

SECURITIES & EXCHANGE COMMISSION EDGAR FILING

BK Technologies Corp

Form: 8-K

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Corporate Issuer CIK: 2186

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 8-K

**CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

Date of Report (Date of earliest event reported): **May 13, 2021**

BK Technologies Corporation

(Exact name of registrant as specified in its charter)

Nevada

(State or other jurisdiction of
incorporation or organization)

001-32644

(Commission
File No.)

83-4064262

(IRS Employer
Identification Number)

7100 Technology Drive, West Melbourne, FL

(Address of principal executive offices)

32904

(Zip Code)

(321) 984-1414

(Registrant's telephone number including area code)

N/A

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

| Title of Each Class | Trading Symbol(s) | Name of Each Exchange on Which Registered |
|---|--------------------------|--|
| Common Stock, par value \$.60 per share | BKTI | NYSE American |

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02 Results of Operations and Financial Condition

On May 13, 2021, BK Technologies Corporation (the "Company") announced its financial and operating results for the first quarter ended March 31, 2021, in the press release furnished as Exhibit 99.1 to this Current Report on Form 8-K and incorporated herein by reference.

The information contained in Item 2.02 to this Current Report on Form 8-K, including the exhibit, is being "furnished" and, as such, shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

Exhibit

No. Description

[99.1](#) Press Release, dated May 13, 2021, issued by the Company.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

BK TECHNOLOGIES CORPORATION

Date: May 13, 2021

By: */s/ William P. Kelly*

William P. Kelly
Executive Vice President and
Chief Financial Officer

**Company Contact:**

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BK Technologies Announces First Quarter 2021 Results

WEST MELBOURNE, FL May 13, 2021 / BK Technologies Corporation (NYSE American: BKT) today announced financial and operating results for the first quarter ended March 31, 2021. The Company will host a conference call today, May 13, 2021, at 9:00 AM eastern time.

Recent Financial and Operational Highlights

- Cost management initiatives offset revenue delays, related to the timing of certain orders from existing customers and supply chain constraints, that will benefit future quarters
- New Technology Innovation Center in South Florida, focused on completing and launching the BKR 9000 multiband communications technology ("BKR 9000") for the public safety market
- Received first pre-orders for BKR 9000 from new customers
- Received multiple orders for new BKR 5000 Digital P25 portable communications technology ("BKR 5000")
- Expanded printed circuit board (PCB) assembly capabilities and capacity with addition of high-specification surface mount technology (SMT) at our American manufacturing operations in Florida
 - Anticipated to double capacity and allow for additional production shifts.

Tim Vitou, BK's President, commented, "We are currently seeing strong demand across our addressable markets and users despite first quarter revenues that were impacted by delays from the timing of orders from existing customers as well as some supply chain disruption. Several orders anticipated for the first quarter have now been booked or are in the final procurement stage giving us confidence that the second quarter will show growth. As with many enterprises, COVID-19 has disrupted the operations of some of our supply chain partners, in some cases slowing delivery times, and extending the ordering and procurement processes at certain government customers."

Mr. Vitou continued, "We are already seeing demand for our multiband BKR 9000 product, which we plan to launch later this year. This product is anticipated to unlock a significantly larger segment of the market for us. While our existing product line enables us to serve a relatively small portion of the addressable LMR market, the BKR 9000's multiband capabilities will open up new markets and bigger contract opportunities. Consequently, we see a path toward significant annual revenue growth and achieving gross profit margin improvement as the business scales. This is an exciting time for BK, and we believe that the strength and market recognition of our existing products, coupled with the capabilities of our new technology, position us well to grow our customer base, win new contracts and capture additional market share."

First Quarter 2021 Financial Review

Revenue totaled approximately \$8.6 million, compared with approximately \$10.9 million for the first quarter of last year, primarily related to delays from certain existing federal customers and supply chain partners. The gross profit margin remained consistent at 36%.

Selling, General & Administrative expenses decreased 16% to \$4.0 million, compared to \$4.7 million in the first quarter of last year.

Operating loss totaled approximately \$(0.9) million, compared with an operating loss of \$(0.8) million in the first quarter of last year.

Net loss narrowed to \$(0.7) million, or \$(0.06) per basic and diluted share, compared with a net loss of \$(1.2) million, or \$(0.09) per basic and diluted share, for the first quarter of last year.

Working capital totaled approximately \$13.2 million, of which approximately \$10.9 million was comprised of cash, cash equivalents, and trade receivables. This compares with the working capital total, at year-end of last year, of approximately \$15.2 million, of which \$13.3 million was comprised of cash, cash equivalents, and trade receivables.

Conference Call and Webcast

The Company will host a conference call and webcast for investors today, May 13, 2021, at 9:00 AM eastern time. Shareholders and other interested parties may participate in the conference call by dialing 888-506-0062; entry code 415220 (international participants dial 973-528-0011; entry code 415220) and asking to be connected to the “BK Technologies Corporation Conference Call” a few minutes before 9:00 AM eastern time on May 13, 2021. The call will also be webcast at <http://www.bktechnologies.com>. An online archive of the webcast will be available on the Company’s website for 30 days following the call at <http://www.bktechnologies.com>.

A replay of the conference call will be available one hour after the completion of the call and will be available until May 27, 2021. The replay will be accessible by dialing 877-481-4010; PIN# 40775 (international participants dial 919-882-2331; PIN# 40775).

About BK Technologies

BK Technologies Corporation is an American holding company deeply rooted in the public safety communications industry, with its operating subsidiary manufacturing high-specification, American-made communications equipment of unsurpassed reliability and value for use by public safety professionals and government agencies. BK Technologies is honored to serve our public safety heroes with reliable equipment when every moment counts. The Company’s common stock trades on the NYSE American market under the symbol “BKTI”. Maintaining its headquarters in West Melbourne, Florida, BK Technologies can be contacted through its website at www.bktechnologies.com or directly at 1-800-821-2900.

Forward-Looking Statements

This press release contains certain forward-looking statements that are made pursuant to the “Safe Harbor” provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements concern the Company’s operations, economic performance, and financial condition and are based largely on the Company’s beliefs and expectations. These statements involve known and unknown risks, uncertainties, and other factors that may cause the actual results, performance, or achievements of the Company, or industry results, to be materially different from any future results, performance, or achievements expressed or implied by such forward-looking statements. Such factors and risks, some of which have been, and may further be, exacerbated by the COVID-19 pandemic, include, among others, the following: changes or advances in technology; the success of our land mobile radio product line; successful introduction of new products and technologies, including our ability to successfully develop and sell our anticipated new multiband product and other related products in the planned new BKR Series product line; competition in the land mobile radio industry; general economic and business conditions, including federal, state and local government budget deficits and spending limitations, any impact from a prolonged shutdown of the U.S. Government, and the ongoing effects of the COVID-19 pandemic; the availability, terms and deployment of capital; reliance on contract manufacturers and suppliers; risks associated with fixed-price contracts; heavy reliance on sales to agencies of the U.S. Government and our ability to comply with the requirements of contracts, laws and regulations related to such sales; allocations by government agencies among multiple approved suppliers under existing agreements; our ability to comply with U.S. tax laws and utilize deferred tax assets; our ability to attract and retain executive officers, skilled workers and key personnel; our ability to manage our growth; our ability to identify potential candidates for, and consummate, acquisition, disposition or investment transactions, and risks incumbent to being a noncontrolling interest stockholder in a corporation; impact of the COVID-19 pandemic on the companies in which the Company holds investments; impact of our capital allocation strategy; risks related to maintaining our brand and reputation; impact of government regulation; rising health care costs; our business with manufacturers located in other countries, including changes in the U.S. Government and foreign governments’ trade and tariff policies, as well as any further impact resulting from the COVID-19 pandemic; our inventory and debt levels; protection of our intellectual property rights; fluctuation in our operating results and stock price; acts of war or terrorism, natural disasters and other catastrophic events, such as the COVID-19 pandemic; any infringement claims; data security breaches, cyber-attacks and other factors impacting our technology systems; availability of adequate insurance coverage; maintenance of our NYSE American listing; risks related to being a holding company; and the effect on our stock price and ability to raise equity capital of future sales of shares of our common stock. Certain of these factors and risks, as well as other risks and uncertainties, are stated in more detail in the Company’s Annual Report on Form 10-K for the fiscal year ended December 31, 2020, and in the Company’s subsequent filings with the SEC. These forward-looking statements are made as of the date of this press release, and the Company assumes no obligation to update the forward-looking statements or to update the reasons why actual results could differ from those projected in the forward-looking statements.

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(Financial Tables to Follow)

BK TECHNOLOGIES CORPORATION
Condensed Consolidated Statements of Operations
(In thousands, except share and per share data) (Unaudited)

| | Three Months Ended | |
|---|--------------------|-------------------|
| | March 31, 2021 | March 31, 2020 |
| Sales, net | \$ 8,564 | \$ 10,889 |
| Expenses | | |
| Cost of products | 5,468 | 6,994 |
| Selling, general and administrative | 3,973 | 4,743 |
| Total expenses | <u>9,441</u> | <u>11,737</u> |
| Operating loss | (877) | (848) |
| Other (expense) income: | | |
| Net interest (expense) income | (4) | 9 |
| Gain (loss) on investment in securities | 205 | (306) |
| Other expense | (18) | (47) |
| Total other income (expense) | <u>183</u> | <u>(344)</u> |
| Loss before income taxes | (694) | (1,192) |
| Income tax benefit | — | — |
| Net loss | <u>\$ (694)</u> | <u>\$ (1,192)</u> |
| Net loss per share-basic and diluted: | <u>\$ (0.06)</u> | <u>\$ (0.09)</u> |
| Weighted average shares outstanding-basic and diluted | <u>12,517,412</u> | <u>12,555,108</u> |

BK TECHNOLOGIES CORPORATION
Condensed Consolidated Balance Sheets
(In thousands, except share data)

| | March 31, 2021 | December 31, 2020 |
|--|---------------------------|----------------------|
| | <i>(Unaudited)</i> | |
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 6,363 | \$ 6,826 |
| Trade accounts receivable, net | 4,566 | 6,466 |
| Inventories, net | 10,511 | 9,441 |
| Prepaid expenses and other current assets | 1,821 | 1,878 |
| Total current assets | 23,261 | 24,611 |
| Property, plant and equipment, net | 4,299 | 3,566 |
| Right-of-use (ROU) asset | 2,689 | 2,887 |
| Investment in securities | 2,219 | 2,014 |
| Deferred tax assets, net | 4,300 | 4,300 |
| Other assets | 118 | 112 |
| Total assets | \$ 36,886 | \$ 37,490 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | |
| Current liabilities: | | |
| Accounts payable | \$ 5,418 | \$ 5,119 |
| Accrued compensation and related taxes | 1,320 | 1,635 |
| Accrued warranty expense | 718 | 791 |
| Accrued other expenses and other current liabilities | 162 | 307 |
| Dividends payable | 251 | 250 |
| Short-term lease liability | 418 | 525 |
| Credit facility | 800 | — |
| Note payable-current portion | 82 | 82 |
| Deferred revenue | 847 | 757 |
| Total current liabilities | 10,016 | 9,466 |
| Note payable, net of current portion | 226 | 247 |
| Long-term lease liability | 2,607 | 2,702 |
| Deferred revenue | 2,323 | 2,551 |
| Total liabilities | 15,172 | 14,966 |
| Commitments and contingencies | | |
| Stockholders' equity: | | |
| Preferred stock; \$1.00 par value; 1,000,000 authorized shares; non-issued or outstanding | — | — |
| Common stock; \$.60 par value; 20,000,000 authorized shares; 13,986,871 and 13,962,366 issued and 12,536,471 and 12,511,966 outstanding shares at March 31, 2021 and December 31, 2020, respectively | 8,392 | 8,377 |
| Additional paid-in capital | 26,466 | 26,346 |
| Accumulated deficit | (7,742) | (6,797) |
| Treasury stock, at cost, 1,450,400 shares at March 31, 2021, and December 31, 2020, respectively | (5,402) | (5,402) |
| Total stockholders' equity | 21,714 | 22,524 |
| Total liabilities and stockholders' equity | \$ 36,886 | \$ 37,490 |