

# SECURITIES & EXCHANGE COMMISSION EDGAR FILING

## Wound Management Technologies, Inc.

**Form: 10-K**

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-K

[X] ANNUAL REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2012

Commission File Number 0-11808

**WOUND MANAGEMENT TECHNOLOGIES, INC.**

(Exact name of Registrant as specified in its charter)

Texas

59-2219994

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

777 Main Street, Suite 3100, Fort Worth Texas 76102

(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (817) 820-7080

**Securities registered pursuant to Section 12(b) of the Act:** None

**Securities registered pursuant to Section 12(g) of the Act:**

Common Stock \$ .001 par value

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. [ ] Yes [X] No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. [ ] Yes [X] No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

[X] Yes [ ] No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

[X] Yes [ ] No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. [x]

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "accelerated filer," "large accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Indicate by check mark whether registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act)

Yes  No

As of June 30, 2012, 63,309,540 shares of the Issuer's \$.001 par value common stock were issued and 63,305,451 shares were outstanding. The aggregate market value of the voting and non-voting common equity held by non-affiliates of the registrant as of June 30, 2012 based on the \$0.10 closing price as of such date was approximately \$5,001,188. As of March 31, 2013, 72,484,764 shares of the Issuer's \$.001 par value common stock were issued and 72,480,675 shares were outstanding.

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**Form 10-K**  
**For the Year Ended December 31, 2012**

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## LETTER FROM THE CEO - FROM PROBLEMS TO OPPORTUNITIES

Dear Shareholders:

2012 was a year of transition, which began with my arrival at Wound Management in April. Faced with several existing challenges, our team immediately went to work addressing Wound Management's strategic course over the next three years.

In keeping with the plans and goals outlined, we enjoyed impressive quarter over quarter sales growth from \$100,000 in the first quarter, to sales of \$439,000 in the fourth quarter of FY2012.

We also focused on identifying weaknesses the company faced, and have worked to either turn them into strengths or neutralize them. Additionally, we have made a concerted effort to advance our international presence, identify capital needs to facilitate the study of new product feasibility and development, and develop mission critical strategic relationships.

We continue to strengthen our relationship with WellDyne, who has proven to be a valuable strategic partner both in sales and in identifying opportunities resulting from inefficiencies in the health care market and the efficacy of our products. I fully expect to move forward in the months ahead taking advantage of this window of opportunity.

Our management team has performed wonderfully in 2012; even when unexpected obstacles were uncovered, which dated prior to my arrival, including note holder, SEC and IRS issues. We have been successful in resolving these challenges along with others faced, both internally and externally. Now, moving forward in 2013, we have replaced those obstacles with specific and numerous growth opportunities. I am excited about the road ahead for Wound Management over the next several quarters and will continue to report on these efforts.

During the short time I have been with the company, my opinion of our primary product, CellerateRX, has only grown stronger. We are fortunate to have such an exceptional product which allows us the opportunity to help people around the world.

Robert Lutz, Jr.

Chief Executive Officer

## PART I

### ITEM 1. BUSINESS

#### BACKGROUND

Wound Management Technologies, Inc. ("WMT" or the "Company") was organized on December 14, 2001, as a Texas corporation under the name MB Software Corporation. In March, 2008, the Company changed its name to Wound Management Technologies, Inc.

Wound Care Innovations, LLC ("WCI"), a wholly-owned subsidiary of the Company, is a rapidly growing provider of the patented CellerateRX® product in the quickly expanding advanced wound care market; particularly with respect to diabetic wound applications. As a result of aging populations and the increase of diabetes around the globe, treatment of wounds in diabetic patients is one of the most serious issues faced in healthcare today.

#### PRODUCT, PATENT, LICENSE AND ROYALTY AGREEMENTS

CellerateRX is cleared by the FDA as a medical device for use on all acute and chronic wounds, except third degree burns, and is ready for distribution in both gel and powder form. Manufacturing of our products is conducted by Applied Nutritionals, LLC ("Applied Nutritionals"), which owns the CellerateRX trademark. WMT has incurred no research and development costs related to CellerateRX during the last two fiscal years. Warehousing, shipping, and physical inventory management were outsourced to Pac-Source, LLC of Rochester, NY during 2011 and Farris Laboratories, Inc. of Fort Worth, TX during 2012.

Effective November 28, 2007, we entered into separate exclusive license agreements with both Applied Nutritionals and its founder George Petito, pursuant to which WCI obtained the exclusive worldwide license to certain patented technologies and processes related to CellerateRX. WCI had been marketing and selling CellerateRX during the previous four years under the terms of a distribution agreement with Applied Nutritionals that was terminated in 2005. The new licenses are limited to the human health care market for external wound care, and include any new product developments based on the licensed patent and processes. The term of these licenses extends through the life of the licensed patent which expires in 2018.

In consideration for the licenses, WCI agreed to pay Applied Nutritionals and Mr. Petito the following royalties, beginning January 3, 2008 (amounts listed are the aggregate of amounts paid/owed to Applied Nutritionals and Mr. Petito): (a) an advance royalty of \$100,000; (b) a royalty of fifteen percent (15%) of gross sales occurring during the first year of the license; (c) an additional advance royalty of \$400,000 on January 3, 2009; plus (d) a royalty of three percent (3%) of gross sales for all sales occurring after the payment of the \$400,000 advance royalty. In addition, WCI must maintain a minimum aggregate annual royalty payment of \$375,000 for 2009 and thereafter if the royalty payments made do not meet or exceed that amount.

#### PRODUCT MARKETING, SALES AND DISTRIBUTION

CellerateRX is available without a prescription and is currently approved for reimbursement under Medicare Part B. The diabetic care and long term care markets, as well as the professional medical markets, are a major focus of our marketing efforts due to the prevalence of diabetic and pressure ulcers. We believe that these products are unique in composition, applicability and clinical performance, and demonstrate the ability to reduce costs associated with standard wound management.

At March 31, 2013, there are six employees of the Company and its subsidiaries and all are full-time.

#### COMPETITION

The wound care market is served by a number of large, multi-product line companies offering a suite of products to the market. CellerateRX products compete with all primary dressings, some prescription drug therapies and other medical devices. Manufacturers and distributors of competitive products include: Smith & Nephew, Systagenix, Healthpoint, Medline, Integra and Biocore. Many of our competitors are significantly larger than we are and have more financial and personnel resources than we do. Consequently, we will be at a competitive disadvantage in marketing and selling our products in the marketplace. We believe, however, that the patented molecular form of collagen used in CellerateRX allows our products to outperform currently available non-active dressings, reduce the cost of wound management, and replace a variety of other products with a single primary dressing.

In September 2009 the Company acquired a patent from Resorbable Orthopedics, LLC (“ROP”), for a resorbable bone wax and delivery system for orthopedic bone void fillers (see Note 9 “Intangible Assets”). The patent offers innovative, safe and effective resorbable orthopedic products that are complementary to the already existing CellerateRX products. The bone wax and delivery system address issues such as bone wax granuloma and the cost-effective delivery of materials that manage bone wound healing. The resorbable orthopedic products covered by the patent are (a) a resorbable orthopedic hemostat (resorbable bone wax) used to stop blood flow, (b) a delivery system for osteogenic/osteoinductive orthopedic products (bone void fillers), and (c) the formula as a delivery system for bone growth factors. The Company is working on the 510k submission for the resorbable orthopedic homostat and currently anticipates introducing these products to the marketplace in 2013.

On November 8, 2011 “ROP” executed a development and license agreement with BioStructures, LLC. The agreement licensed certain bone wax rights to BioStructures, LLC to develop products in the field of bone remodeling, based on Resorbable’s patent number 7,074,425 (see Note 9 “Intangible Assets”) for use in the human skeletal system. The license agreement with BioStructures, LLC excludes the fields of 1) a resorbable hemostat (resorbable bone wax), 2) a resorbable orthopedic hemostat (bone wax) and antimicrobial dressing, and 3) veterinary orthopedic applications. According to the terms of the agreement, BioStructures, LLC paid an initial fee of \$100,000 for a 24 month period in which to develop Royalty Bearing Products based on the Company’s patent. The agreement entitles the Company to additional fees upon the regulatory clearance of the products, fees for a Commercial License for each regulatory cleared product, and a 3% royalty on related product sales over the life of the patent, which expires in 2023.

#### ACQUISITIONS

On February 1, 2010, the Company entered into a purchase agreement (the “VHGI Purchase Agreement”) with VHGI Holdings, Inc., formerly VirtualHealth Technologies, Inc., a Delaware corporation (“VHGI”), and VPS Holdings, LLC, a Kentucky limited liability company and subsidiary of VHGI (“VPS”), to purchase certain healthcare assets of such entities. The total purchase price was \$500,000, consisting of \$100,000 in cash and a promissory note in the principal amount of \$400,000. Amounts recorded by the Company as a result of this transaction were the following:

- a) An asset was recorded for the \$1,500,000 Senior Secured Convertible Promissory Note Receivable issued by Private Access, Inc. (the “Private Access Note”).
- b) A liability was recorded for the note payable obligation of \$1,000,000, which includes accrued interest, incurred by VHGI in conjunction with the Private Access Note transaction.
- c) No value was assigned to the other assets included in the transaction, which were fully amortized intangibles, and no value was included in the purchase price paid. These intangibles include intellectual property related to the “Veriscrip” prescription drug monitoring technology owned by VPS and the System Tray Notifier license owned by eHealth. WMT also purchased VHGI’s 100% membership interest in eHealth.

Scott A. Haire, the Company’s former CFO, also served as the CEO, and as a director of VHGI. Based on shares outstanding as of December 31, 2011, Mr. Haire beneficially owned, individually and through H.E.B., LLC, a Nevada limited liability company (“HEB”) of which Mr. Haire is the managing member, 25% of the outstanding common stock of VHGI.

In September 2009 the Company acquired BioPharma Management Technologies, Inc. to market, distribute and sell the Company’s wound care products in the Middle East through Pharma Tech International, LLC (“Pharma Tech”) a joint venture between BioPharma Management Technologies, Inc. and A&Z Pharmaceutical. On September 1, 2009, Pharma Tech and WCI entered into a Distribution Agreement (the “Distribution Agreement”) that covered 20 countries throughout the Middle East and Northern Africa. The Agreement required Pharma Tech to sell a minimum of \$500,000 of CellerateRX products in the first year of the five-year agreement in order to maintain exclusive rights to sell the products. This minimum sales amount was not obtained in the first or second year of the agreement and other distributors are now able to sell the product.

An additional international distribution agreement is in place for South Africa with negotiations in process for Europe, South America, Korea, and the Philippines.

## **DISPOSITIONS**

On December 29, 2011, the Company entered into a membership interest purchase agreement with HEB, LLC and Commercial Holding AG, LLC. The agreement transferred WMT's 100% membership interest in Secure eHealth in exchange for cancelation of \$312,025 of principal and \$14,835 of accrued but unpaid interest on two promissory notes owed by WMT to the entities. The two entities had previously financed the acquisition of Secure eHealth by the Company in early 2010. In addition, as a condition of such transaction, three holders of promissory notes of Wound Management aggregating \$300,000 in principal amount, agreed to the assignment of such promissory notes by Secure eHealth.

## **Item 1A. RISK FACTORS**

The following risk factors should be considered with respect to making any investment in our securities as such an investment involves a high degree of risk. You should carefully consider the following risks and the other information set forth elsewhere in this report, including the financial statements and related notes, before you decide to purchase shares of our stock. If any of these risks occur, our business, financial condition and results of operations could be adversely affected. As a result, the trading price of our stock could decline, perhaps significantly, and you could lose part or all of your investment.

### **WE EXPECT TO INCUR LOSSES IN THE FUTURE AND MAY NOT ACHIEVE OR MAINTAIN PROFITABILITY**

We have incurred net losses since we began our current operations in 2004 (see "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations"). We expect to make significant investments in our sales and marketing programs resulting in a substantial increase in our operating expenses. Consequently, we will need to generate significant additional revenue to achieve and maintain profitability in the future. We may not be able to generate sufficient revenue from sales of our products to become profitable. Even if we do achieve profitability, we may not sustain or increase profitability on a quarterly or annual basis. In addition to funding operations through increased revenue, we anticipate that we will need to raise additional capital before reaching profitability. We cannot predict when we will operate profitably, if at all. If we fail to achieve or maintain profitability, our stock price may decline.

### **WE HAVE A LIMITED OPERATING HISTORY WITH WHICH YOU CAN EVALUATE OUR CURRENT BUSINESS MODEL AND PROSPECTS**

We acquired WCI in August of 2004, and we have not been profitable to date. Although we have seen our sales increase since the acquisition, we cannot predict if or when we may become profitable. Even if we become profitable in the future, we cannot accurately predict the level of or our ability to sustain profitability. Because we have not yet been profitable and cannot predict any level of future profitability, you bear the risk of a complete loss of your investment in the event our business plan is unsuccessful.

- Because our products are still at a relatively early stage of commercialization, it is difficult for us to forecast the full level of market acceptance that our solution will attain;
- Competitors may develop products that render our products obsolete or noncompetitive or that shorten the life cycles of our products. Although we have had initial success, the market may not continue to accept our wound care products;

- We may not be able to attract and retain a broad customer base; and
- We may not be able to negotiate and maintain favorable strategic relationships.

Failure to successfully manage these risks could harm our business and cause our stock price to fall. Furthermore, to remain competitive, we will need to add to our current product line, and we may not succeed in creating and marketing new products. A decline in demand for or in the average price of our wound care products would have a direct negative effect on our business and could cause our stock price to fall.

#### **OUR PRODUCTS ARE MANUFACTURED ONLY BY APPLIED NUTRITIONALS**

Applied Nutritionals holds the patent to, and is currently the sole source of the products we offer for sale. Our growth and ability to meet customer demands depends in part on our ability to obtain timely deliveries of product from our manufacturer. We may in the future experience a shortage of product as a result of manufacturing process issues or capacity problems at our supplier or strong demand for the ingredients constituting our products.

If shortages or delays persist, the cost to manufacture our products may increase or our products may not be available at all. We may also encounter shortages if we do not accurately anticipate our needs. We may not be able to secure enough products at reasonable prices or of acceptable quality to meet our or our customer's needs. Accordingly, our revenues could suffer and our costs could increase until other sources can be developed. There can be no assurance that we will not encounter these problems in the future.

The fact that we do not own our manufacturing facilities could have an adverse impact on the supply of our products and on operating results. In the event that Applied Nutritionals is not able to fulfill our product orders, we may temporarily be prevented from marketing and selling our products until we are able to locate a substitute manufacturer.

#### **THE MARKETS IN WHICH WE COMPETE ARE INTENSELY COMPETITIVE, WHICH COULD ADVERSELY AFFECT OUR REVENUE GROWTH**

The market for wound care products is intensely competitive among a vast array of medical devices, drugs and therapies. Many of our existing and potential competitors have better brand recognition, longer operating histories and larger customer bases. These competitors are very well capitalized and will continue to compete aggressively.

Most companies providing wound care products are able to offer customers multiple products. By doing so, they effectively offset the cost of customer acquisition and support across several revenue sources. With only one product line, our costs are relatively much higher and may prevent us from achieving strong profitability.

Further, although our wound care products have performed well in customer evaluations, we are a relatively unknown entity with a relatively unknown brand in a market significantly controlled by companies with a much larger customer base. We may not, even with strong customer accounts, be able to establish the credibility necessary to secure large national customers.

#### **PRODUCT LIABILITY EXPOSURE**

Although we have contractual indemnity from the manufacturer of CellerateRX for liability claims related to the products, there is risk of exposure in the event that the use of any other product we sell in the future results in injury. We do not have, and do not anticipate obtaining, contractual indemnification from parties supplying raw materials or marketing the products we sell. In any event, such indemnification, if obtained, would be limited by our terms and, as a practical matter, to the creditworthiness of the indemnifying party. In the event that we do not have adequate insurance or contractual indemnification, product liabilities relating to defective products could have a material adverse effect on our operations and financial condition.

## **FEDERAL REGULATIONS AND CHANGES IN REIMBURSEMENT POLICIES**

Healthcare services are heavily reliant upon health insurance reimbursement. Although many current insurance plans place much of the financial risk on providers of care (allowing them to choose whatever products/therapies are most cost effective) under prospective payment structures, much of our business is related to Medicare-eligible populations. Although our products are currently eligible for reimbursement under Medicare Part B, adjustments to our reimbursement amounts or a change in Medicare's reimbursement policies could have an adverse effect on our ability to pursue market opportunities.

## **IF WE CANNOT MEET OUR FUTURE CAPITAL REQUIREMENTS, OUR BUSINESS WILL SUFFER**

We will need additional financing to continue operating our business. We need to raise additional funds in the future through public or private debt or equity financings in order to:

- fund operating losses;
- increase sales and marketing to address the market for wound care products;
- take advantage of opportunities, including more rapid expansion or acquisitions of complementary products or businesses;
- hire, train and retain employees;
- develop new products; and/or
- respond to economic and competitive pressures.

If our capital needs are met through the issuance of equity or convertible debt securities, the percentage ownership of our stockholders will be reduced. Our future success may be determined in large part by our ability to obtain additional financing, and we can give no assurance that we will be successful in obtaining adequate financing on favorable terms, if at all. If adequate funds are not available, or are not available on acceptable terms, our operating results and financial condition may suffer.

## **OUR OPERATING RESULTS MAY FLUCTUATE**

We are an emerging company. As such, our quarterly revenue and results of operations are difficult to predict. We have experienced fluctuations in revenue and operating results from quarter-to-quarter and anticipate that these fluctuations will continue until the Company reaches critical mass and the market becomes more stable. These fluctuations are due to a variety of factors, some of which are outside of our control, including:

- the fact that we are a relatively young company;
- our ability to attract new customers and retain existing customers;
- the length and variability of our sales cycle, which makes it difficult to forecast the quarter in which our sales will occur;
- the amount and timing of operating expense relating to the expansion of our business and operations;
- the development of new wound care products or product enhancements by us or our competitors;
- actual events, circumstances, outcomes and amounts differing from judgments, assumptions and estimates used in determining the values of certain assets (including the amounts of related valuation allowances), liabilities and other items reflected in our financial statements; and
- how well we execute our strategy and operating plans.

As a consequence, operating results for a particular future period are difficult to predict, and, therefore, prior results are not necessarily indicative of results to be expected in future periods. Any of the foregoing factors, or any other factors discussed elsewhere herein, could have a material adverse effect on our business, results of operations and financial condition.

**OUR REVENUES FOR A PARTICULAR PERIOD ARE DIFFICULT TO PREDICT; A SHORTFALL IN REVENUES MAY HARM OUR OPERATING RESULTS**

As a result of a variety of factors discussed in this report, our revenues for a particular quarter are difficult to predict. Our net sales may grow at a slower rate than we anticipate, or may decline. We plan our operating expense levels based primarily on forecasted revenue levels. These expenses and the impact of long-term commitments are relatively fixed in the short term. A shortfall in revenue could lead to operating results being below expectations as we may not be able to quickly reduce these fixed expenses in response to short-term business changes.

**DISRUPTION OF, OR CHANGES IN, OUR DISTRIBUTION MODEL OR CUSTOMER BASE COULD HARM OUR SALES AND MARGINS**

If we fail to manage the distribution of our products properly, or if the financial condition or operations of our reseller channels weaken, our revenues and gross margins could be adversely affected. Furthermore, a change in the mix of our customers between service provider and enterprise, or a change in the mix of direct and indirect sales, could adversely affect our revenues and gross margins.

Several factors could also result in disruption of or changes in our distribution model or customer base, which could harm our sales and margins, including the following:

- in some instances, we compete with some of our resellers through our direct sales, which may lead these channel partners to use other suppliers that do not directly sell their own products; also
- some of our resellers may have insufficient financial resources and may not be able to withstand changes in business conditions.

**OUR PROPRIETARY RIGHTS MAY PROVE DIFFICULT TO ENFORCE**

We rely on patents, copyrights, trademarks and trade secret laws to establish and maintain proprietary rights in our technology and products. Our exclusive license agreement for our collagen based CellerateRX products specifically limits our exclusive rights to the worldwide human healthcare market and specifically excludes the veterinary, nutritional and injectibles markets. There can be no assurance that our other proprietary rights will not be challenged, invalidated or circumvented or that our rights will in fact provide competitive advantages to us. In addition, the laws of some foreign countries may not protect our proprietary rights as well as the laws of the United States. The outcome of any actions taken in these foreign countries may be different than if such actions were determined under the laws of the United States. If we are unable to protect our proprietary rights (including aspects of products protected other than by patent rights) in a market, we may find ourselves at a competitive disadvantage to others who need not incur the substantial expense, time and effort required to create the innovative products necessary to be successful.

**WE MAY BE FOUND TO INFRINGE ON INTELLECTUAL PROPERTY RIGHTS OF OTHERS**

Third parties, including customers, may in the future assert claims or initiate litigation related to exclusive patent, copyright, trademark and other intellectual property rights to technologies and related standards that are relevant to us. These assertions may emerge over time as a result of our growth and the general increase in the pace of patent claims assertions, particularly in the United States. Because of the existence of a large number of patents in the healthcare field, the secrecy of some pending patents and the rapid rate of issuance of new patents, it is not economically practical or even possible to determine in advance whether a product or any of its components infringes or will infringe the patent rights of others. The asserted claims or initiated litigation can include claims against us or our manufacturers, suppliers or customers, alleging infringement of their proprietary rights with respect to our existing or future products or components of those products. Regardless of the merit of these claims, they can be time-consuming, result in costly litigation and diversion of technical and management personnel, or require us to develop a non-infringing technology or enter into license agreements. Where claims are made by customers, resistance even to unmeritorious claims could damage customer relationships. There can be no assurance that licenses will be available on acceptable terms and conditions, if at all, or that our indemnification by our suppliers will be adequate to cover our costs if a claim were brought directly against us or our customers. Furthermore, because of the potential for high court awards that are not necessarily predictable, it is not unusual to find even arguably unmeritorious claims settled for significant amounts. If any infringement or other intellectual property claim made against us by any third party is successful, or if we fail to develop non-infringing technology or license the proprietary rights on commercially reasonable terms and conditions, our business, operating results and financial condition could be materially and adversely affected.

**FAILURE TO RETAIN AND RECRUIT KEY PERSONNEL WOULD HARM OUR ABILITY TO MEET KEY OBJECTIVES**

Our success will depend in large part on our ability to attract and retain skilled executive, managerial, sales and marketing personnel. Competition for these personnel is intense in the market today. Volatility or lack of positive performance in our stock price may also adversely affect our ability to attract and retain key employees. The loss of services of any of our key personnel, the inability to retain and attract qualified personnel in the future or delays in hiring required personnel, particularly executive management and sales personnel, could make it difficult to meet key objectives, such as timely and effective product introductions.

**FAILURE TO MANAGE OUR PLANNED GROWTH COULD HARM OUR BUSINESS**

Our ability to successfully market and sell our wound care products and implement our business plan requires an effective plan for managing our future growth. We plan to increase the scope of our operations at a rapid rate. Future expansion efforts will be expensive and may strain our internal operating resources. To manage future growth effectively, we must maintain and enhance our financial and accounting systems and controls, integrate new personnel and manage expanded operations. If we do not manage growth properly, it could harm our operating results and financial condition.

**A FEW OF OUR EXISTING SHAREHOLDERS OWN A LARGE PERCENTAGE OF OUR VOTING STOCK AND WILL HAVE A SIGNIFICANT INFLUENCE OVER MATTERS REQUIRING STOCKHOLDER APPROVAL AND COULD DELAY OR PREVENT A CHANGE IN CONTROL**

Our officers and board members own or control a large percentage of our common stock (See “Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters”). As a result, our management could have the ability to exert substantial influence over all matters requiring approval by our stockholders, including the election and removal of directors and any proposed merger, consolidation or sale of all or substantially all of our assets and other corporate transactions. This concentration of control could be disadvantageous to other stockholders with interests different from those of our officers, directors, and principal stockholders; e.g., our officers and principal stockholders could delay or prevent an acquisition or merger even if the transaction would benefit other stockholders. In addition, this significant concentration of share ownership may adversely affect the trading price for our common stock because investors often perceive disadvantages in owning stock in companies with controlling stockholders.

**OUR ARTICLES AND BYLAWS MAY DELAY OR PREVENT A POTENTIAL TAKEOVER OF THE COMPANY**

Our Articles of Incorporation, as amended, and Bylaws, as amended, contain provisions that may have the effect of delaying, deterring or preventing a potential takeover of the Company, even if the takeover is in the best interest of our shareholders. The Bylaws limit when shareholders may call a special meeting of shareholders. The Articles also allow the Board of Directors to fill vacancies, including newly created directorships.

**VOLATILITY OF OUR STOCK PRICE**

Our operating results have varied on a quarterly basis during our operating history, and we expect to experience significant fluctuations in future quarterly operating results. These fluctuations have been and may in the future be caused by numerous factors, many of which are outside of our control. We believe that period-to-period comparisons of our results of operations will not necessarily be meaningful and that you should not rely upon them as an indication of future performance. Also, it is likely that our operating results could be below the expectations of public market analysts and investors. This could adversely affect the market price of our common stock.

In addition, the stock market has experienced extreme price and volume fluctuations that have affected the market price of many small companies, in particular, and that have often been unrelated to the operating performance of these companies. These factors, as well as general economic and political conditions, may materially adversely affect the market price of our common stock in the future.

#### **LIQUIDITY OF OUR COMMON STOCK**

Although there is a public market for our common stock, trading volume has been historically low, which could impact the stock price and the ability to sell shares of our common stock. We can give no assurance that an active and liquid public market for the shares of the common stock will continue in the future. In addition, future sales of large amounts of common stock could adversely affect the market price of our common stock and our ability to raise capital. Substantially all of the outstanding shares of our common stock are freely tradable, without restriction or registration under the Securities Act, other than the sales volume restrictions of Rule 144 applicable to shares held beneficially by persons who may be deemed to be affiliates. The price of our common stock could also drop as a result of the exercise of options for common stock or the perception that such sales or exercise of options could occur. These factors could also have a negative impact on the liquidity of our common stock and our ability to raise funds through future stock offerings.

#### **No DIVIDEND PAYMENTS**

We have not paid and do not currently intend to pay dividends, which may limit the current return you may receive on your investment in our common stock. Future dividends on our common stock, if any, will depend on our future earnings, capital requirements, financial condition and other factors. We currently intend to retain earnings, if any, to increase our net worth and reserves. Therefore, we do not anticipate that any holder of common stock will receive any cash, stock or other dividends on our shares of common stock at any time in the near future. You should not expect or rely on the potential payment of dividends as a source of current income.

#### **“PENNY STOCK” LIMITATIONS**

Rule 3a51-1 of the Securities Exchange Act of 1934 establishes the definition of a “penny stock,” for purposes relevant to the Company, as any equity security that has a minimum bid price of less than \$4.00 per share or with an exercise price of less than \$4.00 per share, subject to a limited number of exceptions which are likely not available to us. It is likely that our shares will be considered to be penny stocks for the immediate foreseeable future. This classification severely and adversely affects any market liquidity for our common stock.

For any transaction involving a penny stock, unless exempt, the penny stock rules require that a broker or dealer approve a person's account for transactions in penny stocks and the broker or dealer receive from the investor a written agreement to the transaction setting forth the identity and quantity of the penny stock to be purchased. In order to approve a person's account for transactions in penny stocks, the broker or dealer must obtain financial information and investment experience and objectives of the person and make a reasonable determination that the transactions in penny stocks are suitable for that person and that that person has sufficient knowledge and experience in financial matters to be capable of evaluating the risks of transactions in penny stocks.

The broker or dealer must also deliver, prior to any transaction in a penny stock, a disclosure schedule prepared by the SEC relating to the penny stock market that, in highlight form, sets forth the basis on which the broker or dealer made the suitability determination, and that the broker or dealer received a signed, written agreement from the investor prior to the transaction.

Disclosure also has to be made about (a) the risks of investing in penny stock in both public offerings and in secondary trading; (b) commissions payable to both the broker-dealer and the registered representative; (c) current quotations for the securities; and (d) the rights and remedies available to an investor in cases of fraud in penny stock transactions. Finally, monthly statements have to be sent disclosing recent price information for the penny stock held in the account and information on the limited market in penny stocks.

Because of these regulations, broker-dealers may not wish to engage in the above-referenced required paperwork and disclosures. In addition, they may encounter difficulties when attempting to sell shares of our common stock, which may affect the ability of selling shareholders or other holders to sell their shares in any secondary market. These additional sales practices and disclosure requirements may impede the sale of our securities and the liquidity for our securities may decrease, with a corresponding decrease in the price of our securities. Our shares, in all probability, will be considered subject to such penny stock rules for the foreseeable future, and our shareholders may, as a result, find it difficult to sell their securities.

#### **FORWARD-LOOKING STATEMENTS**

When used in this Form 10-K or other filings by the Company with the Securities and Exchange Commission, in the Company's press releases or other public or shareholder communications, or in oral statements made with the approval of an authorized officer of the Company's executive officers, the words or phrases "would be", "will allow", "intends to", "will likely result", "are expected to", "will continue", "is anticipated", "estimate", "project", or similar expressions are intended to identify "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995.

The Company cautions readers not to place undue reliance on any forward-looking statements, which speak only as of the date made, and advises readers that forward-looking statements involve various risks and uncertainties. Our management believes its assumptions are based upon reasonable data derived from and known about our business and operations. No assurances are made that our actual results of operations or the results of our future activities will not differ materially from these assumptions. The Company does not undertake, and specifically disclaims any obligation to update any forward-looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statement.

#### **ITEM 1B. UNRESOLVED STAFF COMMENTS**

As a smaller reporting company, we are not required to provide this information.

#### **ITEM 2. DESCRIPTION OF PROPERTY**

The Company's corporate office is located at 777 Main Street, Suite 3100, Fort Worth, TX 76102. During the first quarter of 2012 the space was leased by HEB. In the second quarter of 2012 the Company signed its own lease for approximately 1150 square feet of rentable area. The lease, which expires in November 2013, requires base rent payment of \$2,065 per month. (See "Item 13. Certain Relationships and Related Transactions, and Director Independence" for additional information).

#### **ITEM 3. LEGAL PROCEEDINGS**

On November 14, 2011, Ken Link instituted litigation against the Company and Scott A. Haire in the District Court of Tarrant County Texas, 342<sup>nd</sup> Judicial District alleging default under the terms of a certain promissory note executed by the Company and guaranteed by Scott A. Haire. Ken Link asserts that the unpaid balance of the note, including accrued interest as of December 4, 2011 is the sum of \$255,292 plus 200,000 shares of the Company's common stock. We have disputed the claim and have asserted a counter claim that the transaction described in the Plaintiff's original petition is usurious in violation of the provisions of the Texas Finance Code. Furthermore, we have filed an action for recovery of damages related to a note previously executed by the Company and Ken Link, which is also usurious under the Texas Finance Code. We further claim that the Plaintiff, who placed \$223,500 of orders in 2011, is in breach of a Distribution Agreement with WCI. While we believe the claims made against the Company are without merit, and will vigorously defend against them, we are unable at this time to determine the ultimate outcome of this matter or determine the effect it may have on our business, financial condition or results of operations.

#### **ITEM 4. MINE SAFETY DISCLOSURES**

This item is not applicable.

## PART II

### ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED SHAREHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

The Company's common stock is traded on OTCQB under the trading symbol "WNDM." OTCQB is one of three tiers established by OTC Markets Group, Inc., which operates one of the world's largest electronic interdealer quotation systems for broker-dealers to trade securities not listed on a national exchange. The following table sets forth the high and low sales price information of the Company's common stock for the quarterly periods indicated as reported by NASDAQ.

YEAR	QUARTER ENDING	HIGH	LOW
2012	March 31, 2012	\$0.400	\$0.210
	June 30, 2012	\$0.250	\$0.060
	September 30, 2012	\$0.200	\$0.055
	December 31, 2012	\$0.155	\$0.031
2011	March 31, 2011	\$0.795	\$0.380
	June 30, 2011	\$0.710	\$0.520
	September 30, 2011	\$0.530	\$0.271
	December 31, 2011	\$0.395	\$0.205

#### RECORD HOLDERS

As of December 31, 2012, there were 2,143 shareholders of record holding 68,782,470 shares of common stock issued, of which a total of 4,089 shares are held as treasury stock. As of December 31, 2012 there were 68,778,381 shares of common stock outstanding.

The holders of the common stock are entitled to one vote for each share held of record on all matters submitted to a vote of shareholders. Holders of the common stock have no preemptive rights and no right to convert their common stock into any other securities. There are no redemption or sinking fund provisions applicable to the common stock.

#### DIVIDENDS

We have never declared or paid any cash dividends on our common stock and we do not intend to pay cash dividends in the foreseeable future. We currently expect to retain any future earnings to fund the operation and expansion of our business.

#### RECENT SALES OF UNREGISTERED SECURITIES

Set forth below is information regarding the issuance and sales of the Company's securities without registration for the twelve months ended December 31, 2012 not previously disclosed. The securities bear a restrictive legend and no advertising or public solicitation was involved.

As further described in the notes accompanying the financial statements filed herewith:

On January 25, 2012, 164,286 shares of Common Stock valued at \$100,214, which were issued in the first quarter of 2011 for prepaid advertising, were cancelled and returned to the Company after the advertising company was unable to complete the contract.

In March of 2012, the Company issued 200,000 shares of Common Stock with a fair market value of \$46,000 to an unrelated party as part of the March 27, 2012 debenture issuance.

On April 2, 2012, the Company issued 4 million shares of common stock in conversion of debentures in the amount of \$695,000.

On April 27, 2012, the Company issued 137,143 shares of common stock in the conversion of \$15,000 on unrelated party debt.

On May 8, 2012, the Company issued 216,460 shares of common stock in the conversion of \$50,000 of unrelated party debt and \$1,200 of unrelated party interest.

On May 8, 2012, the Company issued 166,113 shares of common stock in the conversion of \$45,000 of unrelated party debt.

On August 21, 2012, the Company issued 166,667 shares of common stock in the conversion of \$20,000 of unrelated party debt in accordance with the Forbearance Agreement (see "Note 6—Other Significant Transactions").

On August 23, 2012, the Company issued 300,000 shares of common stock valued at \$42,000 for advertising expense.

On September 20, 2012, the Company issued 160,000 shares of common stock in the exercise of warrants and 222,420 shares of common stock in conversion of \$20,000 of unrelated party debt.

On September 24, 2012, the Company issued 500,000 shares of common stock valued at \$72,500 as settlement for consulting services.

On October 26, 2012, the Company issued 43,382 shares of common stock according to the terms of the forbearance agreement (see "Note 6—Other Significant Transactions").

On October 31, 2012, the Company issued 571,428 shares of common stock in the conversion of debentures in the amount of \$30,000.

On November 7, 2012, the Company issued 68,531 shares of common stock to extend the due date of the forbearance agreement (see "Note 6—Other Significant Transactions").

On November 26, 2012, the Company issued 824,176 shares of common stock in the conversion of \$15,000 of unrelated party debt.

On November 30, 2012, the Company issued 816,326 shares of common stock in the conversion of debentures in the amount of \$20,000.

On December 7, 2012, the Company issued 300,000 shares of common stock in the conversion of \$8,885 of unrelated party debt.

On December 12, 2012, the Company issued 1,500,000 shares of common stock for a subscription agreement in the amount of \$100,000.

In the third quarter of 2012, the Company issued 850,000 stock purchase warrants to employees and contractors. The warrants are exercisable over a 5 year period at \$0.15 per share and vest over a three year period based upon continued employment with the Company.

In the third quarter of 2012, the Company issued 1,000,000 stock purchase warrants to Mr. Lutz for his role as CEO. The warrants, which are exercisable at \$0.15 per share, will vest upon the Company's achievement of certain revenue goals by June 30, 2013.

In the third quarter of 2012, the Company issued 3,193,500 stock purchase warrants to board members. The warrants are exercisable over a 5 year period at \$0.15 per share.

The issuances described above were made in private transactions or private placements intending to meet the requirements of one or more exemptions from registration. In addition to any noted exemption below, we relied upon Section 4(2) of the Securities Act of 1933, as amended (the "Act"). The investors were not solicited through any form of general solicitation or advertising, the transactions being non-public offerings, and the sales were conducted in private transactions where the investor identified an investment intent as to the transaction without a view to an immediate resale of the securities. The shares were "restricted securities" in that they were both legended with reference to Rule 144 as such and the investors identified they were sophisticated as to the investment decision and in most cases we reasonably believed the investors were "accredited investors" as such term is defined under Regulation D based upon statements and information supplied to us in writing and verbally in connection with the transactions. We have never utilized an underwriter for an offering of our securities and no sales commissions were paid to any third party in connection with the above-referenced sales.

## **ITEM 6. SELECTED FINANCIAL DATA**

As a smaller reporting company, we are not required to provide this information.

## **ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our consolidated financial statements and related footnotes that appear in this document.

### **ORGANIZATIONAL OVERVIEW**

Our current focus is developing and marketing products for the advanced wound care market, as pursued through our wholly-owned subsidiary, Wound Care Innovations, LLC ("WCI"), which brings a unique mix of products, procedures and expertise to the wound care arena. The patented collagen fragments (CRX) of CellerateRX are a fraction of the size of the native collagen molecules and particles found in other products, uniquely delivering the benefits of collagen to the body immediately.

After completing evidence-based studies, WCI has identified opportunities for growth with emphasis on the following areas:

- Brand recognition in the medical community
- International distribution agreements in Europe and the Middle East; with negotiations in process for Korea, Mexico, India, China and the Philippines.

In September 2009, the Company acquired a patent for resorbable bone wax and bone void filler products, which offer a solution to the problem of bone wound healing in a cost effective manner. Our FDA submittal for our new Bone Wax approval by the FDA is in process.

Preparing for the future expanding role of our products, we are studying the feasibility of three other markets where CellerateRX formulas could have great sales potential: dental, dermatology / plastic surgery and sunburn relief. We are committed to the completion of our feasibility studies and plan to launch a product into at least one of these areas in 2013 in conjunction with a strategic partner.

## CRITICAL ACCOUNTING POLICIES

Our discussion and analysis of our financial condition and results of operations is based on our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these consolidated financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities and expenses. We base our estimates on historical experience and on various other assumptions that we believe to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. We believe the footnotes to the consolidated financial statements provide the description of the significant accounting policies necessary in fully understanding and evaluating our consolidated financial condition and results of operations.

## RESULTS OF OPERATIONS

### Comparison of Year ended December 31, 2012 Compared to Year ended December 31, 2011

*Revenues.* The Company generated revenues for the year ended December 31, 2012 of \$1,173,544 compared to revenues of \$2,209,685 for the year ended December 31, 2011, or a 47% decrease in revenues. In 2011, the Company's revenue included a \$500,000 receipt from the sale of certain distribution rights to the CellerateRX powder product as mentioned in "Note 6—Other Significant Transactions." The Company's revenues also included \$326,860 of revenue from the sale of its subsidiary Secure eHealth and \$100,000 from the licensing of a certain patent owned by ROP (see "Note 5—Asset and Business Dispositions"). The Company did not sell any subsidiaries, licensing rights or distribution rights in 2012.

*Cost of goods sold.* Cost of goods sold for the year ended December 31, 2012 were \$798,532 compared to cost of goods sold of \$799,626 for the year ended December 31, 2011, or a 0% change in cost of goods sold.

*General and administrative expenses. ("G&A").* G&A expenses for the year ended December 31, 2012 were \$2,757,725 compared to G&A expenses of \$2,232,617 for the year ended December 31, 2011, or a 24% increase in G&A expenses. The increase in general and administrative expenses is related to the approximately \$1,200,000 of expenses related to the Settlement Agreement with Juventas, LLC (see Note 6 "Significant Transaction – Distribution Agreement") and the transition costs associated with unwinding the distributorship agreement.

*Bad Debt Expense.* Bad debt expense for the year ended December 31, 2012 was \$2,416,272 as compared to \$513,321 for the year ended December 31, 2011, or a 371% increase in bad debt expense. The increase is primarily related to the establishment of an allowance for uncollectible related party notes and interest receivable in the third quarter of 2012.

*Gain/Loss on Debt Settlement* The gain on settlement was \$97,087 for the year ended December 31, 2012 compared to loss on settlement of \$1,128,914 for the year ended December 31, 2011. The change is the result of the decrease in the amount of debt settled with stock and the lower stock value in 2012.

*Interest Income.* Interest income was \$166,538 for the year ended December 31, 2012 compared to \$277,770 for the year ended December 31, 2011, or a decrease of 40%. The decrease is due to the reduction of notes receivable with related parties in 2012.

*Interest Expense.* Interest expense was \$286,620 for the year ended December 31, 2012 compared to \$262,340 for the year ended December 31, 2011, or an increase of 9%.

*Debt Related Expense.* Debt related expense was \$1,027,764 for the year ended December 31, 2012 compared to \$6,543,109 for the year ended December 31, 2011, or a decrease of 84%. The Company engaged in significant financing activities in 2011 including \$1.6 million worth of note agreements with related equity compensation. Although the Company did make a loan offering of up to \$1,300,000 of Secured Subordinated Promissory Notes in the third quarter of 2012, equity compensation included in the loan agreements was minimal.

*Net loss.* We had a net loss for the year ended December 31, 2012, of \$1,845,323 compared with a net loss of \$12,740,816 for the year ended December 31, 2011, or a decrease in loss of 86%. The decrease in net loss is the result of reduced costs related to debt related expense and the decrease in the fair value of the Company's derivative liabilities.

## **LIQUIDITY AND CAPITAL RESOURCES**

Historically, we have financed our operations primarily from the sale of debt and equity securities. Our financing activities generated approximately \$896,595 for the year ended December 31, 2012 and approximately \$1.6 million for the year ended December 31, 2011.

We will need to raise additional capital in fiscal year 2013 to fund our business plan and support our operations. As our prospects for funding, if any, develop during the fiscal year, we will assess our business plan and make adjustments accordingly. The report of our independent auditors with regard to our financial statements for the fiscal year ended December 31, 2012, includes a going concern qualification. Although we have successfully funded our operations to date by attracting additional equity investors, there is no assurance that our capital raising efforts will be able to attract additional necessary capital for our operations. If we are unable to obtain additional funding for operations at any time now or in the future, we may not be able to continue operations as proposed, requiring us to modify our business plan, curtail various aspects of our operations or cease operations.

## **OFF-BALANCE SHEET ARRANGEMENTS**

None.

## **CONTRACTUAL COMMITMENTS**

### **ROYALTY AGREEMENT**

Pursuant to the agreement with the CellerateRX founder, George Petito, the Company is obligated to pay royalties to Petito and Applied Nutritionals, as described in "Item 1. Product, Patent, License and Royalty Agreement." At December 31, 2012 the amount of royalties due but unpaid was \$803,238.

## **ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

As a smaller reporting company, we are not required to provide this information.

## **ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

### **WOUND MANAGEMENT TECHNOLOGIES, INC. AND SUBSIDIARIES** **Index to Consolidated Financial Statements**

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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors

**Wound Management Technologies, Inc. and Subsidiaries**

Fort Worth, Texas

We have audited the accompanying consolidated balance sheets of Wound Management Technologies, Inc. and Subsidiaries as of December 31, 2012 and 2011 and the related statements of operations, changes in stockholders' equity (deficit) and cash flows for each of the years in the two-year period ended December 31, 2012. Wound Management Technologies, Inc. and Subsidiaries' management is responsible for these financial statements. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Wound Management Technologies, Inc. and Subsidiaries as of December 31, 2012 and 2011 and the results of its operations and its cash flows for each of the years in the two-year period ended December 31, 2012, in conformity with accounting principles generally accepted in the United States of America.

The accompanying consolidated financial statements have been prepared assuming Wound Management Technologies, Inc. and Subsidiaries will continue as a going concern. As discussed in Note 3 to the consolidated financial statements, Wound Management Technologies, Inc. and Subsidiaries has incurred substantial losses and has a working capital deficit. These factors raise substantial doubt about the ability of the Company to continue as a going concern. Management's plans in regards to these matters are also described in Note 3. The consolidated financial statements do not include any adjustments that might result from the outcome of these uncertainties.

/s/Pritchett, Siler & Hardy, P.C.

**PRITCHETT, SILER & HARDY, P.C.**

Salt Lake City, Utah  
April 12, 2013

**WOUND MANAGEMENT TECHNOLOGIES, INC. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**  
**FOR THE YEARS ENDED DECEMBER 31, 2012 AND 2011**

<b>ASSETS</b>	December 31, 2012	December 31, 2011
<b>CURRENT ASSETS:</b>		
Cash	\$ 45,861	\$ 3,608
Accounts Receivable, net	203,967	63,738
Inventory, net	454,211	271,203
Employee Advances	11,832	27,140
Notes Receivable - Related Parties	-	959,449
Accrued Interest - Related Parties	-	122,090
Deferred Loan Costs	7,400	41,742
Deferred Compensation	309,450	-
Prepaid and Other Assets	11,306	100,214
<b>Total Current Assets</b>	<b>1,044,027</b>	<b>1,589,184</b>
<b>LONG-TERM ASSETS:</b>		
Property and Equipment, net	-	-
Intangible Assets, net	344,459	432,675
Deferred Loan Costs	5,126	26,090
Other Assets	-	27,137
Note Receivable	-	1,750,000
Accrued Interest	-	7,431
<b>Total Long-Term Assets</b>	<b>349,585</b>	<b>2,243,333</b>
<b>TOTAL ASSETS</b>	<b>\$ 1,393,612</b>	<b>\$ 3,832,517</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)</b>		
<b>CURRENT LIABILITIES:</b>		
Accounts Payable	\$ 205,206	\$ 4,804
Accrued Royalties	803,238	428,238
Accrued Liabilities	263,165	411,686
Accrued Interest - Related Parties	34,054	2,137
Accrued Interest	132,018	60,261
Derivative Liabilities	1,336,574	5,417,525
Notes Payable - Related Parties	415,620	500,000
Notes Payable, net of discount	1,814,287	58,189
Stock Subscription Payable	6,000	-
<b>Total Current Liabilities</b>	<b>5,010,162</b>	<b>6,882,840</b>
<b>LONG-TERM LIABILITIES</b>		
Notes Payable, net of discount	-	275,041
Debentures, net of discount	189,256	534,651
<b>Total Long-Term Liabilities</b>	<b>189,256</b>	<b>809,692</b>
<b>TOTAL LIABILITIES</b>	<b>\$ 5,199,418</b>	<b>\$ 7,692,532</b>
<b>STOCKHOLDERS' EQUITY (DEFICIT)</b>		
Preferred Stock, \$10 par value, 5,000,000 shares authorized:	-	-
51,000 designated Series A Preferred Stock, \$10 par; 0 issued and outstanding	-	-
7,500 designated Series B Preferred Stock, \$10 par; value: 0 issued and outstanding	-	-
Common Stock: \$.001 par value; 100,000,000 shares authorized; 68,782,470 issued and 68,778,381 outstanding as of December 31, 2012 and 58,754,110 issued and 58,750,021 outstanding as of December 31, 2011	68,782	58,754
Additional Paid-in Capital	35,154,736	33,265,232
Treasury Stock	(12,039)	(12,039)
Accumulated Deficit	(39,017,285)	(37,171,962)
<b>Total Stockholders' Equity (Deficit)</b>	<b>(3,805,806)</b>	<b>(3,860,015)</b>
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<b>\$ 1,393,612</b>	<b>\$ 3,832,517</b>

The accompanying notes are an integral part of these condensed consolidated financial statements.



**WOUND MANAGEMENT TECHNOLOGIES, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
**FOR THE YEARS ENDED DECEMBER 31, 2012 AND 2011**

	<u>December 31,</u> <u>2012</u>	<u>December 31,</u> <u>2011</u>
<b>REVENUES</b>	\$ 1,173,544	\$ 2,209,685
<b>COST OF GOODS SOLD</b>	<u>798,532</u>	<u>799,626</u>
<b>GROSS PROFIT</b>	375,012	1,410,059
<b>GENERAL AND ADMINISTRATIVE EXPENSES:</b>		
General and Administrative Expenses	2,757,725	2,232,617
Depreciation / Amortization	61,172	470,619
Bad Debt Expense	2,416,272	513,321
Non-Cash Compensation	531,284	-
Impairment of Intangible Assets	<u>27,044</u>	<u>3,208,372</u>
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS:</b>	(5,418,485)	(5,014,870)
<b>OTHER INCOME (EXPENSES):</b>		
Gain (Loss) on Debt Settlement	97,084	(1,128,914)
Gain (Loss) from Joint Venture	(27,137)	27,137
Change in fair value of Derivative Liability	4,651,061	(96,490)
Interest Income	166,538	277,770
Interest Expense	(286,620)	(262,340)
Debt related Expense	<u>(1,027,764)</u>	<u>(6,543,109)</u>
<b>LOSS BEFORE INCOME TAXES</b>	(1,845,323)	(12,740,816)
Current tax expense	-	-
Deferred tax expense	-	-
<b>NET LOSS</b>	<u>\$ (1,845,323)</u>	<u>\$ (12,740,816)</u>
Basic and diluted loss per share of common stock	\$ (0.03)	\$ (0.23)
Weighted average number of common shares outstanding	62,838,381	54,702,212

The accompanying notes are an integral part of these condensed consolidated financial statements.

**WOUND MANAGEMENT TECHNOLOGIES, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**FOR THE YEARS ENDED DECEMBER 31, 2012 AND 2011**

	2012	2011
<b>Cash flows from operating activities:</b>		
Net loss from continuing operations	\$ (1,845,323)	\$ (12,740,816)
Adjustments to reconcile net loss to net cash provided (used) in Operating activities:		
Depreciation and amortization	61,172	470,619
Amortization of discounts and deferred costs	354,398	313,082
Impairment of intangible assets	27,044	3,208,372
Stock issued as payment for services	114,500	161,600
Warrants issued as payment for services	29,400	-
Warrants Issued as Compensation	531,284	-
Warrant Expense	406,953	2,164,302
Non-cash debt related costs	180,666	727,522
Stock Issued as payment of expenses	-	388,080
Re-acquisition of distributorship	907,872	-
(Gain) loss on fair market value of derivative liabilities	(4,651,061)	96,490
Increase (decrease) in allowance for uncollectible notes receivable	1,993,233	-
Stock issued for debt related costs	45,748	3,338,200
Gain on Joint Venture	27,137	(27,137)
Loss on debt settlement	(97,084)	1,128,914
Prepayment Expense	(56,145)	-
Non-cash expenses	9,210	224,318
Changes in assets and liabilities:		
(Increase) decrease in accounts receivable, net	83,271	382,482
(Increase) decrease in inventory	(160,880)	125,981
(Increase) decrease in employee advances	15,308	(27,140)
(Increase) decrease in accrued interest receivable - related parties	(28,239)	(134,409)
(Increase) decrease in accrued interest receivable	(138,299)	(143,360)
(Increase) decrease in prepaids and other assets	(11,306)	-
Increase (decrease) in allowance for uncollectible interest	170,899	261,179
Increase (decrease) in accrued royalties	375,000	-
Increase (decrease) in accounts payable	200,401	(309,848)
Increase (decrease) in accrued liabilities	(26,299)	(46,532)
Increase (decrease) in accrued interest payable - related parties	31,918	36,217
Increase (decrease) in accrued interest payable	223,041	58,283
Net cash flows provided (used) in operating activities	(1,226,181)	(343,601)
<b>Cash flows from investing activities:</b>		
Purchase of notes receivable - related parties	-	(7,318,509)
Proceeds from notes receivable - related parties	371,839	5,982,272
Net cash flows used in investing activities	371,839	(1,336,237)
<b>Cash flows from financing activities:</b>		
Proceeds from notes payable - related parties	511,700	1,331,363
Payments on notes payable - related parties	(547,700)	(1,617,851)
Proceeds from notes payable	1,599,000	3,240,500
Payments on notes payable	(1,129,153)	(2,500,500)
Proceeds from debentures	347,500	-
Proceeds from sale of stock	100,000	959,700
Proceeds from exercise of warrants	15,248	-
Proceeds from stock subscriptions receivable	-	219,399
Net cash flows provided by financing activities	896,595	1,632,611
<b>Increase (decrease) in cash</b>	<b>42,253</b>	<b>(47,227)</b>
<b>Cash and cash equivalents, beginning of period</b>	<b>3,608</b>	<b>50,835</b>
<b>Cash and cash equivalents, end of period</b>	<b>\$ 45,861</b>	<b>\$ 3,608</b>
<b>Cash paid during the period for:</b>		
Interest	\$ 31,661	\$ 167,839
Income Taxes	-	-
<b>Supplemental non-cash investing and financing activities:</b>		
Common stock issued for debt conversion	\$ 348,027	\$ 3,218,049
Common stock issued for debentures	\$ 1,332,279	\$ -
Common stock issued for services	\$ 72,000	\$ 161,600
Common stock issued for debt related costs	\$ 55,760	\$ 3,264,495
Capital contribution from related party on sale of Secure eHealth	\$ -	\$ 326,860
Subscriptions receivable offset with note payable	\$ -	\$ 72,675

The accompanying notes are an integral part of these condensed consolidated financial statements.



**WOUND MANAGEMENT TECHNOLOGIES, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (DEFICIT)**  
**FOR THE YEARS ENDED DECEMBER 31, 2012 AND 2011**

	Preferred	\$10.00	Common	\$0.001	Additional	Treasury	Treasury	Stock	(Accumulated	Total
	Stock	Par Value	Stock	Par	Paid-In	Stock	Stock	Subscription	Deficit)	Stockholders'
	Shares	Amount	Shares	Value	Capital	Shares	Amount	Receivable		Equity
Balance at December 31, 2010 (Restated)	-	\$ -	41,316,930	\$ 41,317	\$25,251,751	(4,089)	\$ (12,039)	\$ (292,074)	\$ (24,431,146)	\$ 557,809
Issuance of Common stock for:										
Debt			11,137,551	11,138	3,206,911					3,218,049
Debt Related Costs			2,078,043	2,078	3,262,417					3,264,495
Services			280,000	280	161,320					161,600
Subscription Agreements			3,777,300	3,777	955,923					959,700
Advertising			164,286	164	100,050					100,214
Payment of Stock Subscription Receivable:								292,074		292,074
Capital Contribution from Related Party on Sale of Secure eHealth					326,860					326,860
Net Loss									(12,740,816)	(12,740,816)
Balance at December 31, 2011	-	\$ -	58,754,110	\$ 58,754	\$33,265,232	(4,089)	\$ (12,039)	-	\$ (37,171,962)	\$ (3,860,015)
Issuance of Common stock for:										
Debt			7,420,733	7,420	1,680,306					1,687,726
Interest and Extensions			311,913	312	55,760					56,072
Services			500,000	500	72,000					72,500
Subscription Agreements			1,500,000	1,500	98,500					100,000
Warrants Exercised			160,000	160	38,288					38,448
Advertising			300,000	300	44,700					45,000
Return of Stock for Advertising Services Not Provided			(164,286)	(164)	(100,050)					(100,214)
Net Loss									(1,845,323)	(1,845,323)
Balance at December 31, 2012	-	\$ -	68,782,470	\$ 68,782	\$35,154,736	(4,089)	\$ (12,039)	-	\$ (39,017,285)	\$ (3,805,806)

The accompanying notes are an integral part of these condensed consolidated financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2012

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**NOTE 1 – NATURE OF OPERATIONS**

Wound Management Technologies, Inc. was incorporated in the State of Texas in December 2001 as MB Software, Inc. In May 2008, MB Software, Inc. changed its name to Wound Management Technologies, Inc. The Company distributes collagen-based wound care products to healthcare providers such as physicians, clinics and hospitals.

**NOTE 2 -- SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**BASIS OF PRESENTATION**

The terms “the Company,” “we,” “us” and “WMT” are used in this report to refer to Wound Management Technologies, Inc. The accompanying consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles. Certain prior year amounts have been reclassified to conform to current year presentation.

**PRINCIPLES OF CONSOLIDATION**

The accompanying consolidated financial statements include the accounts of WMT and its wholly-owned subsidiaries: Wound Care Innovations, LLC (“WCI”), a Nevada limited liability company, Resorbable Orthopedics Products, LLC (“Resorbable”), a Texas limited liability company; BioPharma Management Technologies, Inc. (“BioPharma”), a Texas corporation; and Secure eHealth, LLC, a Nevada limited liability company (“eHealth”). eHealth was purchased on February 1, 2010 (see Note 4 “Asset and Business Acquisitions”) and sold on December 29, 2011 (see Note 5 “Asset and Business Dispositions”). The accounts of eHealth are included for the period it was under the control of the Company. All intercompany accounts and transactions have been eliminated.

**USE OF ESTIMATES IN FINANCIAL STATEMENT PREPARATION**

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosures of contingent assets and liabilities at the date of the financial statements, and the amounts of revenues and expenses during the reporting period. On a regular basis, management evaluates these estimates and assumptions. Actual results could differ from those estimates.

**CASH, CASH EQUIVALENTS AND MARKETABLE SECURITIES**

The Company considers all highly liquid debt investments purchased with an original maturity of three months or less to be cash equivalents. Marketable securities include investments with maturities greater than three months but less than one year. For certain of the Company’s financial instruments, including cash and cash equivalents, accounts receivable, accounts payable and other accrued liabilities, and amounts due to related parties, the carrying amounts approximate fair value due to their short maturities.

**LOSS PER SHARE**

The Company computes loss per share in accordance with Accounting Standards Codification “ASC” Topic No. 260, “Earnings per Share,” which requires the Company to present basic and dilutive loss per share when the effect is dilutive.

## **RECENTLY ENACTED ACCOUNTING STANDARDS**

In June 2009 the FASB established the Accounting Standards Codification ("Codification" or "ASC") as the source of authoritative accounting principles recognized by the FASB to be applied by nongovernmental entities in the preparation of financial statements in accordance with generally accepted accounting principles in the United States ("GAAP"). Rules and interpretive releases of the Securities and Exchange Commission ("SEC") issued under authority of federal securities laws are also sources of GAAP for SEC registrants. Amendments to the codification are made by issuing "Accounting Standards Updates." The Company has incorporated the current codification in preparing its Form 10-K including additional guidance issued in May of 2011 regarding fair value measurements and disclosure requirements particularly as it relates to Level 3 fair value measurements. There were various other accounting standards and interpretations issued during 2012 and 2011, none of which are expected to have a material impact on the Company's financial position, operations or cash flows.

## **REVENUE RECOGNITION**

The Company recognizes revenue in accordance with the guidance in "ASC" Topic No. 605-45, "Revenue Recognition." Revenue is recorded on the gross basis, which includes handling and shipping, because the Company has risks and rewards as a principal in the transaction based on the following: (a) the Company maintains inventory of the product, (b) the Company is responsible for order fulfillment, and (c) the Company establishes the price for the product.

## **ALLOWANCE FOR DOUBTFUL ACCOUNTS**

The Company establishes an allowance for doubtful accounts to ensure accounts receivable are not overstated due to uncollectibility. Bad debt reserves are maintained based on a variety of factors, including the length of time receivables are past due and a detailed review of certain individual customer accounts. If circumstances related to customers change, estimates of the recoverability of receivables would be further adjusted. The allowance for doubtful accounts at December 31, 2012 was \$234,727 and the amount at December 31, 2011 was zero.

## **ALLOWANCE FOR DOUBTFUL INTEREST RECEIVABLE**

The Company establishes an allowance for doubtful interest receivable to ensure accrued interest receivable is not overstated due to uncollectibility. The allowance for doubtful interest receivable at December 31, 2012 was \$548,048 and the amount at December 31, 2011 was \$413,048. The allowance for doubtful related party interest receivable at December 31, 2012 was \$35,899 and the amount at December 31, 2011 was zero.

## **INVENTORIES**

Inventories are stated at the lower of cost or net realizable value, with cost computed on a first-in, first-out basis. Inventories consist of powders, gels and the related packaging supplies. The allowance for obsolete and slow moving inventory had a balance of \$82,410 and \$6,764 at December 31, 2012 and December 31, 2011, respectively.

## **PROPERTY AND EQUIPMENT**

In 2012 furniture and fixtures, computer equipment and a phone system with a combined cost of \$69,425 were written off as obsolete. The assets had been fully depreciated as of December 31, 2011 and no gain or loss was recorded on the asset disposition. As of December 31, 2012, fixed assets consist of \$16,430 invested in the Company websites. This asset has been fully depreciated as of December 31, 2012.

## **INTANGIBLE ASSETS**

Long-lived assets and certain identifiable intangibles to be held and used by the Company are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The Company continuously evaluates the recoverability of its long-lived assets based on estimated future cash flows and the estimated liquidation value of such long-lived assets, and provides for impairment if such undiscounted cash flows are insufficient to recover the carrying amount of the long-lived assets. If impairment exists, an adjustment is made to write the asset down to its fair value, and a loss is recorded as the difference between the carrying value and fair value. Fair values are determined based on quoted market values, undiscounted cash flows or internal and external appraisals, as applicable. Assets to be disposed of are carried at the lower of carrying value or estimated net realizable value.

## **FAIR VALUE MEASUREMENTS**

As defined in Accounting Standards Codification (“ASC”) Topic No. 820, fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (exit price). The Company utilizes market data or assumptions that market participants would use in pricing the asset or liability, including assumptions about risk and the risks inherent in the inputs to the valuation technique. These inputs can be readily observable, market corroborated, or generally unobservable. ASC 820 establishes a fair value hierarchy that prioritizes the inputs used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurement) and the lowest priority to unobservable inputs (level 3 measurement). This fair value measurement framework applies at both initial and subsequent measurement.

The three levels of the fair value hierarchy defined by ASC Topic No. 820 are as follows:

Level 1 – Quoted prices are available in active markets for identical assets or liabilities as of the reporting date. Active markets are those in which transactions for the asset or liability occur in sufficient frequency and volume to provide pricing information on an ongoing basis. Level 1 primarily consists of financial instruments such as exchange-traded derivatives, marketable securities and listed equities.

Level 2 – Pricing inputs are other than quoted prices in active markets included in level 1, which are either directly or indirectly observable as of the reported date. Level 2 includes those financial instruments that are valued using models or other valuation methodologies. These models are primarily industry-standard models that consider various assumptions, including quoted forward prices for commodities, time value, volatility factors, and current market and contractual prices for the underlying instruments, as well as other relevant economic measures. Substantially all of these assumptions are observable in the marketplace throughout the full term of the instrument, can be derived from observable data or are supported by observable levels at which transactions are executed in the marketplace. Instruments in this category generally include non-exchange-traded derivatives such as commodity swaps, interest rate swaps, options and collars.

Level 3 – Pricing inputs include significant inputs that are generally less observable from objective sources. These inputs may be used with internally developed methodologies that result in management’s best estimate of fair value.

At December 31, 2012, the Company’s financial instruments consist of the derivative liabilities related to stock purchase warrants and the beneficial conversion features of certain outstanding debentures and notes payable. The derivative liability on stock purchase warrants was valued using the American Options Binomial Method, a Level 3 input. The fair value of the beneficial conversion features is calculated in accordance with ASC Topic No. 470-20-25-4. The change in fair value of the derivative liabilities is classified in other income (expense) in the statement of operations.

Our intangible assets have also been valued using the fair value accounting treatment and a description of the methodology used, including the valuation category, is described below in Note 9 “Intangible Assets.”

## **INCOME TAXES**

Income taxes are accounted for under the asset and liability method, whereby deferred income taxes are recorded for temporary differences between financial statement carrying amounts and the tax basis of assets and liabilities. Deferred tax assets and liabilities reflect the tax rates expected to be in effect for the years in which the differences are expected to reverse. A valuation allowance is provided if it is more likely than not that some or all, of the deferred tax asset will not be realized.

## **BENEFICIAL CONVERSION FEATURE OF CONVERTIBLE NOTES PAYABLE**

The convertible feature of certain notes payable provides for a rate of conversion that is below the market value of the Company's common stock. Such a feature is normally characterized as a "Beneficial Conversion Feature" ("BCF"). In accordance with ASC Topic No. 470-20-25-4, the intrinsic value of the embedded beneficial conversion feature present in a convertible instrument shall be recognized separately at issuance by allocating a portion of the debt equal to the intrinsic value of that feature to additional paid in capital. When applicable, the Company records the estimated fair value of the BCF in the consolidated financial statements as a discount from the face amount of the notes. Such discounts are accreted to interest expense over the term of the notes using the effective interest method.

## **ADVERTISING EXPENSE**

In accordance with ASC Topic No. 720-35-25-1, the Company recognizes advertising expenses the first time the advertising takes place. Such costs are expensed immediately if such advertising is not expected to occur.

## **NOTE 3 - GOING CONCERN**

The Company has continuously incurred losses from operations, has a working capital deficit, and has a significant accumulated deficit. The appropriateness of using the going concern basis is dependent upon the Company's ability to obtain additional financing or equity capital and, ultimately, to achieve profitable operations. These conditions raise substantial doubt about its ability to continue as a going concern.

In this regard, management is proposing to raise any necessary additional funds through loans or through additional sales of its common stock. There is no assurance that the Company will be successful in raising additional capital to support the financial needs of the Company or that the Company will ever produce profitable operations. The financial statements do not include any adjustments that might result from the outcome of these uncertainties.

## **NOTE 4 - ASSET AND BUSINESS ACQUISITIONS**

On February 1, 2010, the Company entered into a purchase agreement with VHGI Holdings, Inc., formerly VirtualHealth Technologies, Inc., a Delaware corporation ("VHGI"), and VPS Holdings, LLC, a Kentucky limited liability company and subsidiary of VHGI ("VPS"). The total purchase price of \$500,000, which consisted of \$100,000 in cash and a promissory note in the principal amount of \$400,000 (the "WMT Note"), was paid for certain assets and liabilities. Amounts recorded by the Company as a result of this transaction were the following:

- a) An asset was recorded for the \$1,500,000 Senior Secured Convertible Promissory Note Receivable issued by Private Access, Inc. (the "Private Access Note"). This receivable was reflected in the December 31, 2010 balance sheet as a long term asset and was combined with the applicable accrued interest.
- b) A liability was recorded for the note payable obligation of \$1,000,000, which included accrued interest, incurred by VHGI in conjunction with the Private Access Note transaction. Subsequent to the purchase date, the Company negotiated payment of a portion of this debt with stock and the remaining balance owed as of December 31, 2010 was \$178,443. This balance was paid in the first quarter of 2011.

No value was assigned to the other assets included in the transaction, which were fully amortized intangibles, and no value was included in the purchase price paid. These intangibles include intellectual property related to the "Veriscrip" prescription drug monitoring technology and the System Tray Notifier license owned by eHealth. WMT also purchased VHGI's 100% membership interest in eHealth.

At the time of the transaction Scott A. Haire also served as the Chief Executive Officer, Chief Financial Officer, and a director of VHGI. Based on shares outstanding as of the Annual Report on Form 10-K filed by VHGI for the year ended December 31, 2011, Mr. Haire beneficially owned, individually and through H.E.B., LLC, a Nevada limited liability company ("HEB") of which Mr. Haire is the managing member, 25% of the outstanding common stock of VHGI.

## **NOTE 5 – ASSET AND BUSINESS DISPOSITIONS**

On December 29, 2011, the Company entered into a membership interest purchase agreement with HEB, LLC and Commercial Holding AG, LLC. The agreement transferred WMT's 100% membership interest in Secure eHealth in exchange for cancelation of \$312,025 of principal and \$14,835 of accrued but unpaid interest on two promissory notes owed by WMT to the entities. The two entities had previously financed the acquisition of eHealth by the Company in early 2010. In addition, as a condition of such transaction, three holders of promissory notes of Wound Management aggregating \$300,000 in principal amount, agreed to the assignment of such promissory notes to Secure eHealth.

At the time of the transaction, Scott A. Haire served as the Chief Executive Officer, President, and Chairman of the Company, and also served as the managing member of HEB.

## **NOTE 6 – OTHER SIGNIFICANT TRANSACTIONS**

### **DISTRIBUTION AGREEMENT**

As disclosed in our Form 8-K filing on April 14, 2011, Juventas, LLC ("Juventas") purchased the exclusive right to sell the CellerateRX powder products in North America. This multi-year agreement had escalating sales requirements for Juventas to retain such exclusive rights. We received an 'upfront' non-refundable payment of \$500,000 from Juventas for this exclusive right to distribute CellerateRX powder, which was recorded as revenue in the first quarter of 2011.

The Distribution Agreement was subsequently amended on November 23, 2011, at which point the Company and WCI entered into a Note Purchase Agreement pursuant to which they issued to Juventas a Convertible Secured Promissory Note in the amount of \$500,000 (see Note 8 "Notes Payable"). In connection with the Note Purchase Agreement, the Company, WCI, and certain of their affiliates entered into a security agreement with Juventas, pursuant to which the Promissory Note was secured by all inventory of the Company and WCI (together with any proceeds of such inventory). Additionally, certain affiliates of the Company entered into guaranty agreements with Juventas with respect to amounts owed under the Promissory Note (the "Guarantees" and, collectively with the Distribution Agreement, the Promissory Note, the Security Agreement, and the Guarantees, the "Juventas Agreements").

On March 20, 2012, the Company, Juventas, and certain other parties entered into a Settlement Agreement and Mutual Release (the "Settlement Agreement"), pursuant to which the Juventas Agreements were effectively terminated and all amounts owed and other claims thereunder were settled as more specifically set forth therein. As the result of the Settlement Agreement, the Company has reacquired its North American distribution rights, as well as the rights under certain sub-distribution agreements entered into by Juventas in respect of WCI's CellerateRX Powder product.

In connection with the Settlement Agreement, the Company, WCI, and certain of their affiliates (collectively, the "Company Parties") issued to Juventas a Secured Promissory Note in the principal amount of \$930,000. The Company Parties also entered into a security agreement with Juventas pursuant to which the note was secured by all inventory of the Company Parties (together with any proceeds of such inventory), and certain affiliates of the Company entered into guaranty agreements with Juventas with respect to amounts owed under the note.

In July 2012, the Secured Promissory Note's principal balance of \$930,000 and \$20,791 of accrued interest remained due. The Company reached agreement with Juventas that upon payment of \$880,000, all remaining principal of, and accrued interest on, the Juventas secured promissory note would be forgiven. The Company made such payment in July of 2012, at which point the note was cancelled.

## SEC Complaint

On or about June 4, 2012, the United States Securities and Exchange Commission filed a Complaint against the Company and Scott A. Haire, a former officer and director of the Company, in the United States District Court for the Southern District of Florida. The Complaint alleges that from at least July through November 2009, the Company and Haire engaged in a fraudulent scheme and market manipulation involving the Company's stock. The Complaint alleges that (a) Haire arranged to sell Company restricted stock to an FBI agent posing as the trustee of a pension fund and to pay that person a kickback for engaging in the transaction; and (b) Haire arranged to make payments to a fictitious person, putatively a broker, in exchange for the broker's trading in company stock timed with Company press releases. The Complaint asserts claims for violations of Section 17(a) (1) of the Securities Act and Section 10(b) of the Securities Exchange Act and Rule 10b-5 promulgated thereunder. The Complaint seeks (a) a declaration that the Company and Haire committed those violations; (b) an injunction against the further commission of such violations; (c) disgorgement; (d) civil money penalties; (e) an order barring Haire from participating in any offering of a penny stock; and (f) an order barring Haire from acting as an officer or director of any issuer that has a class of securities registered pursuant to Section 12 of the Securities Exchange Act or that is required to file reports pursuant to Section 15(d) of the Securities Exchange Act.

The Company, separate from Mr. Haire, engaged in settlement discussions with the Securities and Exchange Commission concerning a potential settlement of the action against the Company. On September 14, 2012, the Company filed a Consent of Defendant with the SEC. To resolve the claims against it, the Company has consented to the entry of a permanent injunction against violations of Section 17(a) of the Securities Act and Section 10(b) of the Securities Exchange Act involving the payment of undisclosed compensation to investment advisors, managers, and trustees or the manipulation of the price or volume of any security. As part of the settlement agreement the Company paid a \$20,000 civil money penalty. On January 15, 2013, the Company received a final judgment resolving claims against the Company. The judgment was delivered by the United States District Court for the Southern District of Florida.

## Forbearance Agreement

On July 13, 2012, Tonaquint, Inc. ("Tonaquint") filed suit against the Company and certain of its affiliates in connection with a Securities Purchase Agreement by and between Tonaquint and the Company under which Tonaquint purchased a Secured Convertible Promissory Note in the original principal amount of \$560,000 (the "Note"). The suit alleges, among other things, a failure of the Company to make certain payments and to honor a conversion notice delivered pursuant to the Note. On August 17, 2012, Tonaquint and the Company entered into a forbearance agreement, pursuant to which Tonaquint agreed:

- (i) To refrain from exercising its rights under the Note through October 16, 2012, which date can, at the Company's option, be extended for two consecutive periods of 30-days each,
- (ii) To convert \$20,000 in principal amount owed under the Note into shares of the Company's Common Stock, the number of such shares to be determined as set forth in the Forbearance Agreement; and
- (iii) To accept as payment in full of the Note (in conjunction with the issuance of the Conversion Shares) a cash payment of \$200,000 on or before October 16, 2012 (as such date may be extended at the Company's option.)

On August 21, 2012, the Company issued to Tonaquint, pursuant to the forbearance agreement, 166,667 shares of Common Stock in conversion of \$20,000 of note principal. An additional 43,382 shares of Common Stock were issued on October 20, 2012, also in relation to the \$20,000 conversion. On October 8, 2012, the Company paid Tonaquint \$5,000 to extend the Forbearance Period to November 15, 2012. On November 6, 2012, the Company paid \$5,000 and issued 68,531 shares of common stock to extend the Forbearance Period to December 15, 2012. Three additional payments of \$5,000 each were made on December 6, 2012, January 10, 2013 and March 13, 2013 to extend the Forbearance Period to April 14, 2013.

**NOTE 7 – NOTES RECEIVABLE****NOTES RECEIVABLE – RELATED PARTY**

The following is a summary of amounts due from related parties, including accrued interest separately recorded, as of December 31, 2012:

<b>Related party</b>	<b>Nature of relationship</b>	<b>Terms of the agreement</b>	<b>Principal amount</b>	<b>Accrued Interest</b>
Secure eHealth	Secure eHealth was a 100% owned subsidiary of the Company until December 2011. (see Note 5) Scott Haire is the managing member of Secure eHealth.	Unsecured line of credit 1% interest, due on demand.	\$ 293,233	\$2,232
Commercial Holding, AG	Commercial Holding AG, LLC has provided previous lines of credit to affiliates of WMT.	Unsecured note with interest accrued at rate of 10% per annum, due on demand.	200,000	33,667
MAH Holding, LLC	MAH Holding, LLC has provided previous lines of credit to affiliates of WMT.	Unsecured note with interest accrued at 10% per annum, due on demand.	0	0
	Allowance for Doubtful Accounts		(493,233)	(35,899)
<b>TOTAL</b>			<b>\$0</b>	<b>\$0</b>

The following is a summary of amounts due from related parties, including accrued interest separately recorded, as of December 31, 2011:

<b>Related party</b>	<b>Nature of relationship</b>	<b>Terms of the agreement</b>	<b>Principal amount</b>	<b>Accrued Interest</b>
Secure eHealth	Secure eHealth was a 100% owned subsidiary of the Company until December 2011. (see Note 5) Scott Haire is the managing member of Secure eHealth.	Unsecured line of credit 0% interest, due on demand.	\$ 293,233	\$0
Commercial Holding, AG	Commercial Holding AG, LLC has provided previous lines of credit to affiliates of WMT.	Unsecured note with interest accrued at rate of 10% per annum, due on demand.	500,000	8,472
MAH Holding, LLC	MAH Holding, LLC has provided previous lines of credit to affiliates of WMT.	Unsecured note with interest accrued at 10% per annum, due on demand.	166,216	113,618
<b>TOTAL</b>			<b>\$959,449</b>	<b>\$122,090</b>

**NOTES RECEIVABLE**

The following is a summary of amounts due from unrelated parties, including accrued interest separately recorded, as of December 31, 2012:

<b>Note Receivable</b>	<b>Terms of the agreement</b>	<b>Principal amount</b>	<b>Accrued Interest</b>
Private Access	Convertible note receivable which accrues interest at 9% per annum, maturity date of July 31, 2013.	\$1,500,000	\$548,048
June 21, 2011 Notes Receivable	Five \$50,000 5% secured notes, with the same unrelated party received as part of the June 21, 2011 note payable and warrant purchase agreement (see note 8) due 49 months from initial funding.	-	-
	Allowance for Doubtful Accounts	<b>(1,500,000)</b>	<b>(548,048)</b>
<b>Total</b>		<b>\$0</b>	<b>\$0</b>

The Private Access Note is with an unrelated company and the loan of \$1,500,000 accrues interest at 9% per annum from the day of purchase to the maturity date of July 31, 2013. As of December 31, 2012 the Company has accrued \$548,048 of interest and has established an allowance for this same amount. According to the terms of the Assignment and Assumption Agreement between VHGI, Private Access, Inc. ("Private Access") and the Company, VHGI assigned all rights, title and interest in the Private Access Note, including the right to serve as collateral agent for the collateral pledged as security by Private Access, to the Company. Under the terms of the Security Agreement dated August 3, 2009, which was assigned to the Company by VHGI, the Company, along with other investors, holds pro rata security interests in all property of Private Access including its intellectual property.

The Company received five \$50,000 secured notes, with the same unrelated party as part of the June 21, 2011 note payable and warrant purchase agreement (see note 8) for a total note receivable balance of \$250,000. On April 25, 2012, the note holder elected to offset the \$250,000 notes receivable and \$10,729 in accrued interest receivable against the related note payable and accrued interest payable. Following the offset, the balance of the five secured notes receivable and the related accrued interest is zero.

The following is a summary of amounts due from unrelated parties, including accrued interest separately recorded, as of December 31, 2011:

<b>Note Receivable</b>	<b>Terms of the agreement</b>	<b>Principal amount</b>	<b>Accrued Interest</b>
Private Access	Convertible note receivable which accrues interest at 9% per annum, maturity date of July 31, 2013.	\$1,500,000	\$413,048
June 21, 2011 Notes Receivable	Five \$50,000 5% secured notes, with the same unrelated party received as part of the June 21, 2011 note payable and warrant purchase agreement (see note 8) due 49 months from initial funding.	250,000	7,431
<b>Total</b>		<b>\$1,750,000</b>	<b>\$420,479</b>

**NOTE 8 – NOTES PAYABLE****NOTES PAYABLE – RELATED PARTIES**

Funds are advanced to the Company from various related parties, including from Mr. Robert Lutz. Other shareholders fund the Company as necessary to meet working capital requirements and expenses. The following is a summary of amounts due to related parties, including accrued interest separately recorded, as of December 31, 2012:

<b>Related party</b>	<b>Nature of relationship</b>	<b>Terms of the agreement</b>	<b>Principal amount</b>	<b>Accrued Interest</b>
Lutz, Investments LP	Mr. Lutz is the CEO of the Company	Convertible note payable due March 31, 2012. The note is convertible at \$0.19 per share. As of March 31, 2013 the note has not been converted and is past due.	\$200,000	\$14,115
Dr. Philip J. Rubinfeld	Mr. Rubinfeld is a member of the Board of Directors	See "Third Quarter Secured Promissory Notes" As of March 31, 2013 \$100,000 of this note remains due.	100,000	7,609
Araldo A. Cossutta	Mr. Cossutta is a member of the Board of Directors	See "Third Quarter Secured Promissory Notes" As of March 31, 2013 \$75,000 of this note remains due.	75,000	5,706
MAH Holding, LLC	MAH Holding, LLC has provided previous lines of credit to affiliates of WMT.	Unsecured note with interest accrued at 10% per annum, due on demand.	40,620	6,624
<b>Total</b>			<b>\$415,620</b>	<b>\$34,054</b>

The following is a summary of amounts due to related parties, including accrued interest separately recorded, as of December 31, 2011:

<b>Related party</b>	<b>Nature of relationship</b>	<b>Terms of the agreement</b>	<b>Principal amount</b>	<b>Accrued Interest</b>
Juventas, LLC	Juventas, LLC holds the exclusive right to sell CellerateRX products in North America (see Note 6 "Distribution Agreement")	Contingently convertible promissory note with interest accrued at 4% per annum, due March 9, 2012.	\$500,000	\$2,137

**NOTES PAYABLE**

The following is a summary of amounts due to unrelated parties, including accrued interest separately recorded, as of December 31, 2012:

<b>Note Payable</b>	<b>Terms of the agreement</b>	<b>Principal Amount</b>	<b>Discount</b>	<b>Principal Net of Discount</b>	<b>Accrued Interest</b>
March 4, 2011 Note Payable	\$223,500 note payable; (i) interest accrues at 13% per annum; (ii) maturity date of September 4, 2011; (iii) \$ 20,000 fee due at maturity date with a \$1,000 per day fee for each day the principal and interest is late. This note is currently the subject of litigation (see Note 9 "Legal Proceedings")	\$223,500	-	\$223,500	\$29,539
Purchase Order Financing Agreement	\$50,000 note payable; (i) interest accrues at 10% per annum; (ii) proceeds used to purchase inventory; (iii) lender will be reimbursed \$25 per gram as the inventory is sold. As of March 31, 2012 the lender is due \$8,775 of sales proceeds.	43,847	-	43,847	536
Third Quarter 2012 Secured Subordinated Promissory Notes	Seventeen notes (including two with related parties mentioned above) in the original aggregate principal amount of \$1,055,000; (i) 5% interest due on maturity date; (ii) maturity date of October 12, 2012; (iii) after the maturity date interest shall accrue at 18% per annum and the company shall pay to the note holders on a pro rata basis, an amount equal to twenty percent of the sales proceeds received by the Company and its subsidiary, WCI, from the sale of surgical powders, until such time as the note amounts have been paid in full. As of March 31, 2013 fifteen of these notes remain due, of which thirteen are with unrelated parties in the aggregate principal amount of \$610,000.	860,000	-	860,000	65,149
September 19, 2012 Promissory Note	\$20,000 note payable; (i) interest accrues at 10% per annum; (ii) maturity date of December 31, 2012; (iii) warrant to purchase 20,000 shares of common stock at an exercise price of \$0.15 per share to be issued upon default. As of December 31, 2012 this note was not paid and the 20,000 warrants were issued to the note holder. As of March 31, 2013 the \$20,000 balance is past due.	20,000	-	20,000	570
September 28, 2012 Promissory Note	\$51,300 note payable (i) interest accrues at 10% per annum; (ii) maturity date of December 31, 2012; (iii) default interest rate of 15 per annum. As of March 31, 2013 this note is past due.	51,300	-	51,300	1,357
October 1, 2012 Promissory Note	\$75,000 note payable; (i) interest accrues at 9% per annum; (ii) the principal is due and payable as follows: (a) \$10,000 on October 31; and (b) \$15,000 each on November 31, 2012 December 31, 2012 and January 31, 2013 and (c) \$20,000 on February 28, 2013 the maturity date; (iii) the Company will issue to Lender five-year warrant to purchase a total of 225,000 shares of common Stock at a price of \$0.15 per share. As of March 31, 2013, the \$15,000 payment due in January has been paid, the due date of the final \$20,000 payment has been extended, and the balance is unpaid.	35,000	-	35,000	186

December 7, 2012 Promissory Note	\$75,000 note payable; (i) interest accrues at 10% per annum; (ii) the principal is due and payable as follows: (a) \$10,000 each on January 15, 2013 and February 15, 2013; and (b) \$15,000 on March 15, 2013 and (c) \$20,000 each on April 15, 2013 and May 15, 2013 the maturity date; (iii) the Company will issue to Lender five-year warrant to purchase a total of 350,000 shares of common Stock at a price of \$0.075 per share. As of March 31, 2013 \$35,000 in principal has been paid leaving a balance of \$40,000 due.	75,000	-	75,000	521
December 11, 2012 Promissory Note	\$50,000 note payable; (i) interest accrues at 9% per annum; (ii) the principal is due and payable as follows: (a) \$5,000 each on February 11, 2013 and March 11, 2013; and (b) \$10,000 on April 11, 2013 and May 11, 2013 and (c) \$20,000 on June 11, 2013 the maturity date; (iii) the Company will issue to Lender five-year warrant to purchase a total of 225,00 shares of common Stock at a price of \$0.09 per share. Additionally, the Company will issue warrants to purchase 375,000 common shares at \$0.09 exercisable only upon an event of default. As of March 31, 2013 \$10,000 in principal has been paid leaving a balance of \$40,000 due.	50,000	-	50,000	263
June 21, 2011 Note	Convertible promissory note in the principal amount of \$560,000; (i) interest accrues at 12% per annum; (ii) maturity date of June 21, 2015; (iii) upon closing the Company issued to the lender 100,000 shares of Common Stock valued at \$60,000 and two warrants to purchase 250,000 shares of common stock each, with exercise prices of \$0.50 \$1.00; (iv) the debt is convertible at a 30% discount on the fair market value of the stock. The Company measured the fair value of the warrants and the beneficial conversion feature of the note and recorded a discount against the principal of the note. (see Note 6 "Significant Transaction - Forbearance Agreement")	200,000	-	200,000	-
March 2012 Convertible Notes	Three convertible notes in the principal amount of \$25,000, \$50,000 and \$100,000 respectively; (i) issued between March 3 and March 22, 2012; (ii) convertible at \$0.19 per share; (iii) interest accrues at 5% per annum; (iv) interest accrues at 9% per annum after the due dates between March 31 and June 30, 2012. As of the date of this filing these notes are past due.	175,000	-	175,000	11,281

Second Quarter 2012 Convertible Notes	Two \$25,000 notes; (i) issued on April 3 and April 23, respectively; (ii) convertible at \$0.19 per share; (iii) interest accrues at 5% per annum; (iv) interest accrues at 9% per annum after the due dates of April 30 and June 30, 2012, respectively. On September 20, 2012, 222,420 shares of Common Stock were issued in conversion of the April 23 note. As of the date of this this filing the April 3 note is past due.	25,000	-	25,000	1,628
May 30, 2012 Convertible Note	Note in the principal amount of up to \$275,000 including an approximate original issue discount of 10%; (i) maturity date one year from the effective date (ii) convertible at the lesser of \$0.19 or a 30% discount on the fair market value of the Company's common stock; (iv) one time interest charge of 5% will be applied if the note is not repaid within the first 90 days.	73,645	(18,005)	55,640	2,750
<b>Total</b>		<b>\$1,832,292</b>	<b>\$(18,005)</b>	<b>\$1,814,287</b>	<b>\$113,781</b>

The following is a summary of amounts due to unrelated parties, including accrued interest separately recorded, as of December 31, 2011:

<b>Note Payable</b>	<b>Terms of the agreement</b>	<b>Principal Amount</b>	<b>Discount</b>	<b>Principal Net of Discount</b>	<b>Accrued Interest</b>
June 21, 2011 Note	Convertible promissory note in the principal amount of \$560,000; (i) interest accrues at 12% per annum; (ii) maturity date of June 21, 2015; (iii) upon closing the Company issued to the lender 100,000 shares of Common Stock valued at \$60,000 and two warrants to purchase 250,000 shares of common stock each, with exercise prices of \$0.50 \$1.00; (iv) the debt is convertible at a 30% discount on the fair market value of the stock. The Company measured the fair value of the warrants and the beneficial conversion feature of the note and recorded a discount against the principal of the note. (see Note 6 "Significant Transaction - Forbearance Agreement")	\$560,000	\$(284,959)	\$275,041	\$51,367
July 13, August 17, & October 7 2011 Convertible Notes	Three notes with the same terms to the same unrelated party in the amounts of \$40,000, \$50,000 and \$30,000 respectively. (i) interest accrues at 8% per annum; (ii) maturity date nine months from the date of issuance; (iii) convertible at a price per share equal to 50% of the average of the three lowest closing prices of the Company's Common stock for the 10 day trading period before conversion	120,000	(61,811)	58,189	3,894
<b>Total</b>		<b>\$680,000</b>	<b>\$(346,770)</b>	<b>\$333,230</b>	<b>\$55,261</b>

## DEBENTURES

### 2010 Debentures

On March 30, 2010, the Company entered into a Securities Purchase Agreement and, pursuant to this agreement, a total of \$1,000,000 in principal amount of convertible debentures (the "Debentures"), with a maturity date of March 2013, could be sold to investors. The Debentures could be converted into shares of the Company's common stock at a conversion price equal to seventy percent (70%) of the lowest closing bid price per share for the twenty (20) trading days immediately preceding the date of conversion; provided that no holder could convert Debentures into, nor shall the Company issue to such holder, shares of common stock to the extent that the conversion would result in a holder and its affiliates together beneficially owning more than 4.99% of the then issued and outstanding shares of the Company's common stock. This ownership restriction could be waived, however, by a holder upon sixty-one (61) days prior written notice.

The Debentures could be redeemed by the Company at any time or from time to time at a price equal to (x) one hundred twenty percent (120%) of the principal amount of the Debenture if the Debenture is called for redemption prior to the expiration of six months from the issuance date, or one hundred thirty one percent (131%) if called for redemption thereafter, plus (y) interest accrued through the day immediately preceding the date of redemption.

During 2010, the Company issued Debentures in the aggregate principal amount of \$695,000. In accordance with ASC Topic No. 470-20-25-4, a discount in the amount of \$297,857 was calculated as the total value of the beneficial conversion feature, which was amortized over the term of the debt. The unamortized discount balance at December 31, 2011 was \$160,349 for a total debenture balance, net of discount, of \$534,651. In addition, debt issuance costs of \$102,850 were deferred and amortized over the term of the debt. The unamortized balance of deferred loan costs at December 31, 2011 was \$54,878. Interest expense on the debentures accrued at 6% per annum. The Company made a cash payment on accrued debenture interest in the amount of \$61,113 in the fourth quarter of 2011 leaving an accrued interest balance of \$5,000 as of December 31, 2011.

In April of 2012, 4 million shares of common stock were issued to Commercial Holding, AG, a related party and holder of the debentures, in conversion of the \$695,000 of debentures and all remaining accrued interest payable.

### 2012 Debentures

On March 27, 2012, the Company entered into a Securities Purchase Agreement and sold \$400,000 of convertible debentures with a maturity date of March 27, 2015, to an unrelated party for \$360,000. The Debentures may be converted into Common Stock at a conversion price equal to seventy percent (70%) of the lowest closing bid price per share for the twenty (20) trading days immediately preceding the date of conversion; provided that no holder may convert Debentures into, nor shall the Company issue to such holder, shares of common stock to the extent that the conversion would result in a holder and its affiliates together beneficially owning more than 4.99% of the then issued and outstanding shares of Common Stock. Additionally, the Securities Purchase Agreement entitled the purchaser to 200,000 shares of Common Stock

In accordance with ASC Topic No. 470-20-25-4, a discount in the amount of \$171,429 was calculated as the total value of the beneficial conversion feature, which is being amortized over the term of the debt. Additionally, a discount of \$35,676 was allocated to 200,000 shares of Common Stock based on the relative fair market value of the stock and convertible debt at the time of the agreement.

In October of 2012, the debenture holder elected to convert \$30,000 in principal into 571,428 shares of Common Stock. In November, an additional \$20,000 of principal was converted into 816,326 shares of Common Stock. A pro rata share of the discount associated with the debentures was expensed with each issuance of Common Stock.

The unamortized discount balance of the debentures outstanding at December 31, 2012 is \$160,774 for a total debenture balance, net of discount, of \$189,256. In addition, total debt issuance costs of \$115,350 have been deferred and are being amortized over the term of the debt. The unamortized balance of deferred loan costs at December 31, 2012 is \$9,292. Interest expense on the debentures accrues at 6% per annum. The balance of accrued interest payable at December 31, 2012 is \$18,238.

## NOTE 9 – INTANGIBLE ASSETS

### MARKETING CONTACTS

On September 17, 2009, the Company entered into an Agreement and Plan of Merger (the “Merger Agreement”), whereby BioPharma became a wholly-owned subsidiary of the Company. Pursuant to the terms of the Merger Agreement, 4,500,000 shares of the Company’s common stock were issued in exchange for all the outstanding common stock of BioPharma.

Prior to the Merger Agreement, BioPharma entered into a 50% joint venture with A&Z Pharmaceutical, LLC (“A&Z”) to form Pharma Technology International, LLC (“Pharma Tech”). A&Z is a privately held wholesale distributor of pharmaceuticals formed in 1997. A&Z’s customer base includes tertiary hospitals, medical institutions, and governmental agencies located in the United States, South America, Europe and the Middle East. The operations of Pharma Tech to date have been minimal.

Pharma Tech entered into a Distribution Agreement (the “Distribution Agreement”) to market, distribute and sell the WCI wound care products in the Middle East through existing A&Z distribution channels. The initial focus of the agreement was on sales of CellerateRX® and required Pharma Tech to sell a minimum of \$500,000 of the product each year of the five year agreement to maintain the exclusive right to sell the product. The agreement covered 20 countries throughout the Middle East and Northern Africa.

As part of the BioPharma acquisition, the formula for a shingles based product was obtained which is only at the idea stage and no determination has been made as to whether the formula can be developed cost effectively into a product. According to the guidance in ASC Topic No. 805-20-25-1, identifiable assets should be recognized separately from goodwill and there was no value assigned to this formula.

The BioPharma transaction has been accounted for as a business combination based on the guidance in ASC Topic No. 805. The financial statements of BioPharma have been consolidated with those of the Company and an intangible asset was recorded in the amount of \$4,187,815 or approximately \$.93 per common share issued on the date of acquisition. The value of the intangible asset assigned to the marketing contacts recorded by the Company is based on Level 3 input to our valuation methodology, which consists of models with significant unobservable market parameters. We utilized an undiscounted cash flow analysis based on sales projections from the Distribution Agreement adjusted for the associated costs. According to ASC Topic No. 805-20-55-27, a customer relationship acquired in a business combination that does not arise from a contract may be an identifiable asset separate from goodwill. The estimated useful life of the intangible asset was originally determined to be ten (10) years based on the automatic renewable five year term of the Distribution Agreement.

At December 31, 2011 the Company evaluated the asset for impairment. The estimated useful life of the marketing contacts was reduced to the original five (5) year term of the agreement because the minimum sales requirement was not reached in the first or second year of the agreement. The Company again utilized an undiscounted cash flow analysis based on actual sales in the first two years of the agreement. The resulting impairment of \$3,208,372 in addition to the amortization of \$418,782 for the year ended December 31, 2011 resulted in a net carrying amount of \$37,185.

In August of 2012, WCI terminated the Distribution Agreement due to Pharma Tech’s failure to sell a minimum of \$500,000 of product. As a result, the Company impaired the remaining \$27,044 balance of the intangible asset.

### PATENT

On September 29, 2009, the Company entered into an Asset Purchase Agreement (the “Agreement”), whereby the Company acquired a patent from Resorbable Orthopedic Products, LLC, a New Jersey limited liability company (“Resorbable NJ”) in exchange for 500,000 shares of the Company’s common stock and the assumption of a legal fee payable in the amount of \$47,595 which is related to the patent. Based on the guidance in ASC Topic No. 350-30, the patent was recorded as an intangible asset of \$462,715, or approximately \$.93 per share plus \$47,595 for the assumed liability. The intangible asset is being amortized over an estimated ten year useful life. The amount amortized for the year ended December 31, 2012 and 2011 was \$51,031 and \$51,030, respectively.

Upon closing of the asset sale by Resorbable NJ, the managers of this New Jersey limited liability company abandoned the name "Resorbable Orthopedic Products, LLC." RSI-ACQ Acquisition, LLC, a Texas limited liability company owned by the Company and formed on August 24, 2009, assumed the name of "Resorbable Orthopedic Products, LLC" in Texas.

The activity for the intangible accounts is summarized below:

	2012	2011
Patent	\$ 510,310	\$ 510,310
Accumulated amortization	<u>(165,851)</u>	<u>(114,820)</u>
Patent, net of accumulated amortization	344,459	395,490
Marketing contacts	4,187,815	4,187,815
Accumulated Amortization	<u>(4,187,815)</u>	<u>(4,150,630)</u>
Marketing contacts, net of accumulated amortization	0	37,185
Total intangibles, net of accumulated amortization	<u>\$ 344,459</u>	<u>\$ 432,675</u>

#### **NOTE 10 – CUSTOMERS AND SUPPLIERS**

WCI had two significant customers which accounted for approximately 23% of the Company's sales in 2012 and two significant customers which accounted for 69% of sales in 2011. In 2012, the order of the concentration for the two different vendors accounted for the following percentages respectively, 13% and 10%. In 2011 the order concentration for the two customers accounted for the following percentages respectively, 54% and 15%. The loss of the sales generated by these customers would have a significant effect on the operations of the Company.

The Company purchases all inventory from one vendor. If this vendor became unable to provide materials in a timely manner and the Company was unable to find alternative vendors, the Company's business, operating results and financial condition would be materially adversely affected.

#### **NOTE 11 - COMMITMENTS AND CONTINGENCIES**

##### **ROYALTY AGREEMENT**

Effective November 28, 2007, WCI entered into separate exclusive license agreements with Applied Nutritionals, LLC ("Applied") and its founder George Petito, pursuant to which WCI obtained the exclusive world-wide license to make products incorporating intellectual property covered by a patent related to CellerateRX products.

In consideration for the licenses, WCI agreed to pay to Applied the following royalties, beginning January 3, 2008: (a) an upfront royalty of \$100,000; (b) a royalty of fifteen percent (15%) of gross sales occurring during the first year of the license; (c) an additional upfront royalty of \$400,000, which was paid October, 2009; plus (d) a royalty of three percent (3%) of gross sales for all sales occurring after the payment of the \$400,000 upfront royalty. In addition, WCI must maintain a minimum aggregate annual royalty payment of \$375,000 for 2009 and thereafter if the royalty payments made do not meet or exceed that amount. The total unpaid royalties as of December 31, 2012 and 2011 is \$803,238 and \$428,238, respectively.

On February 27, 2013 and March 25, 2013 royalty payments in the amount of \$420,000 and \$107,500 respectively, were made to Applied Nutritionals.

#### **FEDERAL PAYROLL TAXES**

The Company was delinquent in the payment of 2004-2005 tax liabilities with the Internal Revenue Service (the "IRS"). A tax lien was filed against the Company in December 2009. As of December 31, 2011, unpaid payroll taxes and related penalties and interest totaled \$116,145 and \$224,494 respectively. On January 28, 2012 the Company made payment in the amount of \$122,223 to the IRS for the balance due for payroll tax liabilities from 2004-2005 and for a portion of the interest and penalties. In May of 2012 the Company submitted an offer of compromise to the IRS in addition to a payment of \$4,000. In February of 2013, the Company received a letter of acceptance of the offer of Compromise. On March 20, 2013 the Company paid the final \$16,000 due under the offer of compromise.

#### **INVENTORY CONTRACT**

The Company does not have any contractual obligations to purchase product as of December 31, 2012.

### **NOTE 12 - STOCKHOLDERS' EQUITY**

#### **PREFERRED STOCK**

As of May 2008, all shares of Series A preferred stock were converted into common stock. There are currently 5,000,000 shares of Preferred Stock authorized, with no shares of Series A Preferred Stock currently issued or outstanding.

Effective June 24, 2010, the Company filed a Certificate of Designations, Number, Voting Power, Preferences and Rights of Series B Convertible Redeemable Preferred Stock (the "Certificate") with the Texas Secretary of State, designating 7,500 shares of Series B Preferred Stock, par value \$10.00 per share (the "Series B Shares"). The Series B Shares rank senior to shares of all other common and preferred stock with respect to dividends, distributions, and payments upon dissolution. Each of the Series B Shares is convertible at the option of the holder into shares of common stock as provided in the Certificate. There are currently no Series B Shares issued or outstanding.

#### **COMMON STOCK**

The Company is authorized to issue 100,000,000 common shares at a par value of \$0.001 per share. At December 31, 2011, there were 58,754,110 shares issued and 58,750,021 shares outstanding. At December 31, 2012, there were 68,782,470 shares issued and 68,778,381 shares outstanding. Of these shares, 4,089 shares are held by the Company as treasury stock as of December 31, 2011 and December 31, 2012, respectively.

#### **WARRANTS**

In October 2009, warrants issued with debt to an unrelated party were increased from 500,000 A warrants to 1,000,000 A warrants. The exercise price of \$3.50 per share for the A warrants was reduced to \$2.00 per share. The B warrants issued to the same unrelated party were 1,000,000 warrants at an exercise price of \$0.001 per share and, of this amount, 700,233 warrants have been exercised leaving 299,767 B warrants remaining. Both the A and B warrants expire in 2013.

During 2010, the Company entered into various Subscription Agreements with unrelated parties to purchase units (“Units”) with each Unit consisting of: (i) one share of the Company’s common stock and (ii) a warrant to purchase one share of the Company’s common stock (the “Warrants”).

During 2011 and 2012, the Company entered into various Subscription Agreements and Note Payable Agreements which included the issuance of stock purchase warrants in the agreements. Additionally, in the third quarter of 2012 the Company issued 850,000 stock purchase warrants to employees and contractors as well as 3,193,500 warrants to board members. The warrants are exercisable over a 5 year period at \$0.15 per share. The warrants issued to employees and contractors vest over a three year period based upon continued employment with the Company.

At December 31, 2011, there were 8,938,668 warrants outstanding with a weighted average exercise price of \$0.82.

At December 31, 2012, there were 17,143,468 warrants outstanding with a weighted average exercise price of \$0.53.

A summary of the status of the warrants granted at December 31, 2012 and 2011 and changes during the years then ended is presented below:

For the Year Ended December 31, 2011		
	Shares	Weighted Average Exercise Price
Outstanding at beginning of period	3,230,369	\$ 1.07
Granted	5,708,299	\$ 0.68
Exercised	-	-
Forfeited	-	-
Expired	-	-
Outstanding at end of period	8,938,668	\$ 0.82

For the Year Ended December 31, 2012		
	Shares	Weighted Average Exercise Price
Outstanding at beginning of period	8,938,668	\$ 0.82
Granted	7,364,800	\$ 0.18
Exercised	160,000	\$ 0.10
Forfeited	-	-
Expired	-	-
Outstanding at end of period	17,143,468	\$ 0.50

As of December 31, 2012				As of December 31, 2012			
Warrants Outstanding				Warrants Exercisable			
Range of Exercise Prices	Number Outstanding	Weighted-Average Remaining Contract Life		Weighted-Average Exercise Price	Number Exercisable		Weighted-Average Exercise Price
\$ 0.001	299,769	0.0	\$	0.001	299,769	\$	0.001
\$ 0.075	350,000	5.0	\$	0.075	350,000	\$	0.075
\$ 0.09	600,000	5.0	\$	0.09	225,000	\$	0.09
\$ 0.15	6,614,800	4.7	\$	0.15	4,764,800	\$	0.15
\$ 0.25	200,000	2.8	\$	0.25	200,000	\$	0.25
\$ 0.40	1,299,999	2.2	\$	0.40	1,299,999	\$	0.40
\$ 0.50	2,694,450	1.5	\$	0.50	2,694,450	\$	0.50
\$ 0.60	975,000	4.0	\$	0.60	975,000	\$	0.60
\$ 0.75	200,000	2.8	\$	0.75	200,000	\$	0.75
\$ 1.00	2,909,450	1.3	\$	1.00	2,909,450	\$	1.00
\$ 2.00	1,000,000	1.0	\$	2.00	1,000,000	\$	2.00
\$ 0.001 - 2.00	17,143,468	3.0	\$	0.53	14,918,468	\$	0.56

### NOTE 13 – DERIVATIVE LIABILITIES

Beginning in 2008, the Company issued stock purchase warrants to various lenders and investors as part of note payable agreements and stock subscription agreements. These warrants were immediately exercisable and some contained provisions for cashless exercise under certain circumstances. The warrants ranged in term from three to five years and had expiration dates ranging from December 31, 2012 to December 31, 2017. The warrants also contained anti-dilution provisions including provisions for the adjustment of the exercise price if the Company issues common stock or common stock equivalents at a price less than the exercise price. As of December 31, 2012, the Company had outstanding warrants entitling the holders to purchase 17,143,468 shares of the Company's common stock upon exercise.

In addition, beginning in 2010, the Company issued convertible debentures and notes payable to various lenders. These debentures and notes were convertible at discounts ranging from 30% to 50% of the fair market value of the Company's common stock. In accordance with ASC Topic No. 470-20-25-4, the Company recorded the intrinsic value of the embedded beneficial conversion feature present in the convertible instruments by allocating a portion of the debt equal to the intrinsic value of that feature to additional paid in capital. As of December 31, 2012, the Company had outstanding convertible debt in the principal amount of \$473,645 and outstanding convertible debentures in the principal amount of \$350,000.

As of December 31, 2012, the Company did not have a sufficient number of common shares authorized to fulfill the possible exercise of all outstanding warrants and the conversion of all outstanding debentures and convertible notes payable. As a result, the Company determined that the warrants and the embedded beneficial conversion features of the debt instruments do not qualify for equity classification. Accordingly, the warrants and beneficial conversion features are treated as derivative liabilities and are carried at fair value.

The Company estimates the fair value of the derivative warrant liabilities by using the American Option Binomial Model, a Level 3 input, with the following assumptions used:

Dividend yield:	1%
Expected volatility	283.86% to 549.88%
Risk free interest rate	.36% to .83%
Expected life (years)	1.00 to 5.00

The following table sets forth the changes in the fair value of derivative liabilities for the years ended December 31, 2012 and 2011:

Balance, December 31, 2010	\$ (2,310,983)
Change in Fair Value of Warrant Derivative Liability	1,237,803
Change in Fair Value of Beneficial Conversion Derivative Liability	(763,098)
Adjustments to Warrant Derivative Liability	(2,749,453)
Adjustment to Beneficial Conversion Derivative Liability	(260,599)
Adjustment to Debenture Derivative Liability	(571,195)
Balance, December 31, 2011	\$ (5,417,525)
Change in Fair Value of Warrant Derivative Liability	3,461,614
Change in Fair Value of Beneficial Conversion Derivative Liability	879,514
Change in Fair Value of Debenture Derivative Liability	309,933
Adjustments to Warrant Derivative Liability	(1,245,647)
Adjustment to Beneficial Conversion Derivative Liability	164,657
Adjustment to Debenture Derivative Liability	510,880
Balance, December 31, 2012	<u>(1,336,576)</u>

#### NOTE 14 – INCOME TAXES

The Company accounts for income taxes in accordance with ASC Topic No. 740, “Income Taxes.” This standard requires the Company to provide a net deferred tax asset or liability equal to the expected future tax benefit or expense of temporary reporting differences between book and tax accounting and any available operating loss or tax credit carry forwards.

At December 31, 2012, a deferred tax asset results from the deferred tax benefit of asset reserve accounts in the amount of approximately \$2,894,000 and net operating loss carryover of approximately \$27,100,000, based on the U.S. Corporate income tax rate of 34%. A 100% valuation allowance has been provided for both the current and non-current deferred tax assets, as the ability of the Company to generate sufficient taxable income in the future is uncertain. The change in the valuation allowance is approximately \$1,928,000.

The unexpired net operating loss carry forward at December 31, 2012 is approximately \$27,700,000 with various expiration dates between 2018 and 2032 if not utilized.

Current deferred tax asset:

	<u>2012</u>	<u>2011</u>
Asset Reserve Accounts	\$ 984,068	\$ 142,736
Valuation allowance	<u>(984,068)</u>	<u>(142,736)</u>
Net benefit recorded	-	-

Non-current deferred tax asset:

	<u>2012</u>	<u>2011</u>
34% of net operating loss carry forwards	\$ 9,214,157	\$ 8,127,127
Valuation allowance	<u>(9,214,157)</u>	<u>(8,127,127)</u>
Net non-current deferred tax asset	-	-

Reconciliations of the expected federal income tax benefit based on the statutory income tax rate of 34% to the actual benefit for the years ended December 31, 2012 and 2011 are listed below.

	<u>2012</u>	<u>2011</u>
Expected federal income tax benefit	\$ 627,410	\$ 4,220,745
Valuation allowance	(1,928,362)	(1,530,637)
Debt Settlement Expense	8,940	(383,831)
Impairment Loss	(9,195)	(1,090,846)
Derivative Expense	1,581,360	(836,831)
Amortization of beneficial Conversion Discount	(99,632)	(291,175)
Other	(167,871)	(87,969)
Expiration of Net Operating Loss Carryover	(12,650)	-
Income tax expense (benefit)	<u>\$ -</u>	<u>\$ -</u>

The Company has no tax positions at December 31, 2012 and 2011 for which the ultimate deductibility is highly certain but for which there is uncertainty about the timing of such deductibility.

The Company recognizes interest accrued related to unrecognized tax benefits in interest expense and penalties in operating expenses. During the years ended December 31, 2012 and 2011, the Company recognized no interest and penalties. All tax years starting with 2009 are open for examination.

#### NOTE 15-- LOSS PER SHARE

The data below shows the amounts used in computing loss per share as of December 31, for each of the following years:

	<u>2012</u>	<u>2011</u>
Weighted average number of common shares outstanding used in loss per share for the period (denominator)	\$ 1,845,323	\$12,740,816
Basic and diluted loss per share of common stock	<u>62,838,381</u>	<u>54,702,212</u>
	\$ 0.03	\$ 0.23

## **NOTE 16 – LEGAL PROCEEDINGS**

On November 14, 2011, Ken Link instituted litigation against the Company and Scott A. Haire in the District Court of Tarrant County Texas, 342<sup>nd</sup> Judicial District alleging default under the terms of a certain promissory note executed by Wound Management Technologies, Inc. and guaranteed by Scott A. Haire. Ken Link asserts that the unpaid balance of the note, including accrued interest as of December 4, 2011 is the sum of \$255,292 plus 200,000 shares of the Company's common stock. We have disputed the claim and have asserted a counter claim that the transaction described in the Plaintiff's original petition is usurious in violation of the provisions of the Texas Finance Code. Furthermore, we have filed an action for recovery of damages related to a note previously executed by the Company and Ken Link, which is also usurious under the Texas Finance Code. We further claim that the Plaintiff, who placed \$223,500 of orders in 2011, is in breach of a Distribution Agreement with WCI. While we believe the claims made against the Company are without merit, and will vigorously defend against them, we are unable at this time to determine the ultimate outcome of this matter or determine the effect it may have on our business, financial condition or results of operations.

## **NOTE 17 -- SUBSEQUENT EVENTS**

In accordance with applicable accounting standards for the disclosure of events that occur after the balance sheet date but before the financial statements are issued, all events or transactions that occurred after December 31, 2012 are outlined below:

On January 15, 2013, The Company received a final judgment resolving claims against the Company in the Securities and Exchange Commission's civil enforcement action against the Company and its former CEO, Scott Haire, based upon actions alleged to have been taken in 2009. The judgment was delivered by the United States District Court for the Southern District of Florida. Under the judgment, the Company has been permanently enjoined from violations of Section 18(a) of the Securities Act and Section 10(b) of the Securities Exchange Act involving the payment of undisclosed compensation to investment advisors, managers, trustees, or any associated person thereof or the manipulation of the price or volume of any security. The Company also paid a civil penalty in the amount of \$20,000 under the terms of the judgment.

On February 13, 2013, the Company received an additional \$23,000 of financing under the May 30, 2012 Convertible Note agreement.

On February 15, 2013, the board of directors approved an annual salary of \$150,000 for Mr. Lutz, company CEO, effective March 1, 2013.

On February 19, 2013, the Company issued two convertible promissory notes, each in the principal amount of \$250,000, to Solomon Oden Howell, Jr. and the James W. Stuckert Revocable Trust, each a current shareholder of the Company. Each of the Notes carries an interest rate of 10% per annum, and all principal and accrued but unpaid interest under the Notes is due and payable upon achievement by the Company of certain revenue targets under existing international distribution agreements. Additionally, all principal and accrued but unpaid interest under the Notes may be converted, at the option of the holder, into shares of the Company's common stock at a conversion price of \$.07 per share, or into an equivalent number of shares of the Company's Series C Preferred Stock.

On February 27, 2013 the Company and Applied Nutritionals executed a letter agreement pertaining to the approximately \$803,000 of past due royalties owed by the Company to Applied Nutritionals. Under the terms of the letter agreement, the Company is required to make an initial payment of \$420,000 on March 25, 2013, and four subsequent monthly payments of \$107,500 each on the 25<sup>th</sup> day of April, May, June and July, 2013, in consideration for which Applied Nutritionals will standstill on the past due royalties claims. The Company made the initial payment of \$420,000 on February 27, 2013.

On March 20, 2013, the Company made a payment in the amount of \$16,000 pursuant to an Offer in Compromise accepted by the Internal Revenue Service on February 21, 2013. The Payment was made as a final settlement of the Company's obligations in connection with delinquent payment of 2004–2005 tax liabilities.

On March 25, 2013 a royalty payment in the amount of \$107,500 was made to Applied Nutritionals.

In the first quarter of 2013, the Company paid the remaining \$35,000 due on the October 1, 2012 Promissory Note.

In the first quarter of 2013, the Company paid the first three installments due, totaling \$20,000, on the December 11, 2012 Promissory Note. The balance remaining due as of March 31, 2013 is \$30,000.

In the first quarter of 2013, the Company paid the first three installments due, totaling \$35,000, on the December 7, 2012 Promissory Note. The balance remaining due as of March 31, 2013 is \$40,000.

In the first quarter of 2013, the Company paid a total of \$15,000 to extend the due date of the June 21, 2011 Note to April 14, 2013.

In January of 2013, \$5,760 was received and 240,000 shares of common stock were issued in an exercise of warrants.

In January of 2013, 74,993 shares of stock were issued according to the terms of the Forbearance agreement related to the June 21, 2011 Note Payable (see Note 6 "Significant Transaction - Forbearance Agreement").

In January of 2013, 400,000 shares of common stock were issued in conversion of \$9,688 of the May 30, 2012 Convertible Note and 1,587,301 shares were issued in conversion of \$50,000 of debentures. The Company issued an additional 500,000 shares of common stock were issued to a consultant according to the terms of the engagement agreement.

In February of 2013, 400,000 shares of common stock were issued in conversion of \$12,880 of the May 30, 2012 Convertible Note. The Company also issued 500,000 shares of common stock were issued to a consultant according to the terms of the engagement agreement.

The Company has evaluated subsequent events from the balance sheet date through the date of this filing.

## ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

## ITEM 9A. CONTROLS AND PROCEDURES

### EVALUATION OF DISCLOSURE CONTROLS AND PROCEDURES

In accordance with Exchange Act Rules 13a-15(e), we carried out an evaluation, under the supervision and with the participation of management, including our Principal Executive Officer and Principal Financial Officer, of the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report. Based on that evaluation, our Principal Executive Officer and Principal Financial Officer concluded that our disclosure controls and procedures were effective as of December 31, 2012 and as of the date of this filing.

### MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rule 13a-15(f). Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting based on the framework in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

Based on our evaluation under the framework in *Internal Control—Integrated Framework* issued by COSO, our management concluded that our internal control over financial reporting was effective as of December 31, 2012 in providing reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.

## ITEM 9B. OTHER INFORMATION

None.

## PART III

## ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

The following table sets forth certain information regarding the current directors and executive officers of the Company as of March 31, 2013:

NAME	AGE	POSITION	YEAR FIRST ELECTED
Robert Lutz, Jr.	62	Chairman, Chief Executive Officer and President	2012
Araldo A. Cossutta	88	Director	1994
Robert E. Gross	68	Director	1994
Thomas J. Kirchhofer	72	Director	1994
Dr. Phillip J. Rubinfeld	57	Director	2010
Deborah Jenkins Hutchinson	54	Director	2010

Effective January 12, 2010, Ms. Deborah Jenkins Hutchinson was appointed as the Company's President and did not serve in any capacity as an executive officer or director of the Company prior to that time. Effective May 20, 2010, Dr. Philip J. Rubinfeld and Ms. Hutchinson were appointed as two new members of the Company's Board of Directors by unanimous consent of the current Board of Directors of the Company. Ms. Jenkins Hutchinson resigned as the Company's president on March 20, 2012.

Robert Lutz, Jr. is Chairman of the Board and Chief Executive Officer and President of the Company. He also currently serves as the President of R.L. Investments Inc. and Lutz Investments LP. From May 1994 to March 31, 2000, he served as the Chairman and Chief Executive Officer of AMRESKO, Inc., and prior to that, served as the President and Chief Operating Officer of Balcor/Allegiance Realty Group, a subsidiary of the American Express Company. Mr. Lutz has extensive management and leadership experience with both public and private companies, including subsidiaries of Liberty Corp, American Express and AMRESKO. He has been an Independent Director of Felcor Lodging Trust Inc., a General Partner of Felcor Lodging LP (a publicly-traded REIT) since July 1998. He serves as a Trustee of Urban Land Institute. He served as a Trust Manager of AMRESKO Capital Trust since 1998. Mr. Lutz served as a Director of Bristol Hotel Company from December 1995 to its merger into Felcor Lodging Trust Inc. in July 1998.

Araldo A. Cossutta is President of Cossutta and Associates, an architectural firm based in New York City, with major projects throughout the world. Previously, he was a partner with I.M. Pei & Partners and is a graduate of the Harvard Graduate School of Design and the Ecole des Beaux Arts in Paris. Mr. Cossutta was a significant shareholder in Personal Computer Card Corporation ("PC3") and was chairman of PC3 at the time of its acquisition by the Company in November 1993. He also was a large shareholder and director of Computer Integration Corporation of Boca Raton, Florida from 1993 to 2000.

Robert E. Gross is President of R. E. Gross & Associates, providing operational consulting, strategic advisory and technology projects for clients in the multi-location healthcare, banking and service industries. From 1990 to 1998 he was the Executive VP, COO for HBCS, a Revenue Cycle Cooperative for 40 hospitals. From 1987 to 1990, he was Senior VP, Technical Operations and Business Development for Medaphis Physicians Service Corp., Atlanta, Georgia. Prior to that, he held executive positions with Chi-Chi's, Inc., Royal Crown Companies and TigerAir. He also spent 13 years as an engineer and corporate analyst with IBM and teaches Healthcare Data Management in the Graduate School of Public Health at Emory University in Atlanta, Georgia.

Thomas J. Kirchofer is President of Synergy Wellness Centers of Georgia, Inc. He is past president of the Georgia Chiropractic Association.

Dr. Philip J. Rubinfeld has served as the Director of Anesthesiology and Pain Management at Surgery Center of Northwest Jersey, LLC since 2001, and he has served as Medical Director and Director of Anesthesiology at Specialty Surgical Center, LLC since 2007. Dr. Rubinfeld has also worked in private practice specializing in pain management since 1996.

Deborah Jenkins Hutchinson is a Director of the Company and served as the Company's President from January 12, 2010 until March 20, 2012. From 2005 until January 12, 2010, she served in various capacities, including most recently, as President of Virtual Technology Licensing, LLC, a subsidiary of HEB, the Company's largest shareholder. Prior to joining Virtual Technology Licensing, she was the Managing Member of Cognitive Communications, LLC, a business consulting company and served as Special Consultant to Health Office India for strategy development and operations assistance for work with US clients in medical transcription and coding services. Ms. Hutchinson is currently on the Board of Directors for Private Access, Inc. and VHGI Holdings, Inc.

#### **MEETINGS AND COMMITTEES OF THE BOARD OF DIRECTORS**

Our business is managed under the direction of the Board of Directors. The Board of Directors meets on a monthly basis to review significant developments affecting us and to act on matters requiring approval of the Board of Directors. It also holds special meetings when an important matter requires attention or action by the Board of Directors between scheduled meetings. The Board of Directors does not have a standing audit, compensation, nominating or governance committee and the entire Board of Directors performs the functions of such committees.

**INDEBTEDNESS OF DIRECTORS AND EXECUTIVE OFFICERS**

None of our directors or officers or their respective associates or affiliates is indebted to us.

**FAMILY RELATIONSHIPS**

There are no family relationships among our directors or executive officers.

**CODE OF ETHICS**

On April 2, 2012 we adopted a Code of Ethics applicable to our principal executive, financial and accounting officers. The Code of Ethics can be found on our website at <http://woundmanagementtechnologies.com> under the Executive Team page.

**SECTION 16(A) OF THE SECURITIES EXCHANGE ACT OF 1934**

Section 16(a) of the Exchange Act requires our officers and directors and persons who own more than 10% of a registered class of our equity securities to file initial reports of ownership and reports of changes in ownership with the SEC. Such persons are required by SEC regulation to furnish us with copies of all Section 16(a) forms they file. Based solely on its review of the copies of such forms received by it and representations from certain reporting persons regarding their compliance with the relevant filing requirements, the Company believes that all filing requirements applicable to its officers, directors and 10% shareholders were complied with during the fiscal year ended December 31, 2012, except that (a) the warrant issuances described below under "Item 11. Executive Compensation—Director Compensation" were not timely disclosed, and (b) Mr. Araldo A. Cossutta, a member of our Board of Directors, was not timely in reporting his ownership of certain warrants issued in conjunction with the Company's issuance of subordinated debt in July of 2012.

**ITEM 11. EXECUTIVE COMPENSATION**

The following table and the accompanying notes provide summary information for each of the last two fiscal years concerning cash and non-cash compensation awarded to, earned by or paid to executive officers (or those acting in a similar capacity).

**SUMMARY COMPENSATION TABLE**

Name and Principal Position	Year	Salary (\$)	Bonus (\$)	Stock Awards (\$)	Option Awards (\$)	Non-equity incentive compensation (\$)	Non-qualified deferred compensation earnings (\$)	All other compensation (\$)	Total (\$)
Robert Lutz, Jr (a)	2012	-	-	-	672,000	-	-	-	672,000
	2011	-	-	-	-	-	-	-	-
Scott A. Haire (b)	2012	-	-	-	-	-	-	-	-
	2011	-	-	-	-	-	-	-	-
Deborah J. Hutchinson (c)	2012	-	-	-	2,644	-	-	-	2,644
	2011	150,000	-	-	-	-	-	-	150,000
Cathy Bradshaw (d)	2012	120,000	-	-	33,600	-	-	-	153,600
	2011	120,000	-	-	-	-	-	-	120,000

**NOTES TO SUMMARY COMPENSATION TABLE**

(a) Robert Lutz, Jr. was appointed to fill the remaining vacancy on the Company's Board of Directors and to serve as the Chairman of the Board and as the Company's President and Chief Executive Officer on March 20, 2012. He elected not to receive compensation in 2012.

(b) Scott A. Haire served as the Company's Chief Executive Officer until his resignation on March 20, 2012, and as the Company's Chief Financial Officer until his resignation on May 25, 2012, but as a majority shareholder, elected not to receive compensation for either of the last two fiscal years.

(c) Deborah J. Hutchinson resigned as the Company's President on March 20, 2012.

(d) Cathy Bradshaw is the President of WCI and, because the primary focus of the Company has been concentrated within this subsidiary, her compensation has been included in this Executive Compensation disclosure.

**EMPLOYMENT AGREEMENTS**

None of our executive officers or employees listed above has an employment agreement with the Company or its subsidiaries and there are no verbal agreements with any of these executives or other employees regarding their employment or compensation.

**DIRECTOR COMPENSATION**

We do not pay our directors a fee for attending scheduled and special meetings of our board of directors. We intend to reimburse each director for reasonable travel expenses related to such director's attendance at board of directors and committee meetings. In the third quarter of 2012, the Company issued a total of 4,293,500 warrants to members of the board. The warrants, which are immediately vested, are five years in term and are exercisable at \$0.15 per share. In the future we might have to offer additional compensation to attract the caliber of independent board members the Company is seeking.

The following table notes provide a summary of the stock purchase warrants awarded to members of the board in 2012:

<b>DIRECTOR</b>	<b>WARRANTS ISSUED IN 2012</b>	<b>RECORDED VALUE OF WARRANTS</b>
Robert Lutz, Jr. (a)	4,000,000	\$672,000
Robert Gross	52,000	\$7,332
Thomas J. Kirchhofer	52,000	\$7,332
Araldo A. Cossutta	52,000	\$7,332
Dr. Philip J. Rubinfeld	18,750	\$2,644
Deborah J. Hutchinson	18,750	\$2,644
Total warrants issued to directors in 2012	4,193,500	\$699,284

(a) Mr. Lutz was issued 3,000,000 warrants for his role as Chairman of the Board. Additionally, he was issued 1,000,000 warrants for his role as CEO. The additional 1,000,000 warrants will vest upon the Company's achievement of certain revenue goals by June 30, 2013.

**ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS**

The following table sets forth, as of December 31, 2012 the number and percentage of outstanding shares of our common stock owned by: (a) each person who is known by us to be the beneficial owner of more than 5% of our outstanding shares of common stock; (b) each of our directors; (c) the named executive officers as defined in Item 402 of Regulation S-K; and (d) all current directors and executive officers, as a group. As of December 31, 2012 there were 68,782,470 shares of common stock issued and 68,778,381 shares of common stock outstanding, with 4,089 shares held as treasury stock.

Beneficial ownership has been determined in accordance with Rule 13d-3 under the Exchange Act. Under this rule, certain shares may be deemed to be beneficially owned by more than one person (if, for example, persons share the power to vote or the power to dispose of the shares). In addition, shares are deemed to be beneficially owned by a person if the person has the right to acquire shares (for example, upon exercise of an option or warrant) within 60 days of the date as of which the information is provided. In computing the percentage ownership of any person, the amount of shares is deemed to include the amount of shares beneficially owned by such person by reason of such acquisition rights. As a result, the percentage of outstanding shares of any person as shown in the following table does not necessarily reflect the person's actual voting power at any particular date.

<b>NAME AND ADDRESS OF BENEFICIAL OWNER</b>	<b>Common Stock Beneficially Owned</b>	<b>Percentage Controlled</b>
H.E.B., LLC (1) 777 Main St. Suite 3100 Fort Worth, TX 76102	11,716,506	17.04%
Applied Nutritionals 1890 Bucknell Drive, Bethlehem, PA 18015	6,000,000	8.72%
Scott A. Haire (1)	11,716,506	17.04%
<b>OFFICERS AND DIRECTORS:</b>	<b>Common Stock Beneficially Owned</b>	<b>Percentage Controlled</b>
Robert Lutz, Jr. (2)	3,250,000	4.73%
Araldo A. Cossutta (3)	6,177,000	8.98%
Dr. Philip J. Rubinfeld (4)	618,750	0.90%
Thomas J. Krichhoger (5)	52,000	0.08%
Robert E. Gross (6)	52,000	0.08%
Cathy Bradshaw	250,000	0.36%
Deborah J. Hutchinson (7)	268,750	0.39%
<b>All directors and executive officers as a group (10 persons)</b>	<b>10,668,500</b>	<b>15.51%</b>

- 1) Mr. Scott Haire, former CFO and CEO of the Company, is the managing member of H.E.B., LLC and, in such capacity, is deemed to beneficially own the shares of stock held by H.E.B., LLC. The ownership of shares held by both parties has been combined for purposes of calculating the percentage of ownership.
- 2) Reflects 3,000,000 shares issuable upon the exercise of warrants. Mr. Robert Lutz Jr. may also be deemed to beneficially own 250,000 shares of stock held by his wife.
- 3) Reflects 127,000 shares issuable upon the exercise of warrants.
- 4) Reflects 368,750 shares issuable upon the exercise of warrants.
- 5) Reflects 52,000 shares issuable upon the exercise of warrants.
- 6) Reflects 52,000 shares issuable upon the exercise of warrants.

7) Reflects 18,750 shares issuable upon the exercise of warrants.

### **ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS AND DIRECTOR INDEPENDENCE**

Effective August 20, 2004, we acquired WCI through a merger of WCI with a newly formed Company subsidiary. The consideration paid by the Company for WCI consisted of an aggregate of 6,000,000 shares of our common stock. These shares were issued to H.E.B., LLC, a Nevada limited liability company ("HEB"), and to Mr. Araldo Cossutta, the sole owners of WCI. Mr. Cossutta is a member of our Board of Directors.

The Company's principal executive office is located at 777 Main Street in Fort Worth, Texas. During the first quarter of 2012 the space was leased by HEB. In the second quarter of 2012 the Company signed its own lease for the space. Until December 31, 2011 the principal office for WCI was located at 6400 N Andrews, Suite 530 in Fort Lauderdale, Florida, a space also leased in the name of HEB. WCI used approximately half of the leased space and was billed for their portion of rent. As of January 1, 2012 the principal offices of WCI were moved to the executive office in Fort Worth, Texas.

Four full time employees of HEB provided accounting and administrative services to the Company and its subsidiaries in 2011. These employees were located at the Company's office in Fort Worth, Texas. In 2012, the Company hired its own accounting and administrative staff.

All of our directors are independent, as defined by Rule 4200(a) (15) of the NASDAQ's listing standards, except for Mr. Lutz, who is not independent because he is currently Chief Executive Officer, Mr. Cossutta, who is not independent due to the above described acquisition of WCI and Ms. Hutchinson, who was the President of the Company.

As disclosed in our Form 8-K filing on April 14, 2011, we announced a strategic channel partner, Juventas, LLC ("Juventas"), who purchased the exclusive right to sell the CellerateRX powder products in North America. This multi-year agreement has escalating target sales, with 2012's minimum sales of CellerateRX® powder set at \$9 million, in order for Juventas to retain such exclusive rights. We received an 'upfront' non-refundable payment of \$500,000 from Juventas for this exclusive right to distribute CellerateRX powder. As subsequently disclosed in our Form 8-K filing on March 29, 2012, on March 20, 2012, the Company, Juventas, and certain other parties entered into a Settlement Agreement and Mutual Release (the "Settlement Agreement"), pursuant to which the agreement with Juventas was effectively terminated and all amounts owed and other claims thereunder were settled as more specifically set forth therein. As the result of the Settlement Agreement, the Company has reacquired its North American distribution rights, as well as the rights under certain sub distribution agreements entered into by Juventas in respect of the CellerateRX powder product.

### **ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES**

#### **AUDIT FEES**

Audit fees billed and to be billed by Pritchett, Siler & Hardy, P.C. for services performed during the last two fiscal years were \$63,677 and \$46,975 for the period ended December 31, 2012 and December 31, 2011, respectively. Our auditors provided no other services for us during the last two fiscal years other than audit services.

## ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES

### Exhibit No.

- 2.1 Agreement and Plan of Merger, dated as of September 17, 2009, by and among BioPharma Management Technologies, Inc., a Texas corporation, Wound Management Technologies, Inc., a Texas corporation, BIO Acquisition, Inc., and the undersigned shareholders (Incorporated by reference to Exhibit 2.1 to the Company's Current Report on Form 8-K filed September 21, 2009)
- 3.1 Articles of Incorporation (Incorporated by reference to Exhibit 3.1 to the Company's Registration Statement on Form S-1 filed April 11, 2008)
- 3.2 Articles of Amendment to Articles of Incorporation (Incorporated by reference to Exhibit A to the Company's Information Statement filed with the Commission on May 13, 2008)
- 3.3 Bylaws (Incorporated by reference to Exhibit 3.2 to the Company's Registration Statement on Form S-1 filed April 11, 2008)
- 4.1 Certificate of Designations, Number, Voting Power, Preferences and Rights of Series B Convertible Redeemable Preferred Stock (Incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed June 25, 2010)
- 4.2 Wound Management Technologies, Inc. 2010 Omnibus Long Term Incentive Plan dated March 12, 2010 effective subject to shareholder approval on or before March 11, 2011 (Incorporated by reference to Exhibit 4.1 to the Company's Quarterly Report on Form 10-Q filed August 16, 2010)
- 10.8 Distribution Agreement, dated March 8, 2011, between Wound Care Innovations, LLC and Juventas, LLC (Incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed April 14, 2011)
- 10.9 Amendment to Distribution Agreement, dated November 23, 2011, between Wound Care Innovations, LLC and Juventas, LLC (Incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed November 30, 2011)
- 10.10 Note Purchase Agreement dated November 23, 2011, among Wound Management Technologies, Inc., Wound Care Innovations, LLC, BioPharma Management Technologies, Inc., Resorbable Orthopedic Products, LLC and Juventas, LLC (Incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K filed November 30, 2011)
- 10.11 Convertible Secured Promissory Note dated November 23, 2011, among Wound Management Technologies, Inc., Wound Care Innovations, LLC, BioPharma Management Technologies, Inc., Resorbable Orthopedic Products, LLC and Juventas, LLC (Incorporated by reference to Exhibit 10.3 to the Company's Current Report on Form 8-K filed November 30, 2011)
- 10.12 Membership Interests Purchase Agreement dated December 29, 2011, among Wound Management Technologies, Inc., H.E.B., LLC and Commercial Holding AG, LLC (Incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed February 8, 2012)
- 10.13 Settlement Agreement and Mutual Release dated March 20, 2012, among Juventas, LLC, BGM, Inc., LB Technologies, Inc., GO Investments, Bryant Gaines, Jeff Ott, Wound Management Technologies, Inc., Wound Care Innovations, LLC, HEB, LLC, BioPharma Management Technologies, Inc., Resorbable Orthopedic Product, LLC and Scott Haire (Incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed March 29, 2012)

- 10.14 Secured Promissory Note dated March 20, 2012, among Wound Management Technologies, Inc., Wound Care Innovations, LLC, BioPharma Management Technologies, Inc., Resorbable Orthopedic Products, LLC and Juventas, LLC (Incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K filed March 29, 2012)
- 10.15 Forbearance Agreement dated July 13, 2012 (Incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed July 19, 2012)
- 10.16 Form of Secured Subordinated Promissory Note (Incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K filed July 19, 2012)
- 10.17 Form of Warrant to Purchase Shares of Common Stock (Incorporated by reference to Exhibit 10.3 to the Company's Current Report on Form 8-K filed July 19, 2012)
- 10.18 Commitment Letter dated July 10, 2012 (Incorporated by reference to Exhibit 10.4 to the Company's Current Report on Form 8-K filed July 19, 2012)
- 10.19 Amendment to Forbearance Agreement dated July 25, 2012 (Incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed July 30, 2012)
- 10.20 Forbearance Agreement dated August 17, 2012 (Incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed December 11, 2012)
- 10.21 Amendment to Forbearance Agreement dated December 5, 2012 (Incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K filed December 11, 2012)
- 21.1 List of Subsidiaries.\*
- 31.1 Certification of Principal Executive and Financial Officer in accordance with 18 U.S.C. Section 1350, as adopted by Section 302 of the Sarbanes-Oxley Act of 2002\*
- 32.1 Certification of Principal Executive and Financial Officer in accordance with 18 U.S.C. Section 1350, as adopted by Section 906 of the Sarbanes-Oxley Act of 2002\*
- 101 Interactive Data Files pursuant to Rule 405 of Regulation S-T.

\* Filed herewith

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

<u>Signature</u>	<u>Date</u>
<b>WOUND MANAGEMENT TECHNOLOGIES, INC.</b>	
By: <u>/s/ Robert Lutz, Jr.</u> Robert Lutz, Jr. Chief Executive Officer	April 12, 2013

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

<u>Signature</u>	<u>Title</u>	<u>Date</u>
<u>/s/ Robert Lutz, Jr.</u> Robert Lutz, Jr.	Chief Executive Officer, President and Chairman (Principal Executive and Principal Financial Officer)	April 12, 2013
<u>/s/ Karin K. DeLapp</u> Karin K. DeLapp	Controller (Principal Accounting Officer)	April 12, 2013
<u>/s/ Deborah J. Hutchinson</u> Deborah J. Hutchinson	Director	April 12, 2013
<u>/s/ Robert E. Gross</u> Robert E. Gross	Director	April 12, 2013
<u>/s/ Dr. Philip J. Rubinfeld</u> Dr. Philip J. Rubinfeld	Director	April 12, 2013
<u>/s/ Dr. Thomas J. Kirchhofer</u> Dr. Tom Kirchhofer	Director	April 12, 2013
<u>/s/ Mr. Araldo Cossutta</u> Mr. Araldo Cossutta	Director	April 12, 2013



**WOUND MANAGEMENT TECHNOLOGIES, INC  
FORM 10-K – LIST OF SUBSIDIARIES  
FOR THE YEAR ENDED DECEMBER 31, 2012**

**100% Owned Subsidiaries**

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<b>Wound Care Innovations, LLC</b>	<b>Nevada limited liability company</b>
<b>BioPharma Management Technologies, Inc.</b>	<b>Texas corporation</b>
<b>Resorbable Orthopedic Products, LLC</b>	<b>Texas limited liability company</b>

**50% Owned Joint Venture**

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<b>Pharma Technology International, LLC</b>	<b>Nevada limited liability company</b>
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**CERTIFICATION OF PRINCIPAL EXECUTIVE AND PRINCIPAL FINANCIAL OFFICER  
IN ACCORDANCE WITH 18 U.S.C. SECTION 1350,  
AS ADOPTED BY SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Robert Lutz, Jr., certify that:

1. I have reviewed this Annual report on Form 10-K of Wound Management Technologies, Inc. for the fiscal year ended December 31, 2012;

2. Based on my knowledge, this Annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. As the registrant's sole certifying officer I am responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under my supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries is made known to us by others within those entities, particularly during the period in which this report is being prepared;

(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under my supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report my conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. I have disclosed, based on my most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

(a) all significant deficiencies and material weaknesses in the design or operation of internal controls over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

(b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: April 12, 2013

/S/ Robert Lutz, Jr.

Robert Lutz, Jr., Principal Executive Officer and Principal Financial Officer

**CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER AND FINANCIAL OFFICER  
IN ACCORDANCE WITH 18 U.S.C. SECTION 1350,  
AS ADOPTED BY SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Annual Report of Wound Management Technologies, Inc. on Form 10-K for the period ending December 31, 2012 as filed with the Securities and Exchange Commission on the date hereof, I, Robert Lutz, Jr., Chief Executive Officer and President of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

April 12, 2013

/S/ Robert Lutz, Jr.

Robert Lutz, Jr.,

Chairman of the Board, Chief Executive Officer and President