

# SECURITIES & EXCHANGE COMMISSION EDGAR FILING

## GLOWPOINT, INC.

**Form: 8-K**

**Date Filed: 2019-08-14**

Corporate Issuer CIK: 746210

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

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**FORM 8-K**

**CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): **August 14, 2019**

**GLOWPOINT, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction  
of incorporation or organization)

**001-35376**  
(Commission File Number)

**77-0312442**  
(IRS Employer  
Identification No.)

**999 18th Street, Suite 1350S**  
**Denver, Colorado 80202**  
(Address of principal executive offices, zip code)

**(303) 640-3838**  
(Registrant's telephone number, including area code)

(Former name or former address, if changed since last report.)

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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Securities registered pursuant to Section 12(b) of the Act:

<b>Title of each class</b>	<b>Trading Symbol(s)</b>	<b>Name of each exchange on which registered</b>
Common Stock, par value \$0.0001 per share	GLOW	NYSE American

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§ 230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§ 240.12b-2 of this chapter). Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

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**Item 2.02 Results of Operations and Financial Condition.**

On August 14, 2019, Glowpoint, Inc., a Delaware corporation (the "Company"), issued a press release announcing the Company's financial results for the three and six months ended June 30, 2019. A copy of the press release is attached hereto as Exhibit 99.1 and is incorporated in this Item 2.02 by reference.

The information contained in Item 2.02 of this Current Report on Form 8-K, including Exhibit 99.1 attached hereto, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and shall not be deemed incorporated by reference into any filing of the Company under the Securities Act of 1933, as amended (the "Securities Act"), or the Exchange Act, whether made before or after the date hereof, and regardless of any general incorporation language in such filing, except as shall be expressly set forth by specific reference in such a filing.

**Item 7.01. Regulation FD Disclosure.**

On August 14, 2019, the Company issued the press release described in Item 2.02 of this Current Report on Form 8-K. A copy of the press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

In accordance with General Instruction B.2 of Form 8-K, the information furnished under Item 7.01 of this Current Report on Form 8-K, including Exhibit 99.1, is deemed to be "furnished" and shall not be deemed "filed" for the purpose of Section 18 of the Exchange Act, or otherwise subject to the liabilities of that section, nor shall such information and Exhibit be deemed incorporated by reference into any filing under the Securities Act or the Exchange Act.

**Item 9.01. Financial Statements and Exhibits.**

(d) Exhibits

<u>Exhibit No.</u>	<u>Description</u>
<a href="#">99.1</a>	Press release of Glowpoint, Inc. dated August 14, 2019.

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**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**GLOWPOINT, INC.**

Date: August 14, 2019

By: /s/ Peter Holst  
Name: Peter Holst  
Title: Chief Executive Officer



## Glowpoint Announces Second Quarter 2019 Results

DENVER, CO, August 14, 2019 - Glowpoint, Inc. (NYSE American: [GLOW](#)) ("Glowpoint" or the "Company"), a managed service provider of video collaboration and network applications, today announced financial results for the second quarter ended June 30, 2019.

### **Second Quarter Financial Results:**

- Revenue of \$2.4 million, net loss of \$0.9 million, and adjusted EBITDA ("AEBITDA") of negative \$0.3 million. AEBITDA is a non-GAAP financial measure. See "Non-GAAP Financial Information" below for additional information regarding this non-GAAP financial measure, and "GAAP to Non-GAAP Reconciliation" later in this release for a reconciliation of this non-GAAP financial measure to net loss.
- Working capital of \$2.0 million, cash of \$1.0 million and no debt as of June 30, 2019.

### **Second Quarter and Recent Highlights:**

- In July 2019 the Company appointed Jason Adelman and Richard Ramlall to its Board of Directors.
- In April 2019 the Company regained full compliance with the NYSE American's continued listing standards.
- In April 2019 the Company and SharedLabs, Inc. mutually agreed to terminate the parties previously announced Merger Agreement. As previously discussed, the Company is continuing to pursue its available remedies in connection with the termination of the Merger Agreement, including the payment by SharedLabs of fees and expenses in connection therewith.

"We maintain a clean balance sheet with \$1.0 million in cash and no debt as of June 30, 2019. While the Company continues to implement certain right-sizing initiatives, the primary goal of sourcing and executing a complementary transaction remains at the forefront of our objectives. We are actively exploring a number of potential business development initiatives, including initiatives to leverage our existing service platform into market opportunities that complement our core services while offering expanded value for our current and potential customers," said Peter Holst, Chairman and CEO of Glowpoint.

Glowpoint's results from operations and financial condition are more fully discussed in our Quarterly Report on Form 10-Q for the three and six months ended June 30, 2019 on file with the Securities and Exchange Commission (the "SEC"). Investors are encouraged to carefully review the Company's Form 10-Q for a complete analysis of its results from operations and financial condition.

### **About Glowpoint**

Glowpoint, Inc. (NYSE American: [GLOW](#)) is a managed service provider of video collaboration and network applications. Our services are designed to provide a comprehensive suite of automated and concierge applications to simplify the user experience and expedite the adoption of video as the primary means of collaboration. Our customers include Fortune 1000 companies, along with small and medium sized enterprises in a variety of industries. To learn more please visit [www.glowpoint.com](http://www.glowpoint.com).

### **Non-GAAP Financial Information**

Adjusted EBITDA ("AEBITDA"), a non-GAAP financial measure, is defined as net loss before depreciation and amortization, income tax expense, stock-based compensation, impairment charges, merger expenses and interest and other expense, net. AEBITDA is not intended to replace operating loss, net loss, cash flow or other measures of financial performance reported in accordance with generally accepted accounting principles (GAAP). Rather, AEBITDA is an important measure used by management to assess the operating performance of the Company and is used in determining achievement of performance-based stock awards. AEBITDA as defined here may not be comparable to similarly titled measures reported by other companies due to differences in accounting policies. Therefore, AEBITDA should be considered in conjunction with net loss and other performance measures prepared in accordance with GAAP, such as operating loss or cash flow provided by (used in) operating activities, and

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should not be considered in isolation or as a substitute for GAAP measures, such as net loss, operating loss or any other GAAP measure of liquidity or financial performance. A reconciliation of AEBITDA to net loss is shown in the attached schedules.

#### **Forward looking and cautionary statements**

This press release and any oral statements made regarding the subject of this release contain forward-looking statements as defined under Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and are made under the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. All statements, other than statements of historical facts, that address activities that Glowpoint assumes, plans, expects, believes, intends, projects, estimates or anticipates (and other similar expressions) will, should or may occur in the future are forward-looking statements. Glowpoint's actual results may differ materially from its expectations, estimates and projections, and consequently you should not rely on these forward-looking statements as predictions of future events. Without limiting the generality of the foregoing, forward-looking statements contained in this press release include statements regarding the Company's financial performance, the effect of the termination of the Merger Agreement, the pursuit by Glowpoint for the payment of damages by SharedLabs as a result thereof, the Company's future compliance with the NYSE American's continued listing standards, and opportunities for increasing shareholder value. The forward-looking statements are based on management's current belief, based on currently available information, as to the outcome and timing of future events, and involve factors, risks, and uncertainties that may cause actual results in future periods to differ materially from such statements. A list and description of these and other risk factors can be found in the Company's Annual Report on Form 10-K for the year ending December 31, 2018 and in other filings made by the Company with the SEC from time to time, including the Company's Quarterly Report on Form 10-Q for the three and six months ended June 30, 2019. Any of these factors could cause Glowpoint's actual results and plans to differ materially from those in the forward-looking statements. Therefore, Glowpoint can give no assurance that its future results will be as estimated. Glowpoint does not intend to, and disclaims any obligation to, correct, update or revise any information contained herein.

#### **INVESTOR CONTACT:**

Investor Relations  
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**GLOWPOINT, INC.**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
(In thousands, except par value, stated value, and shares)

June 30, 2019

December 31, 2018

(Unaudited)

**ASSETS**

Current assets:

Cash	\$ 987	\$ 2,007
Accounts receivable, net	1,474	1,371
Prepaid expenses and other current assets	473	547
Total current assets	2,934	3,925
Property and equipment, net	492	728
Goodwill	2,342	2,795
Intangibles, net	437	499
Other assets	63	15
Total assets	\$ 6,268	\$ 7,962

**LIABILITIES AND STOCKHOLDERS' EQUITY**

Current liabilities:

Accounts payable	\$ 308	\$ 222
Accrued expenses and other liabilities	604	910
Total current liabilities	912	1,132

Stockholders' equity:

Preferred stock Series A-2, convertible; \$.0001 par value; \$7,500 stated value; 7,500 shares authorized, 32 shares issued and outstanding and liquidation preference of \$327 and \$308 at June 30, 2019 and December 31, 2018, respectively	—	—
Preferred stock Series B, convertible; \$.0001 par value; \$1,000 stated value; 2,800 shares authorized, no shares issued and outstanding and liquidation preference of \$0 at June 30, 2019 and 75 shares issued and outstanding and liquidation preference of \$75 at December 31, 2018	—	—
Preferred stock Series C, convertible; \$.0001 par value; \$1,000 stated value; 1,750 shares authorized, 475 shares issued and outstanding and liquidation preference of \$475 at June 30, 2019 and 525 shares issued and outstanding and liquidation preference of \$525 at December 31, 2018	—	—
Common stock, \$.0001 par value; 150,000,000 shares authorized; 5,173,900 issued and 5,092,100 outstanding at June 30, 2019 and 5,113,700 issued and 4,981,200 outstanding at December 31, 2018	1	1
Treasury stock, 81,800 and 132,500 shares at June 30, 2019 and December 31, 2018, respectively	(149)	(496)
Additional paid-in capital	184,650	184,998
Accumulated deficit	(179,146)	(177,673)
Total stockholders' equity	5,356	6,830
Total liabilities and stockholders' equity	\$ 6,268	\$ 7,962

**GLOWPOINT, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND GAAP to Non-GAAP Reconciliation**  
(In thousands, except per share data)  
(Unaudited)

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2019	2018	2019	2018
Revenue	\$ 2,439	\$ 3,293	\$ 5,033	\$ 6,767
Operating expenses:				
Cost of revenue (exclusive of depreciation and amortization)	1,644	1,930	3,319	4,077
Research and development	249	225	462	475
Sales and marketing	40	43	73	220
General and administrative	770	1,064	1,882	1,962
Impairment charges	453	1,525	453	2,175
Depreciation and amortization	157	185	316	417
Total operating expenses	3,313	4,972	6,505	9,326
Loss from operations	(874)	(1,679)	(1,472)	(2,559)
Interest and other expense, net	(1)	(10)	(1)	(415)
Net loss	(875)	(1,689)	(1,473)	(2,974)
Preferred stock dividends	4	3	19	6
Net loss attributable to common stockholders	\$ (879)	\$ (1,692)	\$ (1,492)	\$ (2,980)
Net loss attributable to common stockholders per share:				
Basic and diluted net loss per share	\$ (0.17)	\$ (0.36)	\$ (0.29)	\$ (0.64)

**GAAP to Non-GAAP Reconciliation:**

<b>Net loss</b>	\$ (875)	\$ (1,689)	\$ (1,473)	\$ (2,974)
Depreciation and amortization	157	185	316	417
Interest and other expense, net	1	10	1	415
<b>EBITDA</b>	(717)	(1,494)	(1,156)	(2,142)
Stock-based compensation	24	110	53	159
Merger expenses (recovery)	(87)	—	174	—
Impairment charges	453	1,525	453	2,175
<b>Adjusted EBITDA</b>	\$ (327)	\$ 141	\$ (476)	\$ 192

**GLOWPOINT, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Unaudited and in thousands)

	Six Months Ended June 30,	
	2019	2018
<b>Cash flows from operating activities:</b>		
Net loss	\$ (1,473)	\$ (2,974)
<b>Adjustments to reconcile net loss to net cash used in operating activities:</b>		
Depreciation and amortization	316	417
Bad debt expense	9	14
Amortization of debt discount, net of gain on extinguishment	—	104
Stock-based compensation expense	53	159
Impairment charges	453	2,175
<b>Changes in operating assets and liabilities:</b>		
Accounts receivable	(112)	(268)
Prepaid expenses and other current assets	73	168
Other assets	50	—
Accounts payable	86	(34)
Accrued expenses and other liabilities	(423)	(450)
Net cash used in operating activities	<u>(968)</u>	<u>(689)</u>
<b>Cash flows from investing activities:</b>		
Purchases of property and equipment	(17)	(222)
Net cash used in investing activities	<u>(17)</u>	<u>(222)</u>
<b>Cash flows from financing activities:</b>		
Principal payments under borrowing arrangements	—	(1,832)
Proceeds from Series C Preferred Stock issuance, net of expenses of \$223	—	1,527
Purchase of treasury stock	(35)	(52)
Net cash used in financing activities	<u>(35)</u>	<u>(357)</u>
Decrease in cash and cash equivalents	(1,020)	(1,268)
Cash at beginning of period	2,007	3,946
Cash at end of period	<u>\$ 987</u>	<u>\$ 2,678</u>
<b>Supplemental disclosures of cash flow information:</b>		
Cash paid during the period for interest	\$ —	\$ 318
<b>Non-cash investing and financing activities:</b>		
Accrued preferred stock dividends	\$ 19	\$ 6
Issuance of common stock for vested restricted stock units	\$ 382	\$ —