock-based awards at the grant date requires considerable judgment, including estimating stock price volatility or derived service periods. We develop our estimates based on historical data, market information, and third-party specialist valuation, which can change significantly over time.

We use the Black-Scholes option-pricing model to estimate the fair value of stock option grants. For stock-based compensation awards with service conditions, we recognize compensation expense using the straight-line amortization method over the requisite service period. For stock-based compensation awards with market conditions, we use a Monte Carlo simulation model with assistance from a third-party valuation specialist to estimate the fair value and derived service periods of the awards, and we recognize compensation expense ratably over the derived service periods.

Acquired Intangible Assets

Acquired intangible assets represent the fair value of consideration we paid and are estimated to pay in exchange for the renewal rights and non-compete intangible assets acquired from the seller. In the renewal rights transaction, we purchased the right, but not the obligation, to offer homeowners insurance coverage to all current policyholders of the seller in certain states on the agreed-upon policy replacement date. The renewal rights agreement also contains a non-compete clause whereby the seller agrees not to offer homeowners insurance policies in these states through a specified date. We record intangible assets based on the fair value of the consideration we paid and are estimated to pay to the seller as provided in the renewal rights agreement with the seller. We engaged a third-party valuation specialist to assist with the allocation of the renewal rights and non-compete intangible assets acquired. Intangible assets are amortized over their estimated useful lives. Intangible assets are evaluated periodically to ensure that there is no change required in the amortization period based on required accounting standards.

Warrants and Redeemable Noncontrolling Interest

In the capital investment transaction completed by TTIG with a fund associated with Centerbridge Partners, L.P., TTIG issued 10,000,000 total shares of Series A Preferred Stock and HCI issued warrants to purchase 750,000 shares of HCI common stock, in exchange for proceeds of \$100,000,000. Both the fair value and expected term of the warrants were estimated with assistance from a third-party valuation specialist using a Monte Carlo simulation model. Total proceeds from the capital investment transaction were allocated using the residual fair value method, first to the warrants issued based on their estimated fair value, with the residual proceeds being allocated to the fair value of Series A Preferred Stock. See Note 18 -- "Redeemable Noncontrolling Interest" to our unaudited consolidated financial statements under Item 1 of this Quarterly Report on Form 10-Q for additional information.

The above and other accounting estimates and their related risks that we consider to be our critical accounting estimates are more fully described in our Annual Report on Form 10-K, which we filed with the SEC on March 12, 2021. For the three months ended March 31, 2021, there have been no other material changes with respect to any of our critical accounting policies.

RECENT ACCOUNTING PRONOUNCEMENTS

For information with respect to recent accounting pronouncements and the impact of these pronouncements on our consolidated financial statements, see Note 3 to our Notes to Unaudited Consolidated Financial Statements.

ITEM 3 - QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our investment portfolios at March 31, 2021 included fixed-maturity and equity securities, the purposes of which are not for speculation. Our main objective is to maximize after-tax investment income and maintain sufficient liquidity to meet our obligations while minimizing market risk, which is the potential economic loss from adverse fluctuations in securities prices. We consider many factors including credit ratings, investment concentrations, regulatory requirements, anticipated fluctuation of interest rates, durations and market conditions in developing investment strategies. Our investment securities are managed primarily by outside investment advisors and are overseen by the investment committee appointed by our board of directors. From time to time, our investment committee may decide to invest in low risk assets such as U.S. government bonds.

Our investment portfolios are exposed to interest rate risk, credit risk and equity price risk. Fiscal and economic uncertainties caused by any government action or inaction may exacerbate these risks and potentially have adverse impacts on the value of our investment portfolios.

We classify our fixed-maturity securities as available-for-sale and report any unrealized gains or losses, net of deferred income taxes, as a component of other comprehensive income within our stockholders' equity. As such, any material temporary changes in their fair value can adversely impact the carrying value of our stockholders' equity. In addition, we recognize any unrealized gains or losses related to our equity securities in our statement of income. As a result, our results of operations can be materially affected by the volatility in the equity market.

Interest Rate Risk

Our fixed-maturity securities are sensitive to potential losses resulting from unfavorable changes in interest rates. We manage the risk by analyzing anticipated movement in interest rates and considering our future capital needs.

The following table illustrates the impact of hypothetical changes in interest rates to the fair value of our fixed-maturity securities at March 31, 2021 (amounts in thousands):

Hypothetical Change in Interest Rates	Estimated Fair Value	Change in Estimated Fair Value	Percentage Increase (Decrease) in Estimated Fair Value
300 basis point increase	\$ 56,807	\$ (3,395)	-5.64%
200 basis point increase	57,939	(2,263)	-3.76%
100 basis point increase	59,070	(1,132)	-1.88%
100 basis point decrease	60,943	741	1.23%
200 basis point decrease	61,355	1,153	1.92%
300 basis point decrease	61,528	1,326	2.20%

Credit Risk

Credit risk can expose us to potential losses arising principally from adverse changes in the financial condition of the issuers of our fixed-maturity securities. We mitigate the risk by investing in fixed-maturity securities that are generally investment grade, by diversifying our investment portfolio to avoid concentrations in any single issuer or business sector, and by continually monitoring each individual security for declines in credit quality. While we emphasize credit quality in our investment selection process, significant downturns in the markets or general economy may impact the credit quality of our portfolio.

The following table presents the composition of our fixed-maturity securities, by rating, at March 31, 2021 (amounts in thousands):

Comparable Rating	Amortized Cost	% of Total Amortized Cost	Estimated Fair Value	% of Total Estimated Fair Value
AA+, AA, AA-	\$ 13,738	23.0	\$ 13,918	23.0
A+, A, A-	20,834	36.0	21,280	36.0
BBB+, BBB, BBB-	18,208	31.0	18,931	31.0
BB+, BB, BB-	1,967	3.0	2,172	4.0
CCC+, CC and Not rated	4,174	7.0	3,901	6.0
Total	<u>\$ 58,921</u>	<u>100.0</u>	<u>\$ 60,202</u>	<u>100.0</u>

Equity Price Risk

Our equity investment portfolio at March 31, 2021 included common stocks, perpetual preferred stocks, mutual funds and exchange traded funds. We may incur losses due to adverse changes in equity security prices. We manage the risk primarily through industry and issuer diversification and asset mix.

The following table illustrates the composition of our equity securities at March 31, 2021 (amounts in thousands):

	Estimated Fair Value	% of Total Estimated Fair Value
Stocks by sector:		
Financial	\$ 12,807	26
Technology	3,268	6
Consumer	3,808	8
Other (1)	5,669	11
	<u>25,552</u>	<u>51</u>
Mutual funds and exchange traded funds by type:		
Debt	19,782	40
Equity	4,466	9
Total	<u>\$ 49,800</u>	<u>100</u>

(1) Represents an aggregate of less than 5% sectors.

Foreign Currency Exchange Risk

At March 31, 2021, we did not have any material exposure to foreign currency related risk.

ITEM 4 - CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

Under the supervision and with the participation of our chief executive officer (our principal executive officer) and our chief financial officer (our principal financial and accounting officer), we have evaluated the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report, and, based on this evaluation, our chief executive officer and our chief financial officer have concluded that these disclosure controls and procedures are effective.

Changes in Internal Control Over Financial Reporting

There have been no changes in our internal controls over financial reporting during the quarter ended March 31, 2021 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Limitations on Effectiveness of Controls and Procedures

In designing and evaluating the disclosure controls and procedures, we recognize that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives. In addition, implementation of possible controls and procedures depends on management's judgment in evaluating their benefits relative to costs.

PART II - OTHER INFORMATION

ITEM 1 - LEGAL PROCEEDINGS

The Company is a party to claims and legal actions arising routinely in the ordinary course of our business. Although we cannot predict with certainty the ultimate resolution of the claims and lawsuits asserted against us, we do not believe that any currently pending legal proceedings to which we are a party will have a material adverse effect on our consolidated financial position, results of operations or cash flows.

ITEM 1A - RISK FACTORS

With the exception of the item described below, there have been no material changes from the risk factors previously disclosed in the section entitled "Risk Factors" in our Form 10-K, which was filed with the SEC on March 12, 2021.

ITEM 2 - UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

(a) Sales of Unregistered Securities and Use of Proceeds

On January 18, 2021, we issued 100,000 shares of our common stock to United in exchange for the renewal rights and non-compete agreement.

On February 26, 2021, warrants to purchase 750,000 shares of our common stock were issued to the lead investor in our subsidiary's capital investment transaction.

(b) Repurchases of Securities

The table below summarizes the number of common shares surrendered by employees to satisfy payroll tax liabilities associated with the vesting of restricted shares (dollar amounts in thousands, except share and per share amounts):

For the Month Ended	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Dollar Value of Shares That May Yet Be Purchased Under The Plans or Programs (a)
January 31, 2021	—	\$ —	—	\$ —
February 28, 2021	371	\$ 56.32	—	\$ —
March 31, 2021	—	\$ —	—	\$ —
	<u>371</u>	<u>\$ 56.32</u>	<u>—</u>	<u>—</u>

Working Capital Restrictions and Other Limitations on Payment of Dividends

We are not subject to working capital restrictions or other limitations on the payment of dividends. Our insurance subsidiaries, however, are subject to restrictions on the dividends they may pay. Those restrictions could impact HCI's ability to pay future dividends.

Under Florida law, a domestic insurer may not pay any dividend or distribute cash or other property to its stockholder except out of that part of its available and accumulated capital and surplus funds which is derived from realized net operating profits on its business and net realized capital gains. Additionally, a Florida domestic insurer may not make dividend payments or distributions to its stockholder without prior approval of the Florida Office of Insurance Regulation if the dividend or distribution would exceed the larger of (1) the lesser of (a) 10.0% of its capital surplus or (b) net income, not including realized capital gains, plus a two year carry forward, (2) 10.0% of capital surplus with dividends payable constrained to unassigned funds minus 25% of unrealized capital gains or (3) the lesser of (a) 10.0% of capital surplus or (b) net investment income plus a three year carry forward with dividends payable constrained to unassigned funds minus 25% of unrealized capital gains.

Alternatively, a Florida domestic insurer may pay a dividend or distribution without the prior written approval of the Florida Office of Insurance Regulation (1) if the dividend is equal to or less than the greater of (a) 10.0% of the insurer's capital surplus as regards policyholders derived from realized net operating profits on its business and net realized capital gains or (b) the insurer's entire net operating profits and realized net capital gains derived during the immediately preceding calendar year, (2) the insurer will have policy holder capital surplus equal to or exceeding 115.0% of the minimum required statutory capital surplus after the dividend or distribution, (3) the insurer files a notice of the dividend or distribution with the Florida Office of Insurance Regulation at least ten business days prior to the dividend payment or distribution and (4) the notice includes a certification by an officer of the insurer attesting that, after the payment of the dividend or distribution, the insurer will have at least 115% of required statutory capital surplus as to policyholders. Except as provided above, a Florida domiciled insurer may only pay a dividend or make a distribution (1) subject to prior approval by the Florida Office of Insurance Regulation or (2) 30 days after the Florida Office of Insurance Regulation has received notice of such dividend or distribution and has not disapproved it within such time.

During the three months ended March 31, 2021, our insurance subsidiaries did not pay dividend to HCl.

ITEM 3 - DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4 - MINE SAFETY DISCLOSURES

None.

ITEM 5 - OTHER INFORMATION

None.

ITEM 6 - EXHIBITS

The following documents are filed as part of this report:

EXHIBIT NUMBER	DESCRIPTION
3.1	<u>Articles of Incorporation, with amendments. Incorporated by reference to the correspondingly numbered exhibit to our Form 10-Q filed August 7, 2013.</u>
3.1.1	<u>Articles of Amendment to Articles of Incorporation designating the rights, preferences and limitations of Series B Junior Participating Preferred Stock. Incorporated by reference to Exhibit 3.1 to our Form 8-K filed October 18, 2013.</u>
3.2	<u>Bylaws, with amendments. Incorporated by reference to the correspondingly numbered exhibit to our Form 8-Q filed September 13, 2019.</u>
4.1	<u>Form of common stock certificate. Incorporated by reference to the correspondingly numbered exhibit to our Form 10-Q filed November 7, 2013.</u>
4.2	<u>Common Stock Purchase Warrant, dated February 26, 2021, issued by HCI Group, Inc. to CB Snowbird Holdings, L.P. Incorporated by reference to Exhibit 4.1 of our Form 8-K filed March 1, 2021.</u>
4.6	<u>Description of Securities Registered Under Section 12 of the Securities Exchange Act of 1934, as amended. Incorporated by reference to the corresponding numbered exhibit to our Form 10-K filed March 12, 2021.</u>
4.8	<u>Indenture, dated December 11, 2013, between HCI Group, Inc. and The Bank of New York Mellon Trust Company, N.A. (including Global Note). Incorporated by reference to Exhibit 4.1 to our Form 8-K filed December 12, 2013.</u>
4.9	See Exhibits <u>3.1</u> , <u>3.1.1</u> and <u>3.2</u> of this report for provisions of the Articles of Incorporation, as amended, and our Bylaws, as amended, defining certain rights of security holders.
4.10	<u>Indenture, dated March 3, 2017, between HCI Group, Inc. and The Bank of New York Mellon Trust Company, N.A. Incorporated by reference to Exhibit 4.1 of our Form 8-K filed March 3, 2017.</u>
4.11	<u>Form of Global 4.25% Convertible Senior Note due 2037 (included in Exhibit 4.1). Incorporated by reference to Exhibit 4.1 of our Form 8-K filed March 3, 2017.</u>
10.1	<u>Preferred Stock Purchase Agreement, dated February 26, 2021, among TypTap Insurance Group, Inc., HCI Group, Inc., and CB Snowbird Holdings, L.P. Incorporated by reference to the corresponding numbered exhibit to our Form 8-K filed March 1, 2021.</u>
10.2	<u>Amended and Restated Articles of Incorporation of TypTap Insurance Group, Inc. filed February 26, 2021. Incorporated by reference to the corresponding numbered exhibit to our Form 8-K filed March 1, 2021.</u>
10.3	<u>Shareholders Agreement, dated February 26, 2021, among TypTap Insurance Group, Inc., CB Snowbird Holdings, L.P., HCI Group, Inc., and the other shareholders party thereto. Incorporated by reference to the corresponding numbered exhibit to our Form 8-K filed March 1, 2021.</u>
10.4	<u>Parent Guaranty Agreement, dated February 26, 2021, between HCI Group, Inc. and CB Snowbird Holdings, L.P. Incorporated by reference to the corresponding numbered exhibit to our Form 8-K filed March 1, 2021.</u>

**EXHIBIT
NUMBER****DESCRIPTION**

10.5**	<u>Restated HCI Group, Inc. 2012 Omnibus Incentive Plan. Incorporated by reference to Exhibit 99.1 of our Form 8-K filed March 23, 2017.</u>
10.6**	<u>HCI Group, Inc. (formerly known as Homeowners Choice, Inc.) 2007 Stock Option and Incentive Plan. Incorporated by reference to the correspondingly numbered exhibit to our Form 10-Q filed August 29, 2008.</u>
10.7**	<u>Executive Employment Agreement dated November 23, 2016 between Mark Harmsworth and HCI Group, Inc. Incorporated by reference to the corresponding numbered exhibit to our Form 10-Q filed August 3, 2017.</u>
10.8	<u>Working Layer Catastrophe Excess of Loss Reinsurance Contract, effective: June 1, 2016, issued to Homeowners Choice Property & Casualty Insurance Company, Inc. by subscribing reinsurers (National Fire). Portions of this exhibit have been omitted pursuant to a request for confidential treatment. Incorporated by reference to the correspondingly numbered exhibit to our Form 10-Q filed August 3, 2016.</u>
10.9	<u>Reinstatement Premium Protection Reinsurance Contract (For First Excess Cat) (Arch), effective: June 1, 2020, issued to Homeowners Choice Property & Casualty Insurance Company, Inc. and TypTap Insurance Company by subscribing reinsurers. Portions of this exhibit have been omitted pursuant to a request for confidential treatment. Incorporated by reference to the corresponding numbered exhibit to our Form 10-Q filed August 7, 2020.</u>
10.10	<u>Reinstatement Premium Protection Reinsurance Contract (Chubb), effective: June 1, 2020, issued to Homeowners Choice Property & Casualty Insurance Company, Inc. and TypTap Insurance Company by subscribing reinsurers. Portions of this exhibit have been omitted pursuant to a request for confidential treatment. Incorporated by reference to the corresponding numbered exhibit to our Form 10-Q filed August 7, 2020.</u>
10.11	<u>Property Catastrophe First Excess of Loss Reinsurance Contract, effective: June 1, 2020, issued to Homeowners Choice Property & Casualty Insurance Company, Inc. and TypTap Insurance Company by subscribing reinsurers. Portions of this exhibit have been omitted pursuant to a request for confidential treatment. Incorporated by reference to the corresponding numbered exhibit to our Form 10-Q filed August 7, 2020.</u>
10.12	<u>Reinstatement Premium Protection Reinsurance Contract (For First Excess Cat), effective: June 1, 2020, issued to Homeowners Choice Property & Casualty Insurance Company, Inc. and TypTap Insurance Company by subscribing reinsurers. Portions of this exhibit have been omitted pursuant to a request for confidential treatment. Incorporated by reference to the corresponding numbered exhibit to our Form 10-Q filed August 7, 2020.</u>
10.13	<u>Reinstatement Premium Protection Reinsurance Contract (For Working Layer Cat), effective: June 1, 2020, issued to Homeowners Choice Property & Casualty Insurance Company, Inc. and TypTap Insurance Company by subscribing reinsurers. Portions of this exhibit have been omitted pursuant to a request for confidential treatment. Incorporated by reference to the corresponding numbered exhibit to our Form 10-Q filed August 7, 2020.</u>
10.14	<u>Property Catastrophe Excess of Loss Reinsurance Contract, effective: June 1, 2020, issued to Homeowners Choice Property & Casualty Insurance Company, Inc. and TypTap Insurance Company by subscribing reinsurers. Portions of this exhibit have been omitted pursuant to a request for confidential treatment. Incorporated by reference to the corresponding numbered exhibit to our Form 10-Q filed August 7, 2020.</u>

**EXHIBIT
NUMBER****DESCRIPTION**

- 10.15 [Property Catastrophe First Excess of Loss Reinsurance Contract \(Endurance\), effective: June 1, 2020, issued to Homeowners Choice Property & Casualty Insurance Company, Inc. and TypTap Insurance Company by subscribing reinsurers. Portions of this exhibit have been omitted pursuant to a request for confidential treatment. Incorporated by reference to the corresponding numbered exhibit to our Form 10-Q filed August 7, 2020.](#)
- 10.16 [Reinstatement Premium Protection Reinsurance Contract \(Fidelis\), effective: June 1, 2020, issued to Homeowners Choice Property & Casualty Insurance Company, Inc. and TypTap Insurance Company by subscribing reinsurers. Portions of this exhibit have been omitted pursuant to a request for confidential treatment. Incorporated by reference to the corresponding numbered exhibit to our Form 10-Q filed August 7, 2020.](#)
- 10.17 [Property Catastrophe First Excess of Loss Reinsurance Contract, effective: June 1, 2020, issued to Homeowners Choice Property & Casualty Insurance Company, Inc. and TypTap Insurance Company by subscribing reinsurers. Portions of this exhibit have been omitted pursuant to a request for confidential treatment. Incorporated by reference to the corresponding numbered exhibit to our Form 10-Q filed August 7, 2020.](#)
- 10.18 [Reinstatement Premium Protection Reinsurance Contract \(For First Excess Cat\) \(Hiscox\), effective: June 1, 2020, issued to Homeowners Choice Property & Casualty Insurance Company, Inc. and TypTap Insurance Company by subscribing reinsurers. Portions of this exhibit have been omitted pursuant to a request for confidential treatment. Incorporated by reference to the corresponding numbered exhibit to our Form 10-Q filed August 7, 2020.](#)
- 10.19 [Reinstatement Premium Protection Reinsurance Contract \(For Cat Excess\) \(Hiscox\), effective: June 1, 2020, issued to Homeowners Choice Property & Casualty Insurance Company, Inc. and TypTap Insurance Company by subscribing reinsurers. Portions of this exhibit have been omitted pursuant to a request for confidential treatment. Incorporated by reference to the corresponding numbered exhibit to our Form 10-Q filed August 7, 2020.](#)
- 10.20 [Reinstatement Premium Protection Reinsurance Contract \(For Working Layer Cat\) \(Hiscox\), effective: June 1, 2020, issued to Homeowners Choice Property & Casualty Insurance Company, Inc. and TypTap Insurance Company by subscribing reinsurers. Portions of this exhibit have been omitted pursuant to a request for confidential treatment. Incorporated by reference to the corresponding numbered exhibit to our Form 10-Q filed August 7, 2020.](#)
- 10.21 [Reinstatement Premium Protection Reinsurance Contract \(Horseshoe\), effective: June 1, 2020, issued to Homeowners Choice Property & Casualty Insurance Company, Inc. and TypTap Insurance Company by subscribing reinsurers. Portions of this exhibit have been omitted pursuant to a request for confidential treatment. Incorporated by reference to the corresponding numbered exhibit to our Form 10-Q filed August 7, 2020.](#)
- 10.22 [Property Catastrophe Excess of Loss Reinsurance Contract \(Munich\), effective: June 1, 2020, issued to Homeowners Choice Property & Casualty Insurance Company, Inc. and TypTap Insurance Company by subscribing reinsurers. Portions of this exhibit have been omitted pursuant to a request for confidential treatment. Incorporated by reference to the corresponding numbered exhibit to our Form 10-Q filed August 7, 2020.](#)

**EXHIBIT
NUMBER****DESCRIPTION**

- 10.23 [Reinstatement Premium Protection Reinsurance Contract \(For First Excess Cat\), effective: June 1, 2020, issued to Homeowners Choice Property & Casualty Insurance Company, Inc. and TypTap Insurance Company by subscribing reinsurers. Portions of this exhibit have been omitted pursuant to a request for confidential treatment. Incorporated by reference to the corresponding numbered exhibit to our Form 10-Q filed August 7, 2020.](#)
- 10.24 [Reinstatement Premium Protection Reinsurance Contract, effective: June 1, 2020, issued to Homeowners Choice Property & Casualty Insurance Company, Inc. and TypTap Insurance Company by subscribing reinsurers. Portions of this exhibit have been omitted pursuant to a request for confidential treatment. Incorporated by reference to the corresponding numbered exhibit to our Form 10-Q filed August 7, 2020.](#)
- 10.25 [Top Layer Property Catastrophe Excess of Loss Reinsurance Contract, effective: June 1, 2020, issued to Homeowners Choice Property & Casualty Insurance Company, Inc. and TypTap Insurance Company by subscribing reinsurers. Portions of this exhibit have been omitted pursuant to a request for confidential treatment. Incorporated by reference to the corresponding numbered exhibit to our Form 10-Q filed August 7, 2020.](#)
- 10.26 [Reinstatement Premium Protection Reinsurance Contract \(Transatlantic\), effective: June 1, 2020, issued to Homeowners Choice Property & Casualty Insurance Company, Inc. and TypTap Insurance Company by subscribing reinsurers. Portions of this exhibit have been omitted pursuant to a request for confidential treatment. Incorporated by reference to the corresponding numbered exhibit to our Form 10-Q filed August 7, 2020.](#)
- 10.27 [Endorsement No. 1 to the Flood Catastrophe Excess of Loss Reinsurance Contract, effective: July 1, 2020, issued to Homeowners Choice Property & Casualty Insurance Company, Inc. and TypTap Insurance Company by National Liability and Fire Insurance Company. Portions of this exhibit have been omitted pursuant to a request for confidential treatment. Incorporated by reference to the corresponding numbered exhibit to our Form 10-Q filed August 7, 2020.](#)
- 10.28 [Working Layer Catastrophe Excess of Loss Reinsurance Contract, effective: June 1, 2020, issued to Homeowners Choice Property & Casualty Insurance Company, Inc. and TypTap Insurance Company by subscribing reinsurers. Portions of this exhibit have been omitted pursuant to a request for confidential treatment. Incorporated by reference to the corresponding numbered exhibit to our Form 10-Q filed August 7, 2020.](#)
- 10.29 [Reimbursement Contract effective June 1, 2020 between Homeowners Choice Property & Casualty Insurance Company and the State Board of Administration which administers the Florida Hurricane Catastrophe Fund. Incorporated by reference to the corresponding numbered exhibit to our Form 10-Q filed August 7, 2020.](#)
- 10.30 [Reimbursement Contract effective June 1, 2020 between TypTap Insurance Company and the State Board of Administration which administers the Florida Hurricane Catastrophe Fund. Incorporated by reference to the corresponding numbered exhibit to our Form 10-Q filed August 7, 2020.](#)
- 10.31 [Property Catastrophe Excess of Loss Reinsurance Contract effective June 1, 2019 issued to Homeowners Choice Property & Casualty Insurance Company, Inc. and TypTap Insurance Company by subscribing reinsurers. Portions of this exhibit have been omitted pursuant to a request for confidential treatment. Incorporated by reference to the corresponding numbered exhibit to our Form 10-Q filed August 7, 2019.](#)

**EXHIBIT
NUMBER****DESCRIPTION**

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- 10.32 [Property Catastrophe Excess of Loss Reinsurance Contract effective June 1, 2019 issued to Homeowners Choice Property & Casualty Insurance Company, Inc. and TypTap Insurance Company by subscribing reinsurers. Portions of this exhibit have been omitted pursuant to a request for confidential treatment. Incorporated by reference to the corresponding numbered exhibit to our Form 10-Q filed August 7, 2019.](#)
- 10.33 [Property Catastrophe First Excess of Loss Reinsurance Contract effective June 1, 2019 issued to Homeowners Choice Property & Casualty Insurance Company, Inc. and TypTap Insurance Company by subscribing reinsurers. Portions of this exhibit have been omitted pursuant to a request for confidential treatment. Incorporated by reference to the corresponding numbered exhibit to our Form 10-Q filed August 7, 2019.](#)
- 10.34 [Joinder, Second Amendment to Credit Agreement and Modification of Other Loan Documents. Incorporated by reference to the corresponding numbered exhibit to our Form 8-K filed January 28, 2021.](#)
- 10.40 [Top Layer Property Catastrophe Excess of Loss Reinsurance Contract effective June 1, 2019 issued to Homeowners Choice Property & Casualty Insurance Company, Inc. and TypTap Insurance Company by subscribing reinsurers. Portions of this exhibit have been omitted pursuant to a request for confidential treatment. Incorporated by reference to the corresponding numbered exhibit to our Form 10-Q filed August 7, 2019.](#)
- 10.41 [Working Layer Catastrophe Excess of Loss Reinsurance Contract effective June 1, 2019 issued to Homeowners Choice Property & Casualty Insurance Company, Inc. and TypTap Insurance Company by subscribing reinsurers. Portions of this exhibit have been omitted pursuant to a request for confidential treatment. Incorporated by reference to the corresponding numbered exhibit to our Form 10-Q filed August 7, 2019.](#)
- 10.42 [Reinstatement Premium Protection Reinsurance Contract effective June 1, 2019 issued to Homeowners Choice Property & Casualty Insurance Company, Inc. and TypTap Insurance Company by subscribing reinsurers. Portions of this exhibit have been omitted pursuant to a request for confidential treatment. Incorporated by reference to the corresponding numbered exhibit to our Form 10-Q filed August 7, 2019.](#)
- 10.43 [Reinstatement Premium Protection Reinsurance Contract \(For Excess Cat U8GR000D\) effective June 1, 2019 issued to Homeowners Choice Property & Casualty Insurance Company, Inc. and TypTap Insurance Company by subscribing reinsurers. Portions of this exhibit have been omitted pursuant to a request for confidential treatment. Incorporated by reference to the corresponding numbered exhibit to our Form 10-Q filed August 7, 2019.](#)
- 10.44 [Reinstatement Premium Protection Reinsurance Contract \(For Excess Cat U8GR0008\) effective June 1, 2019 issued to Homeowners Choice Property & Casualty Insurance Company, Inc. and TypTap Insurance Company by subscribing reinsurers. Portions of this exhibit have been omitted pursuant to a request for confidential treatment. Incorporated by reference to the corresponding numbered exhibit to our Form 10-Q filed August 7, 2019.](#)
- 10.45 [Reimbursement Contract effective June 1, 2019 between Homeowners Choice Property & Casualty Insurance Company and the State Board of Administration which administers the Florida Hurricane Catastrophe Fund. Incorporated by reference to the corresponding numbered exhibit to our Form 10-Q filed August 7, 2019.](#)

**EXHIBIT
NUMBER****DESCRIPTION**

10.46**	<u>Written Description of Non-Employee Director Compensation Arrangement adopted September 9, 2019 establishing compensation of our non-employee directors. Incorporated by reference to the corresponding numbered exhibit to our Form 10-Q filed November 6, 2019.</u>
10.47	<u>Policy Replacement Agreement, dated February 12, 2020, by and between Homeowners Choice Property & Casualty Insurance Company, Inc. and Anchor Property & Casualty Insurance Company together with Anchor Insurance Managers, Inc. Incorporated by reference to Exhibit 99.1 of our Form 8-K filed February 14, 2020.</u>
10.48**	<u>TypTap Insurance Group, Inc. 2021 Equity Incentive Plan. Incorporated by reference to Exhibit 10.5 of our Form 8-K filed March 1, 2021.</u>
10.49**	<u>Form of Restricted Stock Award Agreement of TypTap Insurance Group, Inc. Incorporated by reference to Exhibit 10.6 of our Form 8-K filed March 1, 2021.</u>
10.57	<u>Form of executive restricted stock award contract. Incorporated by reference to Exhibit 10.57 of our Form 10-Q for the quarter ended March 31, 2014 filed May 1, 2014.</u>
10.58	<u>Purchase Agreement, dated February 28, 2017, by and between HCI Group, Inc. and JMP Securities LLC and SunTrust Robinson Humphrey, Inc., as representatives of the several initial purchasers named therein. Incorporated by reference to Exhibit 10.1 of our Form 8-K filed February 28, 2017.</u>
10.59	<u>Prepaid Forward Contract, dated February 28, 2017 and effective as of March 3, 2017, between HCI Group, Inc. and Societe Generale. Incorporated by reference to Exhibit 10.1 of our Form 8-K filed March 3, 2017.</u>
10.60	<u>Credit Agreement, Promissory Note, Security and Pledge Agreement, dated December 5, 2018, between HCI Group, Inc. and Fifth Third Bank. Incorporated by reference to Exhibits 99.1, 99.2, and 99.3 of our Form 8-K filed December 6, 2018.</u>
10.88**	<u>Nonqualified Stock Option Agreement between Paresh Patel and HCI Group, Inc. dated January 7, 2017. Incorporated by reference to exhibit 99.2 to our Form 8-K filed January 11, 2017.</u>
10.89**	<u>Employment Agreement between Paresh Patel and HCI Group, Inc. dated December 30, 2016. Incorporated by reference to the exhibit numbered 99.1 to our Form 8-K filed December 30, 2016.</u>
10.99**	<u>Restricted Stock Award Contract between Paresh Patel and HCI Group, Inc. dated January 7, 2017. Incorporated by reference to exhibit 99.1 to our Form 8-K filed January 11, 2017.</u>
10.100**	<u>Restricted Stock Award Contract between Mark Harmsworth and HCI Group, Inc. dated December 5, 2016. Incorporated by reference to the corresponding numbered exhibit to our Form 10-Q filed August 3, 2017.</u>
10.101**	<u>Restricted Stock Award Contract between Paresh Patel and HCI Group, Inc. dated February 8, 2018. Incorporated by reference to exhibit 99.1 to our Form 8-K filed February 14, 2018.</u>
10.102**	<u>Nonqualified Stock Option Agreement between Paresh Patel and HCI Group, Inc. dated February 8, 2018. Incorporated by reference to exhibit 99.2 to our Form 8-K filed February 14, 2018.</u>
10.103**	<u>Restricted Stock Award Contract between Paresh Patel and HCI Group, Inc. dated January 15, 2019. Incorporated by reference to exhibit 99.1 to our Form 8-K filed January 22, 2019.</u>
10.104**	<u>Nonqualified Stock Option Agreement between Paresh Patel and HCI Group, Inc. dated January 15, 2019. Incorporated by reference to exhibit 99.2 to our Form 8-K filed January 22, 2019.</u>

**EXHIBIT
NUMBER****DESCRIPTION**

10.105**	Restricted Stock Award Contract between Paresh Patel and HCI Group, Inc. dated January 16, 2020. Incorporated by reference to Exhibit 99.1 to our Form 8-K filed January 23, 2020.
10.106**	Nonqualified Stock Option Agreement between Paresh Patel and HCI Group, Inc. dated January 16, 2020. Incorporated by reference to Exhibit 99.2 to our Form 8-K filed January 23, 2020.
31.1	Certification of the Chief Executive Officer
31.2	Certification of the Chief Financial Officer
32.1	Written Statement of the Chief Executive Officer Pursuant to 18 U.S.C.ss.1350
32.2	Written Statement of the Chief Financial Officer Pursuant to 18 U.S.C.ss.1350
101.INS	Inline XBRL Instance Document - the instance document does not appear in the interactive data file because its XBRL tags are embedded within the inline XBRL documents.
101.SCH	Inline XBRL Taxonomy Extension Schema.
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase.
101.DEF	Inline XBRL Definition Linkbase.
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase.
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase.
104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)

** Management contract or compensatory plan.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized, who has signed this report on behalf of the Company.

HCI GROUP, INC.

May 7, 2021

By: /s/ Paresh Patel
Paresh Patel
Chief Executive Officer
(Principal Executive Officer)

May 7, 2021

By: /s/ James Mark Harmsworth
James Mark Harmsworth
Chief Financial Officer
(Principal Financial and Accounting Officer)

A signed original of this document has been provided to HCI Group, Inc. and will be retained by HCI Group, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

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Exhibit 31.1

Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Paresh Patel, certify that:

1. I have reviewed this quarterly report on Form 10-Q of HCI Group, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

May 7, 2021

/s/ Paresh Patel
Paresh Patel
Chief Executive Officer
(Principal Executive Officer)

A signed original of this document has been provided to HCI Group, Inc. and will be retained by HCI Group, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

**Certification of Chief Financial Officer
Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002**

I, James Mark Harmsworth, certify that:

1. I have reviewed this quarterly report on Form 10-Q of HCI Group, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

May 7, 2021

/s/ James Mark Harmsworth

James Mark Harmsworth

Chief Financial Officer

(Principal Financial and Accounting Officer)

A signed original of this document has been provided to HCI Group, Inc. and will be retained by HCI Group, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

Written Statement of the Chief Executive Officer**Pursuant to 18 U.S.C. Section 1350**

Solely for the purposes of complying with 18 U.S.C. ss.1350, I, the undersigned Chief Executive Officer of HCI Group, Inc. (the "Company"), hereby certify, based on my knowledge, that the Quarterly Report on Form 10-Q of the Company for the quarter ended March 31, 2021 as filed with the Securities and Exchange Commission on May 7, 2021 (the "Report"), fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934, as amended; and that information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Paresh Patel

Paresh Patel

Chief Executive Officer

May 7, 2021

A signed original of this document has been provided to HCI Group, Inc. and will be retained by HCI Group, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

Written Statement of the Chief Financial Officer**Pursuant to 18 U.S.C. Section 1350**

Solely for the purposes of complying with 18 U.S.C. ss.1350, I, the undersigned Chief Financial Officer of HCI Group, Inc. (the "Company"), hereby certify, based on my knowledge, that the Quarterly Report on Form 10-Q of the Company for the quarter ended March 31, 2021 as filed with the Securities and Exchange Commission on May 7, 2021 (the "Report"), fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934, as amended; and that information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ James Mark Harmsworth

James Mark Harmsworth

Chief Financial Officer

May 7, 2021

A signed original of this document has been provided to HCI Group, Inc. and will be retained by HCI Group, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.